



# In Search of the Production Steady State: Mission Impossible?

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# Presenter Overview



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Program Manager & Technomics  
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- Technomics Detroit Office Manager (2018-Present)
- Booz Allen Hamilton – Troy, MI Office Cost Team Lead (2015-2018)
- Army Contracting Command (ACC) Warren, MI – Industrial Price/Cost Analyst and Team Lead (2009-2015)
- General Dynamics Land Systems (GDLS) Anniston, AL – Sr. Industrial Engineer and Production Team Lead (2007-2009)
- GDLS HQs, Sterling Heights, MI – Sr. Industrial Engineer (2002-2007)
- DAWIA Level III Certified in Contracting
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- CCEA Certified (March 2016)
- Vice President – ICEAA Detroit Chapter
- PMP Certified (March 2020)
- BS and MS degrees in Industrial Engineering from Purdue University

# Overview

- Learning Curve Theory Recap
- Individual vs Organizational Learning
- Why Should we Care About the Production Steady State?
- Defining the Steady State
- Example
- Beware of False Alarms
- Potential Remedies
- Conclusions and Recommendations
- Q&A

# Learning Curve Theory Recap

- General definition of learning curve theory:

*“A measure of progress or improvement observed in a constant system as the number of repetitions to complete a task or units produced increase over time”*

- In production environments, we look at rate of reduction with regards to resources required (e.g. labor hours) over a period of time for the production of multiple units with the key variables remaining the same:
  - Production rate or throughput
  - The employees performing the work
  - The facility, tools and equipment used
  - The scope of the work being performed (including the materials and sub-assemblies used)
  - Quality requirements
  - Safety Requirements
  - Labor Laws

## Crawford (Unit Curve)

- $Y = \text{Cost of the } X^{\text{th}} \text{ unit}$
- $a =$  Theoretical cost (T1) of the first unit in the production run
- $X =$  Sequential unit number of unit being calculated
- $b = \log_2(\text{LCS})$ , a constant reflecting the rate of cost decrease from unit to unit
- $\text{LCS} =$  Learning Curve Slope (aka – The rate of learning)

$$Y = aX^b$$

## Wright (Cum Avg Curve)

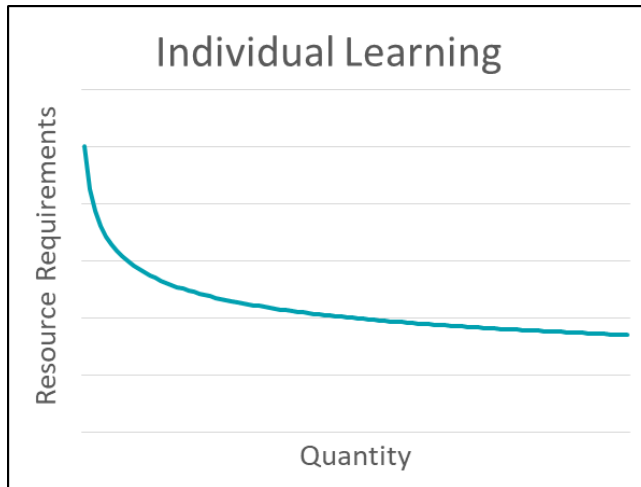
- $Y = \text{Cumulative average cost of } X \text{ units}$
- $a =$  Theoretical cost (T1) of the first unit in the production run
- $X =$  Sequential unit number of unit being calculated
- $b = \log_2(\text{LCS})$ , a constant reflecting the rate of cost decrease from unit to unit
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# Individual vs Organizational Learning

## Individual Learning

*“Improvement demonstrated by an individual worker or entire workforce while utilizing a constant product design and constant tools and equipment”<sup>1</sup>*

- Example - Production environment for new program
  - Brand new staff all start on day 1
  - Flexible Schedule
  - Tooling/Fixtures/Scope Static



