

Presenting Today





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Sustainment SME/PMP

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Context

- Overview of Reporting Requirements
- Reporting Progress to Date
- Examples of Sustainment CSDR Data Utility
- Conclusion

The Big Picture





Quality cost estimates facilitate informed decision making



Cost Data Sources

- The most authoritative data is the actual cost to the government at completion of a contract
- The best sources for this contract data are
 - Internal contractor accounting system records
 - Deliverable (i.e., contractually required) cost reports
 - Earned Value Management (EVM) reporting
 - Cost and Software Data Reporting (CSDR)
 - CSDRs include Firm Fixed Price (FFP) contracts and FFP portions of cost plus contracts
 - CSDRs include Profit/Loss or Fee, Cost of Money
 - CSDRs capture subcontracts over \$50M and Interdivisional contracts within a company

Actual cost for completed contracts is the best data source

Cost Data Quality

• Best characterized in terms of how the data is reported and what data is reported

Reporting Structure (How)

- Hierarchical, product oriented work breakdown structure (WBS)*
- Hardware, software, services, data and facilities cost reported at multiple levels of indenture
- •Standardized structures: MIL-STD 881D for acquisition; CAPE Sustainment Reporting Structure for ICS and sustainment

Reporting Visibility (What)

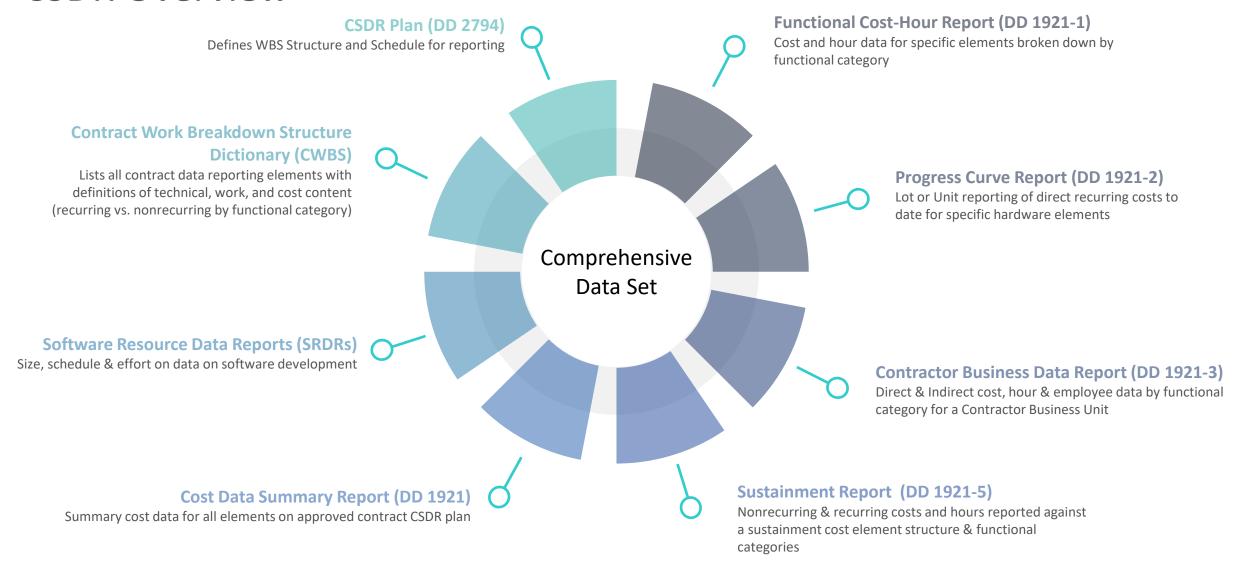
- •Recurring vs non-recurring cost*
- •Labor vs. material cost
- Direct vs. indirect cost
- Functional cost (Engineering, Manufacturing, Touch Maintenance Labor, Quality Control and Tooling)
- Prime vs. subcontractor cost

CSDRs systematically provide this quality

Using Sustainment CSDR Data

CSDR Overview





Why Sustainment Reporting?



- Operations and Support (O&S) costs comprise between 45% and 69% of the life cycle cost of a system.¹
- Weapons System Acquisition Reform Act (WSARA) of 2009 requires O&S cost data collection for ACAT I and II Programs
 - Section 304: "Assess the feasibility and advisability of establishing baselines for operating and support costs under section 2435 of title 10, United States Code."
 - Mandates annual O&S reports²
- 2012 National Defense Authorization Act (NDAA) mandates tracking, assessing and management of system O&S costs. The law requires DoD to improve its processes for
 - Estimating O&S costs
 - Collecting and retaining data on O&S costs
 - Using such data to inform system design and maintenance decisions³

¹ Cost Analysis and Program Evaluation (CAPE) Operations and Support Cost Estimating Guide, March 2014

² Weapons System Acquisition Reform Act, May 2009

³ 2012 National Defense Authorization Act, December 2011

Why Sustainment Reporting?

