

Three OEM Career Journeys

February 17, 2022



Today's Speakers



Anna Gannon, CPCCM, CFCM
Huntington Ingalls Industries Fleet Support Group



Denise Nelson
The Boeing Company



Ralph Smith
Retired, Lockheed Martin



Anna Gannon,

CPCM, CFCM

Huntington Ingalls Industries

Fleet Support Group

I  **EAA**  **OEM**  **COG**

Career Journey

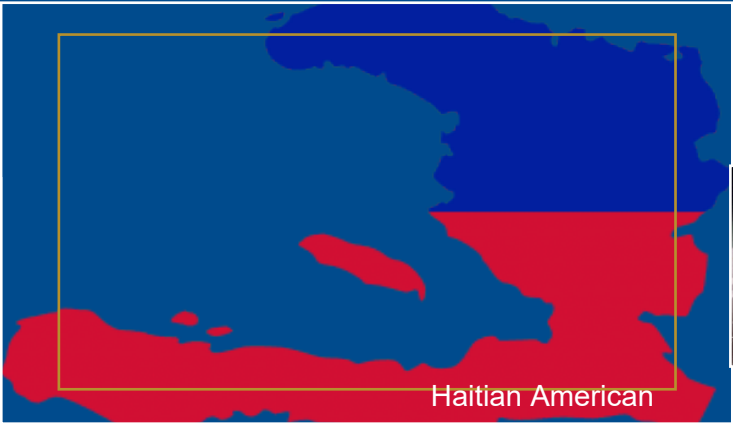
Anna Gannon



About Me



Beach



Haitian American



Reading



Pancakes



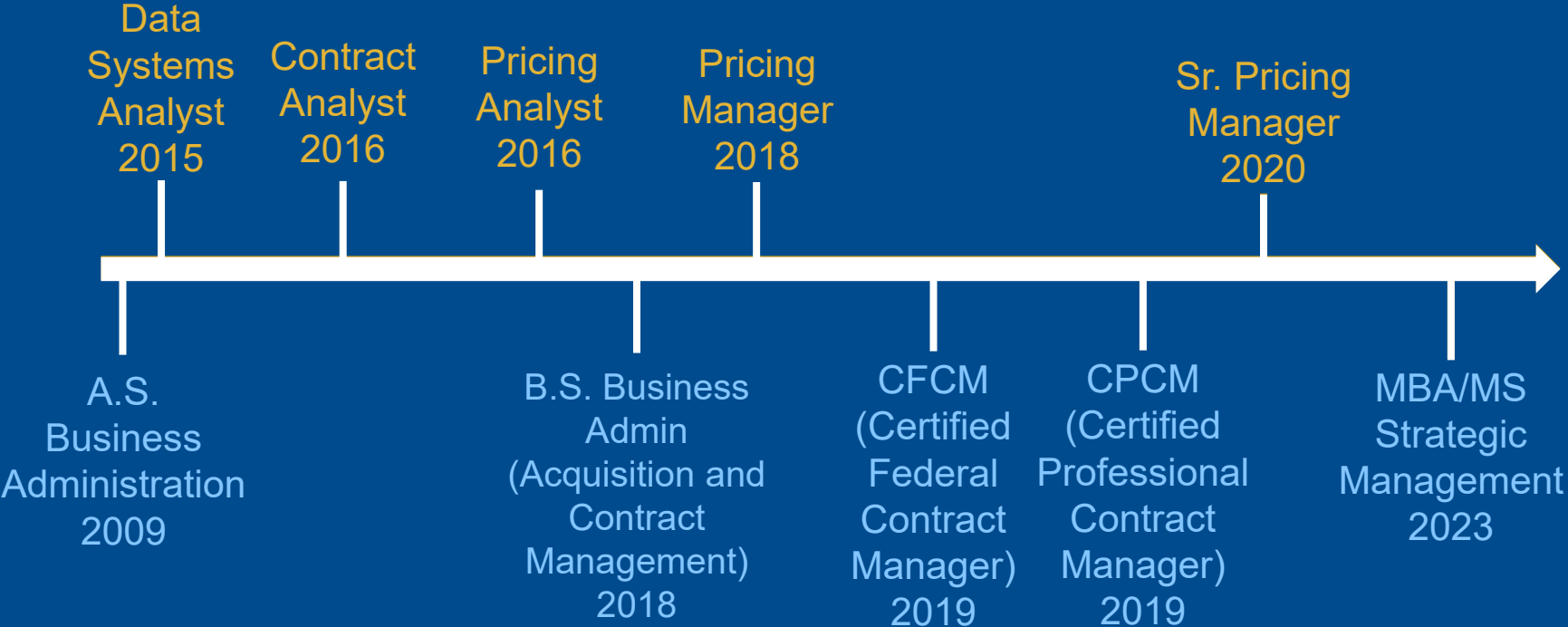
Soccer Mom



Blue



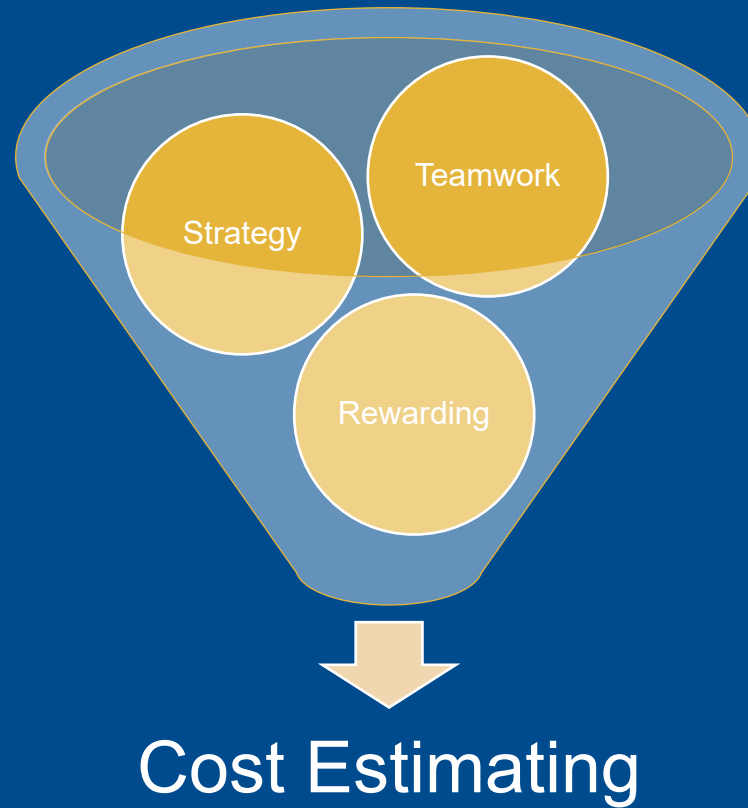
My Journey



■ Education / Professional Certifications ■ Career / Role



Why Cost/Price Estimating?



Advice & Tips for Success!



Thank you!





Denise Nelson
The Boeing Company

I  **EAA**  **OEM**  **COG**

Denise Nelson (Lead Software Estimator)

Before College



College

Degrees

BS in Statistics
MS in Pure Math
[C++ Class](#)



College Jobs

Tutor Lab Manager
Accelerated Summer Math Programs
Instructor (Algebra, Statistics, Calculus, PMP, Other)
Substitute Teacher

Boeing



BDS: Estimating and Pricing Specialist

[Introduced to SW Estimating](#)

Finance Instructor (Parametric Estimating and Improvement Curve Theory)

BR&T: Affordability Systems Engineer (10 years)

Life Cycle Cost / Reliability and Maintainability / Trade Studies

Enterprise Training

Satellites, Vertical Lift/ Experimentation/ Immersive Ground Sim (PM)