## Organizational Learning

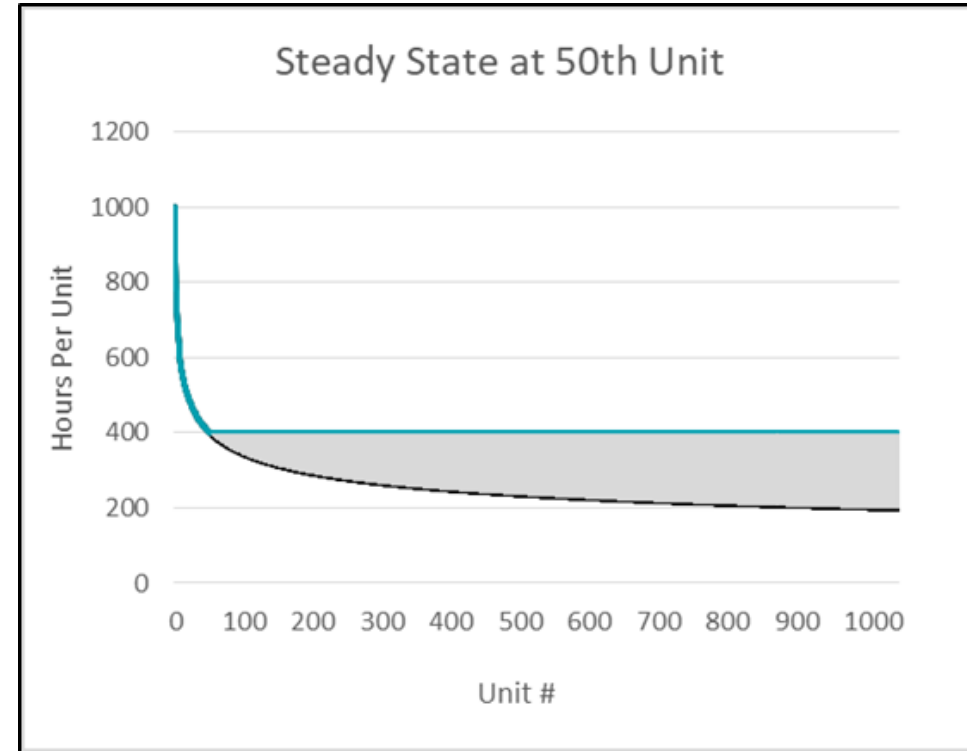
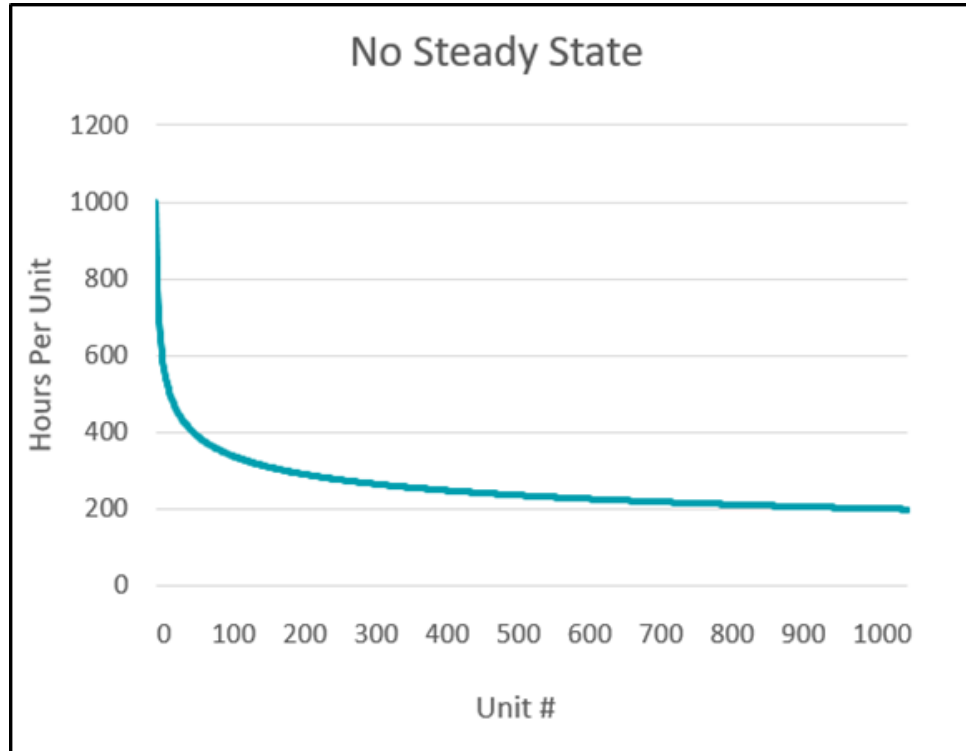
*“Changing product design, changing tools and equipment, and changing work methods”<sup>1</sup>*

- Example - Production environment for new program
  - Staff ramps up according to schedule
  - Variable production rate
  - Updated tooling/fixtures
  - ECPs



# Why Should We Care About the Steady State? – Part I

- Avoid underestimating direct labor hours:



Steady State Starting Unit	1,000	750	500	250	100	50
Total Hours Required	257,918	259,754	267,905	294,340	349,466	405,155
Difference in Hours Required	N/A	1,836	9,987	36,422	91,548	147,237
% Increase in Hours	N/A	0.7%	3.9%	14.1%	35.5%	57.1%

# Why Should We Care About the Steady State? – Part II

- Identifying the steady state requirements provides a static point of reference for making critical decisions about how an environment could and should operate
- Key variables and studies that are informed by steady state conditions
  - Staffing Plan
  - Line Balancing/Bottleneck Analysis
  - Throughput Analysis
  - Commonality Across End Items
  - Cycle Times
  - Efficiency Limits
  - Discrete Event Simulation
  - Facility Layout and Design
  - Business Case & Cost Benefit Analyses

# Steady State Defined

- In **continuous time**<sup>2</sup>, this means that for those properties  $p$  of the system, the partial derivative with respect to time ( $t$ ) is zero and remains so:

$$\frac{\delta p}{\delta t} = 0,$$

for all present and future  $t$

- In **discrete time**<sup>2</sup>, it means that the first difference of each property is zero and remains so:

$$p_t - p_{t-1} = 0,$$

for all present and future  $t$



# Production Steady State Defined

## Textbook Definition

*“For a system to be in steady state, the parameters of the system must never change and the system must have been operating long enough that the initial conditions no longer matter”<sup>3</sup>*

- Highly unlikely to ever see this in DoD weapon system production environments (Low to mid production rates)
  - Facility/Equipment/Tooling Issues
  - Staffing Irregularities (sick, vacation, etc.)
  - Supplier Quality Defects

## Proposed DoD Production Systems Definition

*“In weapon system production environments, the steady state commences at unit  $n$  when the probability of unit  $n+1$ 's hours being higher than those required for  $n$  are equal to the probability unit  $n+1$ 's hours being lower than those required for  $n$ ”*