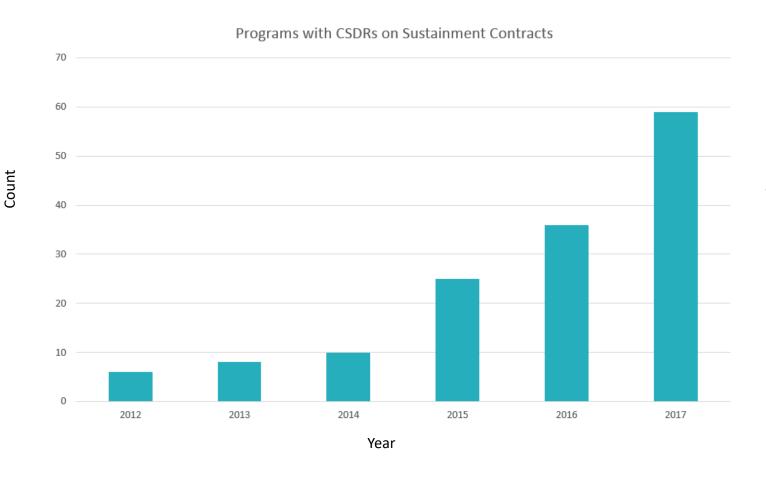


2017 NDAA

- Sustainment cost goal must be included in Milestone A review⁴
- At each milestone, Milestone Decision Authority must send a report to Congress including an assessment of cost drivers for life cycle cost
- Requires that Program Manager and Contracting Officer ensure that cost data is collected for all programs over \$100M (not just for ACAT I programs)
 - Pilot programs for non-ACAT I programs are underway for all DoD services
 - Signature authority for non-ACAT I is delegated to Service Cost Center Technical Director or their designee
- Recommendations for improving access to and analysis of O&S Costs
- Requires sustainment review five years after Initial Operating Capability (IOC) and throughout the life cycle of the program⁴
 - Estimate for remainder of program
 - Comparison of estimates to actuals
 - Actuals are obtained from CSDR reports for most sustainment contracts
 - Explanation of estimated vs. achieved reliability
 - Currently, this information is included in a CSDR Remark. In the future, it will be part of the Technical Data Report, 1921-T
 - Analysis of cost of DLRs and Consumables Actuals
 - Actuals are obtained from CSDR reports for most sustainment contracts
 - (Examples below)

Sustainment Reporting Progress - Programs

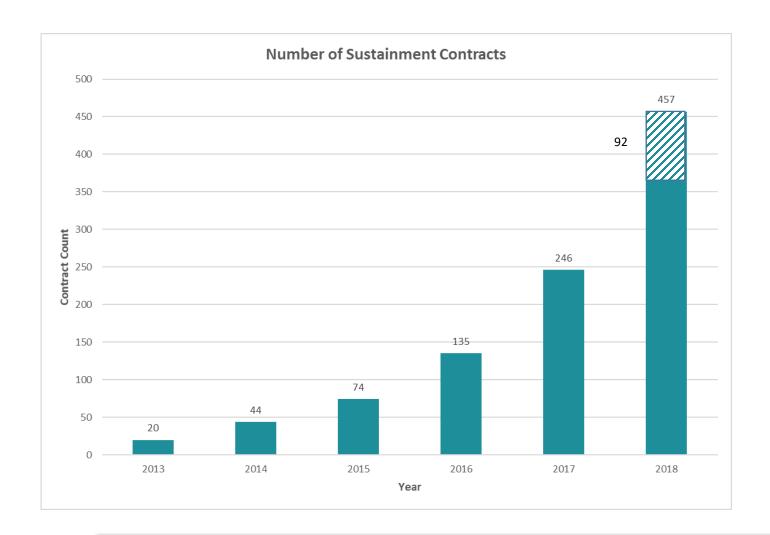




Growth from 8 to 65 reporting programs New programs added monthly 40 1921-5 reports received to date (new report)