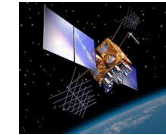
Misc. Proposals/Programs/Special Studies

ET&T: [Lead IT Estimating Specialist](#)

ET&T: Design for Value Engineer

Military Training and Commercial Aircraft

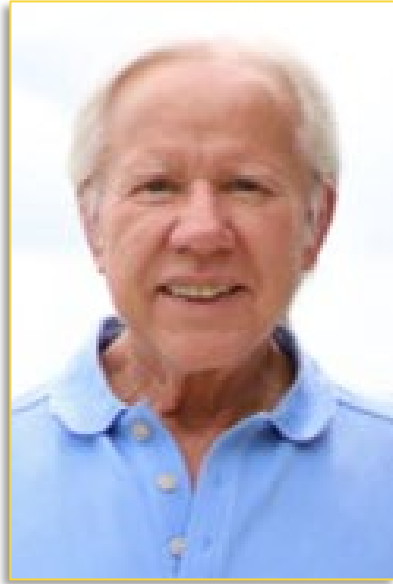
BDS: [Lead Software Estimator](#) (Estimating and Pricing Specialist)



External Organizations

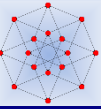


THE GLOBAL
WOMEN IN STEM | JUNE 6-7, 2022
LEADERSHIP SUMMIT | HOTEL MIDTOWN, ATLANTA

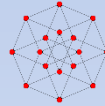


Ralph Smith

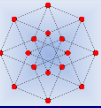
Retired, Lockheed Martin





Promoting **ICEAA**



Ralph Smith



My Background

- Retired in 2016 from LM Aeronautics after 36 years
 - ❖ Senior Manager, Cost Modeling Team
 - ❖ Director of Estimating
 - ❖ LM Fellow
- Post-Retirement Activities
 - ❖ Consultant to LM Aero on NGAD project (2018 – 2020) 
 - ❖ Connected with Hypernomics & formed my own LLC, Tesseract Research & Consulting (2021-2022) 



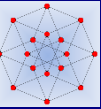
- On-Going Intellectual Interests

- ❖ Cosmology

- “Not only do we live in a ghost universe but even the ghosts we observe are not what they seem.” (Marcus Chown)

- ❖ Theory of Consciousness

- “...the contents of consciousness are a kind of waking dream—a controlled hallucination—that is both more than and less than whatever the real world really is... You could even say that we’re all hallucinating all the time. It’s just that when we agree about our hallucinations, that’s what we call reality.” (Anil Seth)

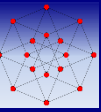


**This little light o' mine, I'm goin' let it shine
Let it shine, let it shine, let it shine.
Evrywhere I go, I'm goin' let it shine.**

(Popular gospel song of unknown origin)

- If you have not already done so, take the time to discover what aspects of your working life most energize you
- Do whatever it takes to get more exposure to these energizing aspects of your working life
- Gain expertise & self-confidence
- Dream big; use your imagination; be creative; work hard; work smart
- Let your light shine by taking advantage of opportunities to demonstrate your expertise & the value it brings to your company

How ICEAA Can Help



Learn

Broaden
Perspectives

Get Inspired

Connect

Share

Showcase Your
“Little Light”



Questions & Answers

IOEAA  **OEM**  **COG**

Upcoming OEM COG Webinars

April 14, 2022

Storytelling for Cost Estimators

Karen Richey Mislick, Naval Postgraduate School

June 2022

Topic TBA

OSD CAPE

Questions or topics?

If you have questions for the OEM COG,
topics to suggest for future webinars,
or would like to get more involved with the
COG, email iceaa@iceaaonline.org

Meet the COG in Pittsburgh!

Members of the OEM COG Steering Committee will be presenting *What is the OEM COG* at the 2022 ICEAA Professional Development & Training Workshop in Pittsburgh, Pennsylvania

Professional Development & Training Workshop

May 17-19, 2022

ICEAA

Pittsburgh, PA

ICEAA OEM COG