- $p_{n+1,h} = p_{n+1,l} = 0.5$ , where:
- $p_{n+1,h}$  = Probability of Unit  $n+1$  requiring the same amount or more direct labor hours than unit  $n$
- $p_{n+1,l}$  = Probability of Unit  $n+1$  requiring same amount or less direct labor hours than unit  $n$

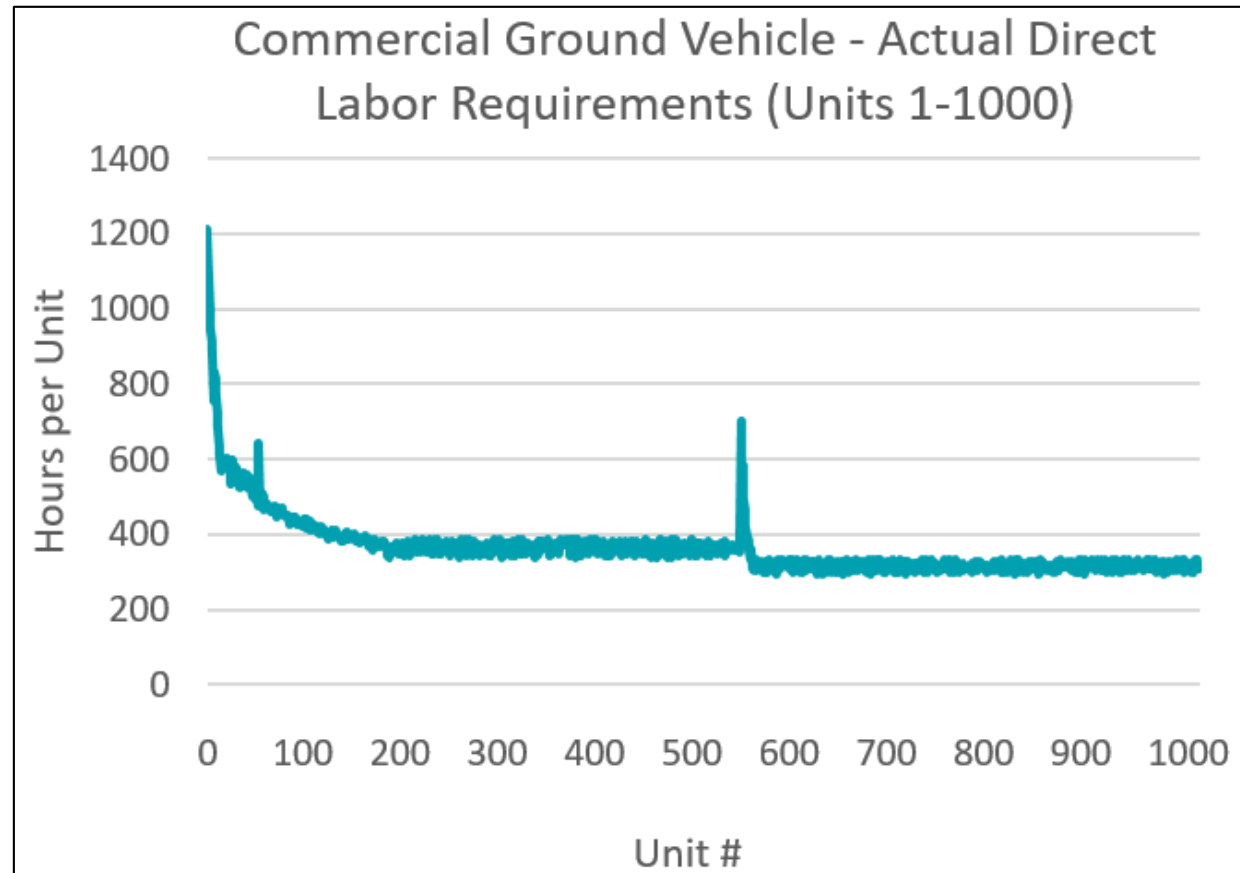
# Production Steady State Identification

- Based on our definition, what we are looking for is when our system becomes a **stationary process**
- A stationary process consists of time-series data that does not have any upward or downward trend or seasonal effects, if applicable
- Propose a three-step approach to identifying when and if a system is stationary
  - Visual analysis (e.g. plots)
  - Binning the data and analyzing if system metrics (e.g. mean and variance) stay relatively constant
  - Statistical Testing
    - Dickey-Fuller
    - Kwiatkowski-Phillips-Schmidt-Shin (KPSS)