Sustainment Reporting Progress - Contracts





Prime contracts and subcontracts
2018 includes 92 contracts in process

More contracts = more actuals data for cost community to use

Data Use 1 – Maintenance Cost Analysis

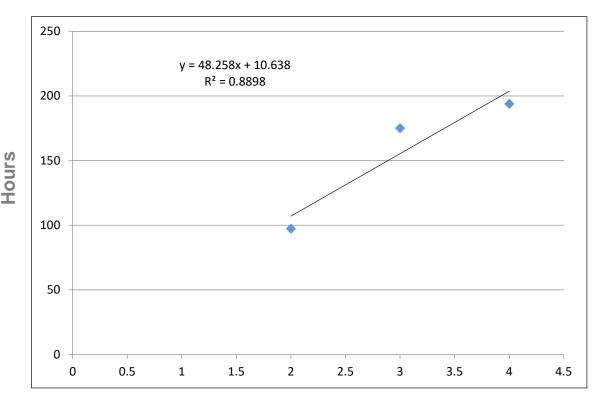


		Qty	Cost	Qty	Cost	Qty	Cost
1.3.4	Depot Maintenance	Year 1	Year 1	Year 2	Year 2	Year 3	Year 3
1.3.4.1	Scheduled Overhaul		175,021,359		97,349,476		193,865,420
1.3.4.1.1	Airframe/Hull/Vehicle Scheduled Overhaul	3	135,045,009	2	75,037,205	4	145,325,003
1.3.4.1.2	Propulsion Scheduled Overhaul	N/A	N/A	N/A	N/A	N/A	N/A
1.3.4.1.3	Electronics/Avionics Scheduled Overhaul	3	27,920,005	2	15,309,056	4	30,230,995
1.3.4.1.4	Other Major Subsystems Scheduled Overhaul	N/A	N/A	N/A	N/A	N/A	N/A
1.3.4.1.5	Other Scheduled Overhaul	3	12,056,345	2	7,003,215	4	18,309,422

Cost = (48.258*Quantity) + 10.638

If future Quantity is 5, Predicted Cost is \$259.1M

Similar analysis can be used for Unscheduled Overhaul (sometimes called Over and Above)

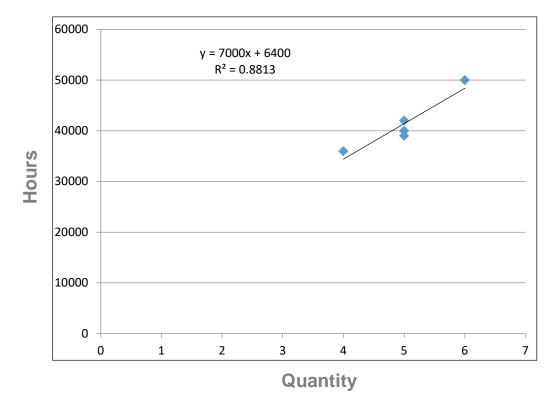




Data Use 2 – Maintenance Hours Analysis

	Year 1	Year 2	Year 3	Year 4	Year 5
QTY of Platforms	5	4	5	6	5
Touch Maintenance Hours	40,000	36,000	39,000	50,000	42,000

Cost = (7,000*Quantity) + 6,400 If future Platform Quantity is 7, Predicted Hours are 55,400



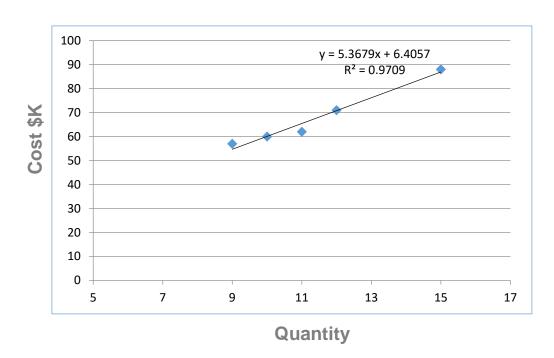


Data Use 3 – Depot Level Reparables (DLR) Analysis

DLR	Year 1	Year 1	Year 2	Year 2	Year 3	Year 3	Year 4	Year 4	Year 5	Year 5
	Quantity	Cost								
NIIN 123456789	10	60	12	71	11	62	15	88	9	57
NIIN 456792009	5	100	6	119	4	82	5	98	5	97
NIIN 789123012	1	200	2	398	1	199	3	580	1	199

Cost = (5.3679*Quantity) +6.4057
If future Quantity is 20, Predicted Cost is \$113.78

Similar analysis can be used for Consumables and Repair Parts



Data Use 4 – Overheads Assessment



- All company business units (except foreign firms) are required to provide an annual 1921-3 Contractor Data Business Report
- The report includes direct costs for all contracts performed by that business unit/location, and an explanation of indirect (overhead) costs
- Analyst can assess the impact of losing a contract overhead costs would be allocated against fewer direct costs
- Conversely, the impact of gaining new work by that business unit overhead costs would be allocated against more direct costs, and the overhead costs to each contract should generally be lower.