# Example - Identifying the Steady State

- System Overview

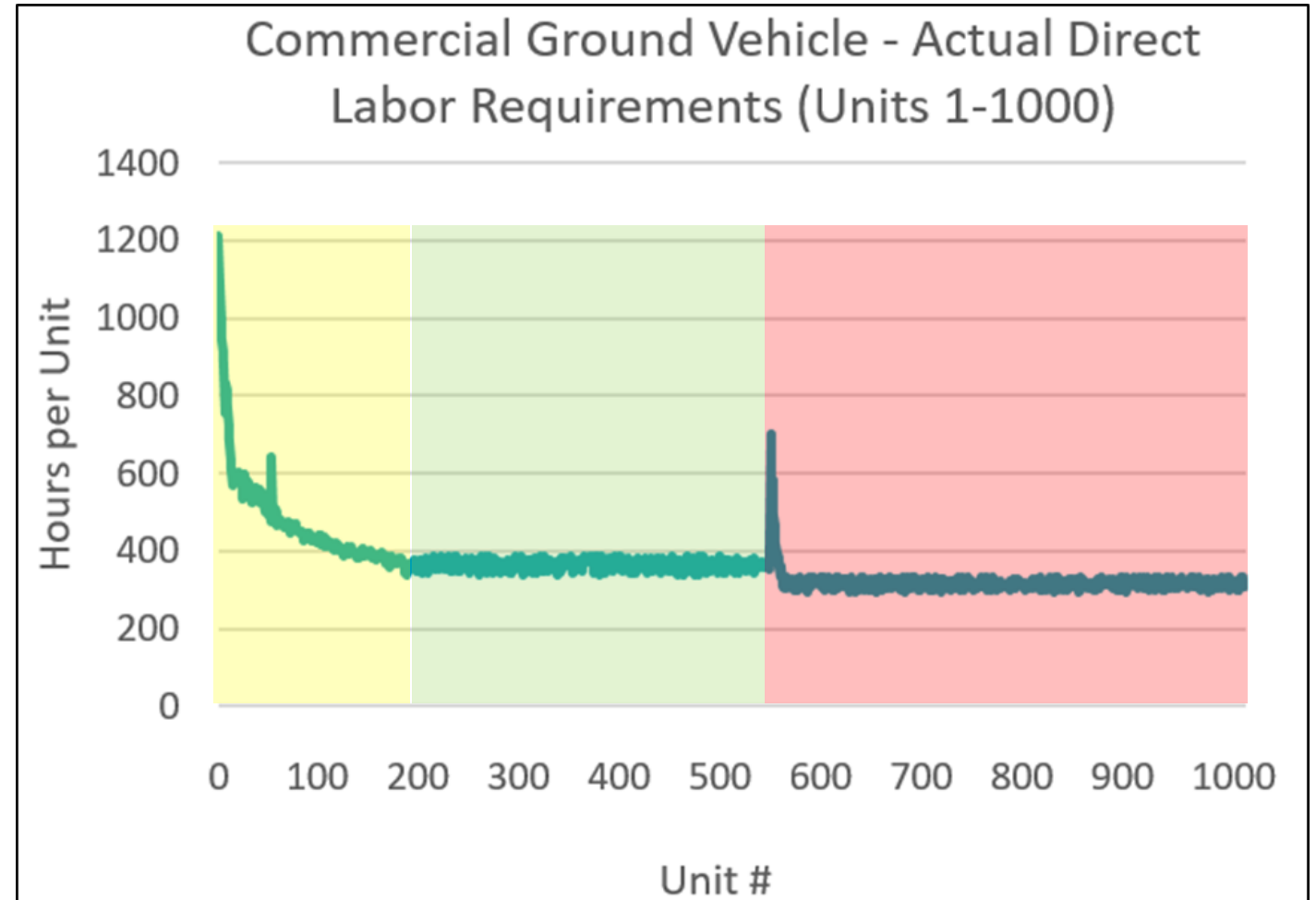
- Plot of data for a commercial wheeled vehicle system with a BWS of 330.0 hours/unit
- Interested in using this system to predict labor requirements for a new, comparable DoD system



# Example - Identifying the Steady State

## Step 1: Plot the Data

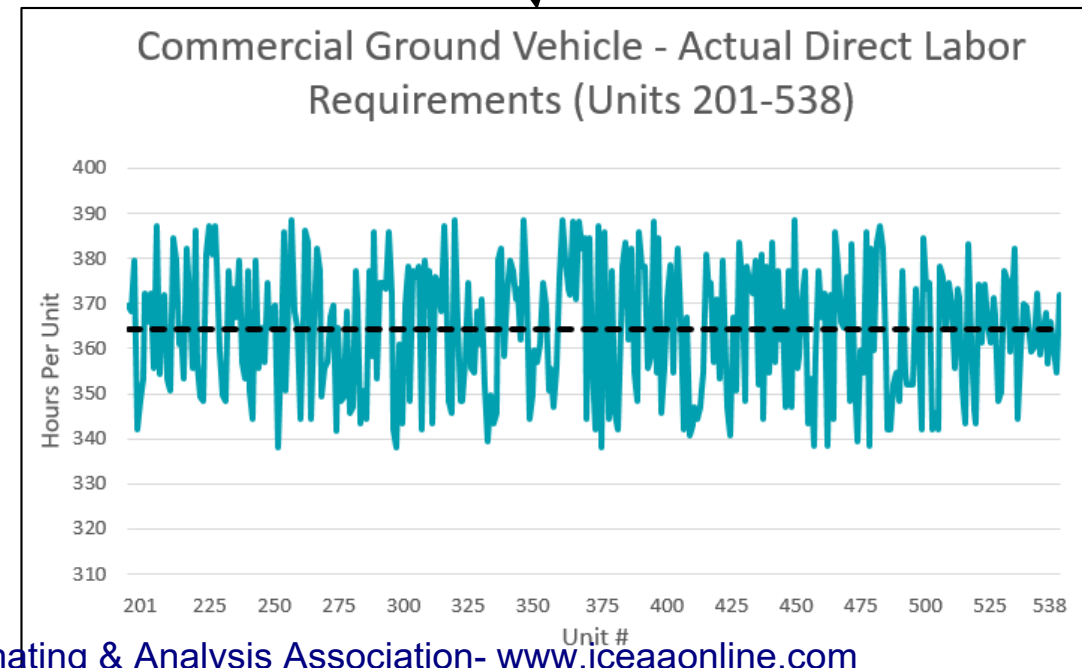
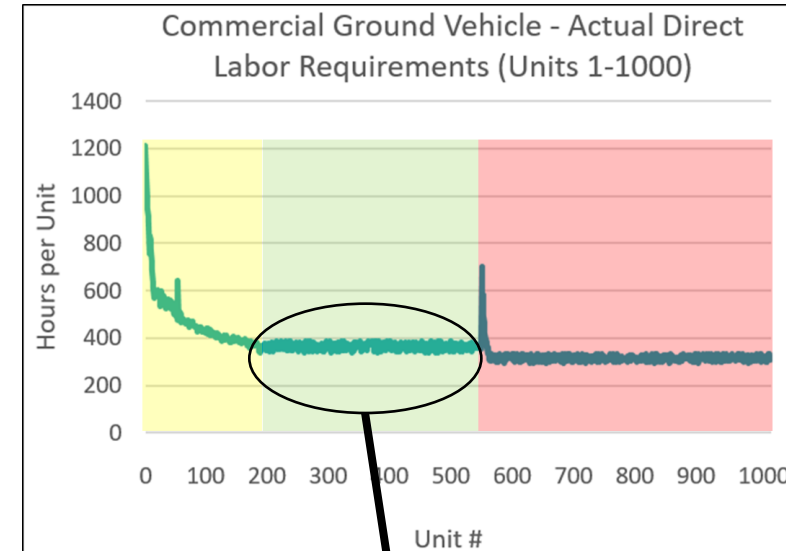
- Conclusions: Data appears to be broken into three distinct sections
  - Section 1: Individual Learning
  - Section 2: Steady State, but with ongoing variability
  - Section 3: After a sharp spike, a second steady state, but with a lower HPU



# Example - Identifying the Steady State

## Step 1a: Plot the Data

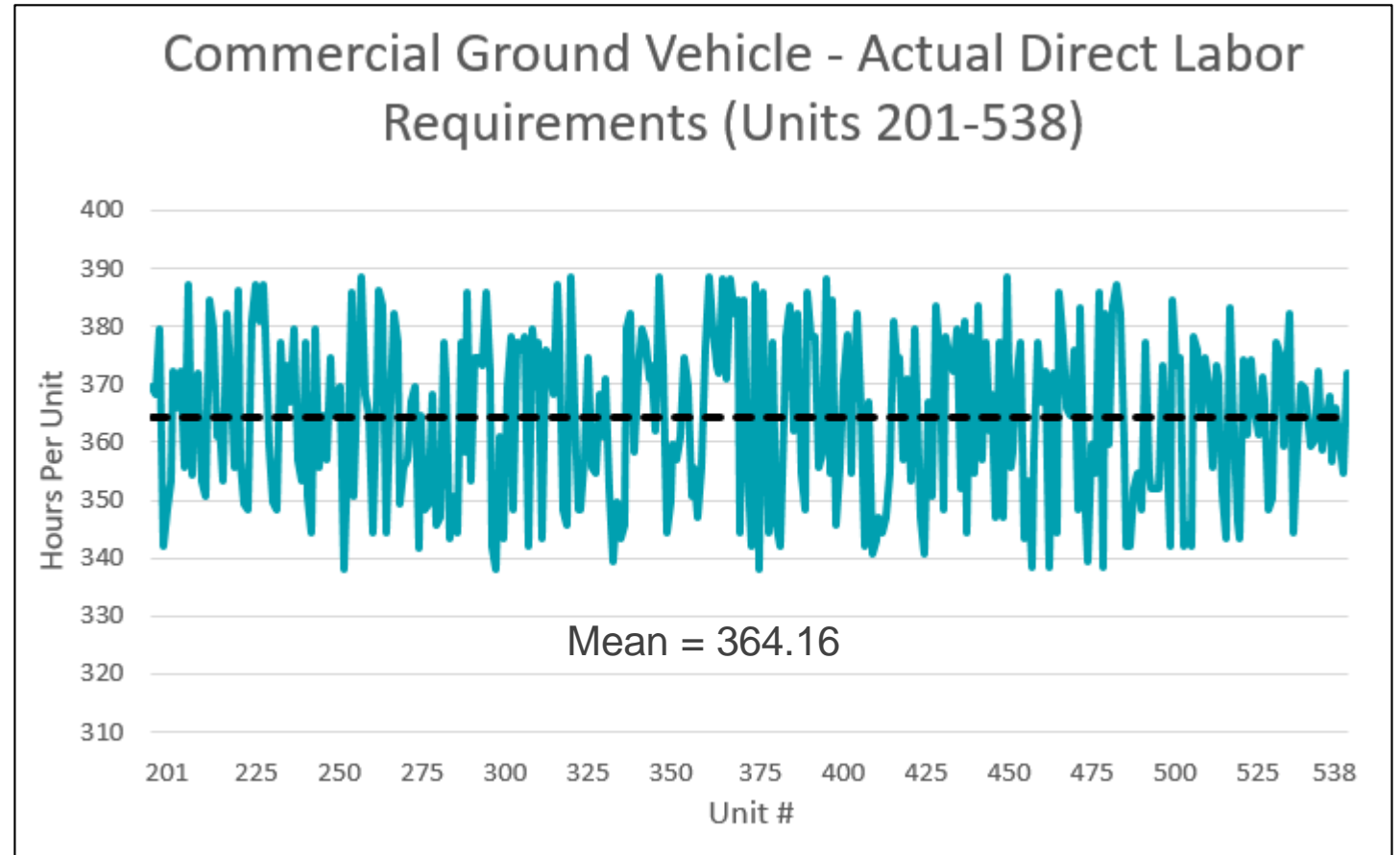
- Conclusion 1: Steady state appears to occur between units 201 and 538
- Conclusion 2: Variability is clearly present in data set, but it does seem evenly distributed above and below the mean without any obvious trends



# Example - Identifying the Steady State

## Step 2: Bin the Data

- Conclusion 1: Binning the data into 10 (almost) equally sized groups reveals limited variance in the mean across bins
- Conclusion 2: There appears to still be a noticeable amount of variability between the measured variance for the bins



	Bin 1	Bin 2	Bin 3	Bin 4	Bin 5	Bin 6	Bin 7	Bin 8	Bin 9	Bin 10
<b>Qty</b>	34	34	34	34	34	34	34	34	34	32
<b>Mean</b>	367.02	364.50	361.69	363.42	368.00	365.32	363.43	363.10	361.69	363.35
<b>Variance</b>	187.22	182.90	211.49	228.38	203.02	258.02	197.80	252.73	212.64	96.73

# Example - Identifying the Steady State

## Step 3: Statistical Testing

- Test for Stationarity using Dickey-Fuller Test
- The Dickey-Fuller test considers a stochastic process ( $y_n$ ):  $y_n = \phi y_{n-1} + \varepsilon_n$ , where  $\phi \leq 1$  and  $\varepsilon_n$  is white noise. If  $\phi = 1$ , a unit root exists and the system is not stationary. If  $\phi < 1$ , the process is stationary.
- When considering the differences for consecutive values of  $y_n$  we can define  $\Delta y_n = y_n - y_{n-1}$  and  $\beta = \phi - 1$ . What we get is a linear regression equation:  
 $\Delta y_n = \beta y_{n-1} + \varepsilon_n$ , where  $\beta \leq 0$
- Linear regression can be used for a one tailed test as  $\beta$  cannot be positive, however, we can't use the usual t test
- The coefficient follows a tau distribution. Testing tau statistic  $\tau$  (which is equivalent to the usual t statistic) is less than  $\tau_{crit}$  based on a table of critical tau statistics values shown in the Dickey-Fuller Table
- Null Hypothesis ( $H_0$ ): If accepted, it suggests the time series has a unit root and is non-stationary. It has some time dependent structure
- Alternative Hypothesis ( $H_1$ ): The null hypothesis is rejected; it suggests the time series does not have a unit root and is stationary

**Dickey Fuller Table**

$N \backslash \alpha$	0.01	0.025	0.05	0.10
25	-3.724	-3.318	-2.986	-2.633
50	-3.568	-3.213	-2.921	-2.599
100	-3.498	-3.164	-2.891	-2.582
250	-3.457	-3.136	-2.873	-2.573
500	-3.443	-3.127	-2.867	-2.570
>500	-3.434	-3.120	-2.863	-2.568

# Example - Identifying the Steady State

## Step 3: Statistical Testing

$$\Delta y = y_n - y_{n-1}$$

Unit #	HPU	Delta
201	369.6	N/A
202	368.3	-1.28
203	379.6	11.31
204	341.9	-37.68
205	348.2	6.30
206	353.3	5.03
207	372.1	18.87
...	...	...
537	354.8	-5.02
538	371.9	17.06

Perform Regression Analysis

SUMMARY OUTPUT					
<i>Regression Statistics</i>					
Multiple R	0.703669				
R Square	0.49515				
Adjusted R Square	0.493643				
Standard Error	14.26107				
Observations	337				
<i>ANOVA</i>					
	<i>df</i>	<i>SS</i>	<i>MS</i>	<i>F</i>	<i>Significance F</i>
Regression	1	66822.47991	66822.48	328.5629	1.1754E-51
Residual	335	68131.63537	203.378		
Total	336	134954.1153			
<i>Coefficients</i>		<i>Standard Error</i>	<i>t Stat</i>	<i>P-value</i>	
Intercept	360.6892	19.91345053	18.11284	1.33E-51	
X Variable 1	-0.99052	0.054645335	<b>-18.1263</b>	1.18E-51	

Compare  $\tau$  statistic w/ Critical Values

Dickey Fuller Table

$N \backslash \alpha$	0.01	0.025	0.05	0.10
25	-3.724	-3.318	-2.986	-2.633
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500	-3.443	-3.127	-2.867	-2.570
$\geq 500$	-3.434	-3.120	-2.863	-2.568

Conclusion

- Reject  $H_0$  with a high degree of confidence. However, we should explore what is causing the variance within the data



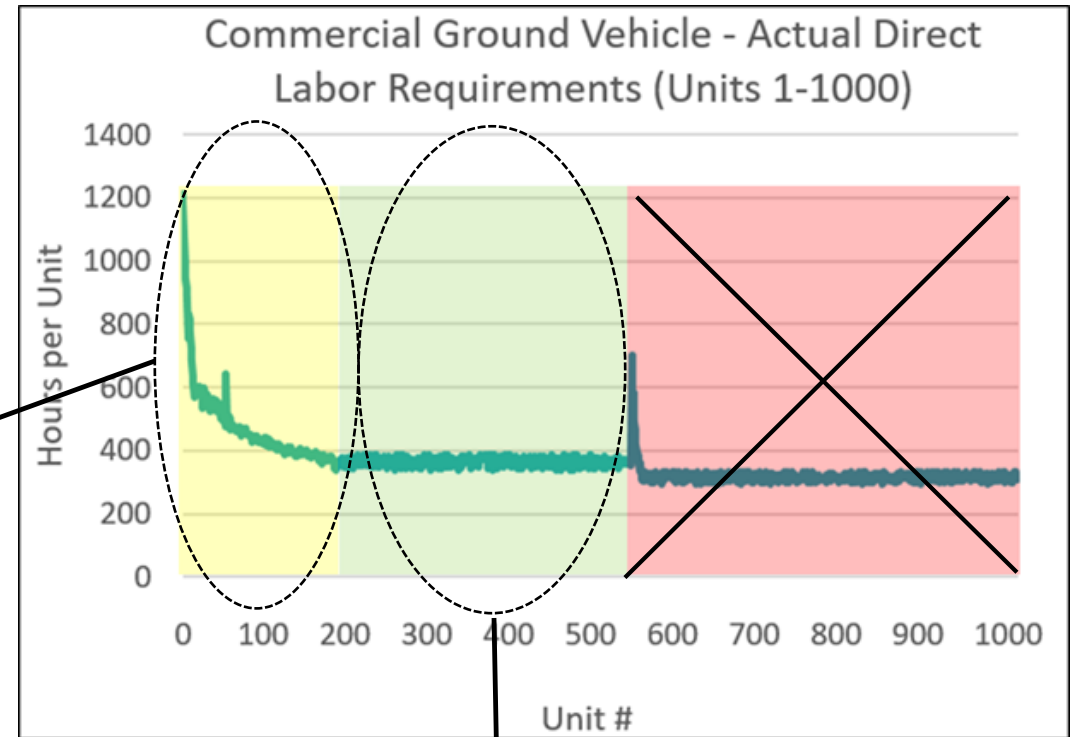
# Completing the Estimate

## Estimating Hours for New DoD System

- Brand new staff
- 1,000 units, BWS = 258.75 hours per unit
- Delivery schedule/rate is comparable to commercial line

$$y = 1249.6x^{-0.234}$$
$$R^2 = 0.9725$$

$$LCS = 2^{-0.234} = 85.0\%$$

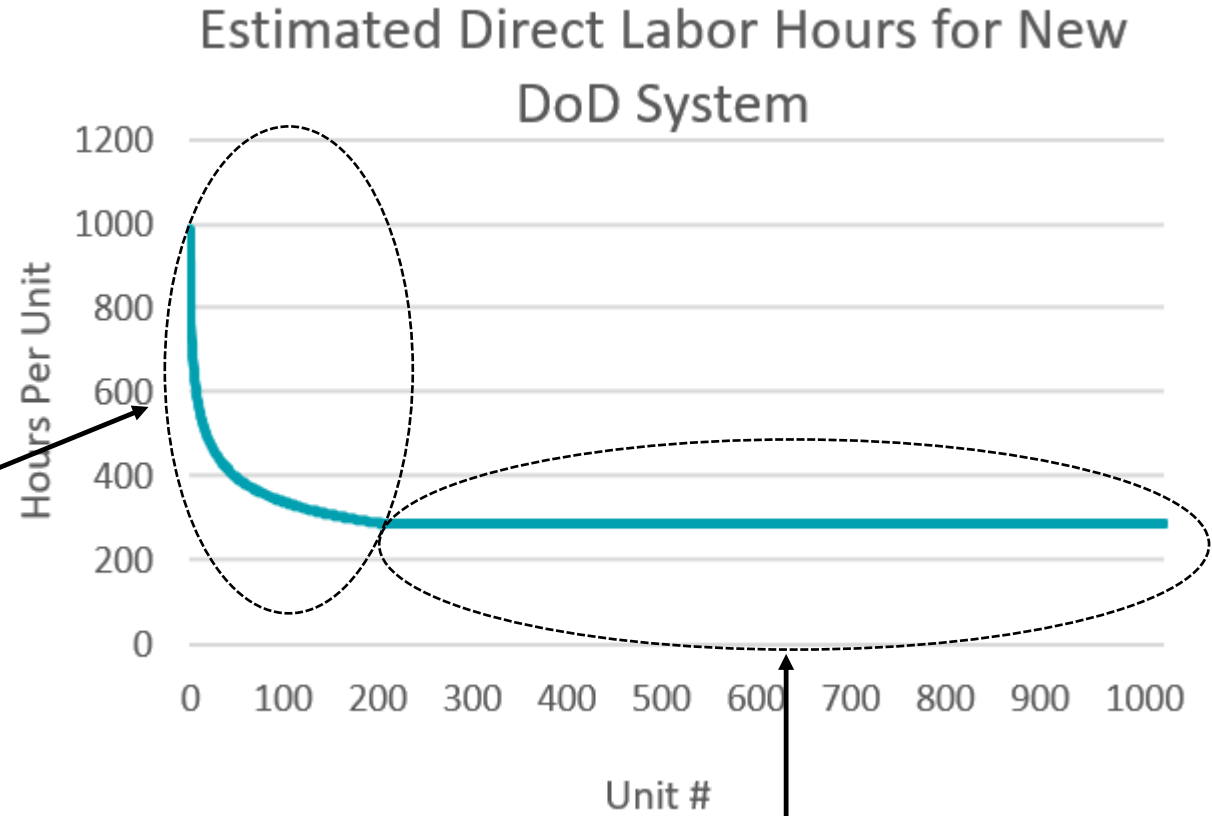


$$\text{Steady State Efficiency} = \text{BWS}/\text{HPU}_{\text{SS}}$$
$$= 330.0/364.16 = 90.6\%$$

# Completing the Estimate

## Estimating Hours for New DoD System

- Brand new staff
- 1,000 units, BWS = 258.75 hours per unit
- Delivery schedule/rate is comparable to commercial line



$$Y = 990.3 * X^{-0.234}$$

For Units 1-200

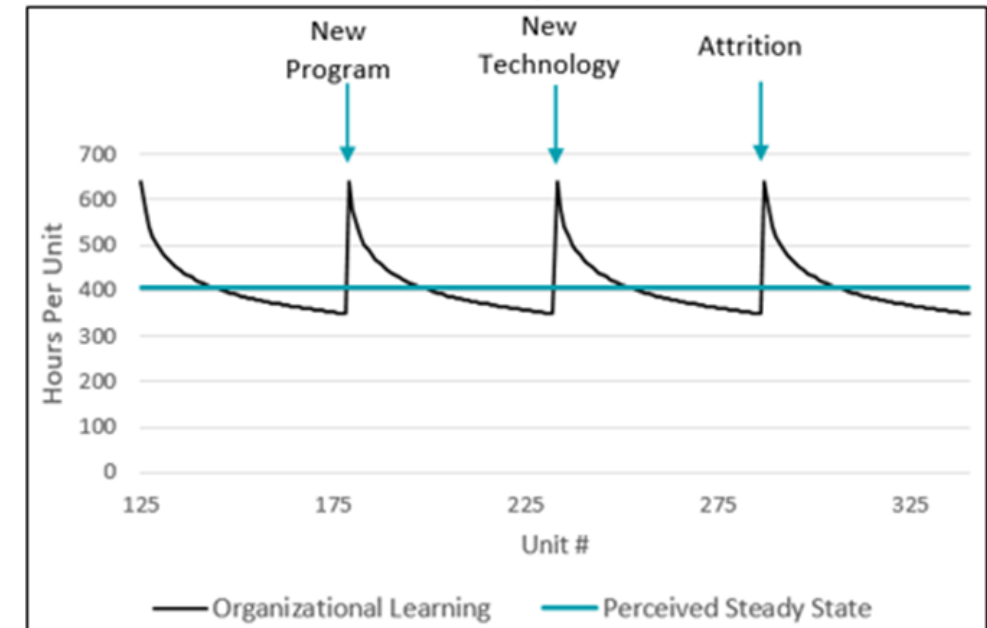
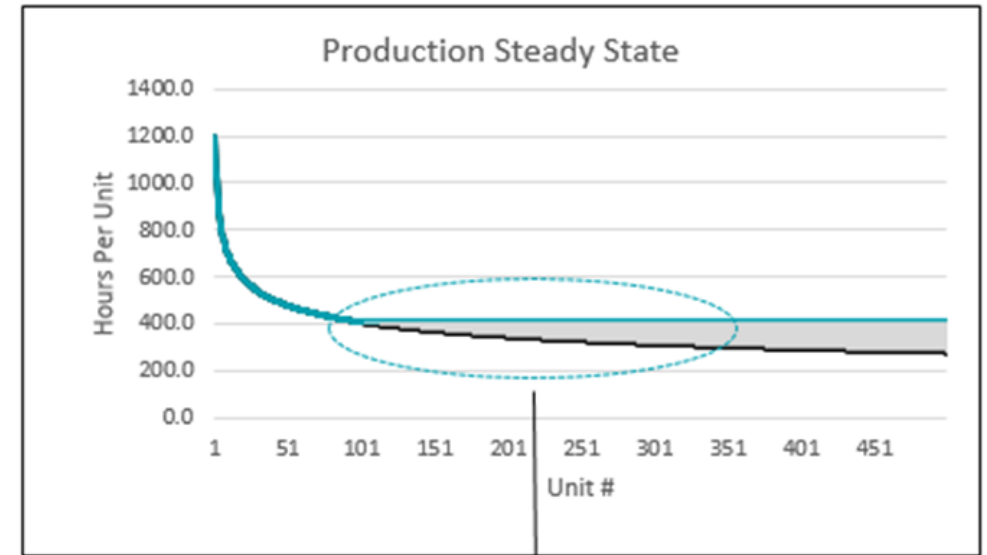
Since  $285.6 = T_1 * 201^{-0.234}$ ,  
 $T_1 = 990.3$

$$\text{HPU}_{SS} = \text{BWS} / \text{Efficiency}$$
$$= 258.75 / 0.906 = 285.6 \text{ Hours per Unit}$$

For Units 201-1000

# Beware of False Alarms

- On occasion, production data can mislead us
- It is not uncommon to have Organizational Learning counteract the Individual Learning still occurring
- The fourth, and most important step, in verifying a steady state is to investigate the system



# Potential Remedies

- ALWAYS start with a visual display of the data
- Analyze the curve in multiple sections if deviations or trends are obvious
- Communicate with SMEs
  - Human Resources: Attrition statistics or bumping due to down-sizing
  - Industrial Engineering/Production Management: Production rate data, including staffing levels and efficiency reports relative to the BWS at particular times
  - Manufacturing Engineering: New technology and modifications to scope
  - Program Management: Business base changes
- DO NOT attempt to predict Organizational Learning

# Conclusions and Recommendations

- Identifying when a system enters into steady state can have a significant impact on how we estimate requirements for future items
- Utilizing a three-step process can help us determine whether or not a system or process has become stationary
  - Plot the data
  - Bin the data
  - Statistical Testing
- It is important that we identify where Organizational Learning has occurred in past systems
- The fourth step, communication with SMEs, will help us determine whether we should trust the data and our analysis or if we are being misled
- It is even more important that we try not to predict when Organizational Learning will occur in the future



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