Data Use 5 – Profit Analysis



- CSDRs include summary elements which identify
 - General and Administrative (G&A) expense,
 - Facilities Capital Cost of Money (FCCM)
 - Profit/loss
- Profit/loss data provided for Prime Contractors and Direct Reporting Subcontractors
- CSDRs available for Firm Fixed Price (FFP) contracts and subcontracts
 - Because Earned Value reporting requirements do not apply to FFP contracts, CSDRs are the only source of profit/loss data for this contract type.
- Cost analysts can use this data to evaluate the reasonableness of prime and major subcontract profit levels

Reporting Contrac	ctor G&A
	ctor Undistributed Budget
Reporting Contrac	ctor Management Reserve
Reporting Contrac	ctor FCCM
Total Cost	
Reporting Contrac	ctor Profit/Loss or Fee

Data Use 6 - Negotiation Support

- Negotiations Support may use any of the data use examples described above
- Program Offices and Contracting Officers can use past CSDR data to assess contract bids
- 1921-5 provides hours by WBS element which can be compared to bids
- Information required by sustainment-specific remarks and by (future) 1921-T and
- 1921-M/R (see backup slides) can be used to compare maintenance effort from year to year

Number of Failures

Reliability – predicted vs. actual

Parts turnaround time

Data Use 7 – Business Case Analysis



- Business Case Analysis for Performance Based Logistics (PBL)⁵
 - The Product Support Manager (PSM) will use data from CSDR and from the centralized O&S databases
 - The PSM coordinates with the financial/cost analysts, logisticians and contracting officers to ensure the available data is sufficient to perform the Business Case Analysis (BCA).
 - Typically, the objective of the BCA is to analyze tradeoffs between government provided depot maintenance and contractor provided depot maintenance
 - The objective is to define the status quo, and compare it to alternative support strategies
 - The BCA can also help determine whether or not a PBL is appropriate and what the PBL metrics and goals should be

Software Maintenance Data Report (SRDR)



- The Software Maintenance Data requirement can apply to any software maintenance cost element in the CAPE Sustainment Reporting Structure that exceeds \$1M.
- However, it is most often seen in section 1.5.2, Software Support
- The Maintenance SRDR (form 3026-2) captures (by Release or CSCI):
 - Average and Peak Staffing
 - Effort Description
 - Effort Sizing (Source Lines of Code, Function Point, etc.)
 - Requirements counts
 - Duration
- Cost Analysts can use the Maintenance SRDR data to estimate the cost of similar future software maintenance efforts

1.5.2	Software Support
1.5.2.1	Software Changes
1.5.2.1.1	Release 1n (Specify)
1.5.2.1.1.1	WBS Name 1n (Specify)
1.5.2.1.1.1.1	Correction of Deficiencies
1.5.2.1.1.1.2	Enhancements
1.5.2.2	Software License Management
1.5.2.3	System Facilities
1.5.2.4	Field Software Engineering (FSE)
1.5.2.5	Operational Management

Summary



- To develop credible, defensible O&S cost estimates and analyses, analysts need sustainment CSDRs to augment sustainment data available via Service Visibility and Management of O&S (VAMOSC) databases.
- CSDRs are available to any Government employee via the Cost Assessment Data Enterprise (CADE) at http://cade.osd.mil/
 - To date, 65 DoD programs have sustainment CSDR requirements on contract
- The investment required to collect contractor sustainment cost data is small compared to the potential cost growth of a program or weapons system that was not properly estimated and budgeted.
- Cost analysts need to proactively advocate for Program Managers and Contracting
 Officers to include CSDR (and supplemental reports) requirements on all contracts for
 their program

CSDR Points of Contact



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CAPE Sustainment Reporting Structure

- Origin of CSDR Reporting Structure: CAPE O&S Cost Estimating Guide
- Contractor-performed efforts comparable to the centralized databases that collect government-performed maintenance costs
 - Centralized databases capturing costs for Government-performed activities
 - Navy: Visibility and Management of Operating and Support Costs (VAMOSC) https://www.vamosc.navy.mil/
 - Air Force: Air Force Total Ownership Cost (AFTOC) https://aftoc.hill.af.mil
 - Army: Operating and Support Management Information System (OSMIS) https://www.osmisweb.army.mil
- Contractor data is available to any Government employee via Cost Assessment Data Enterprise (CADE) database
- URL: http://cade.osd.mil/

Sustainment Reporting Structure (partial)



Consumables
Repair Parts
DLRs

Depot Maintenance

1.3	1.3	Maintenance
1.3.1	1.3.1	Consumables and Repair Parts
1.3.1.1	1.3.1.1	Airframe/Platform/Vehicle Consumables and Repair Parts
1.3.1.2	1.3.1.2	Propulsion Consumables and Repair Parts
1.3.1.3	1.3.1.3	Electronics/Avionics Consumables and Repair Parts
1.3.1.4	1.3.1.4	Other Major Subsystem Consumables and Repair Parts (1n)
1.3.1.5	1.3.1.5	Other Consumables and Repair Parts
1.3.2	1.3.2	Depot Level Repairables
1.3.2.1	1.3.2.1	Airframe/Platform/Vehicle Depot Level Reparables (DLRs)
1.3.2.2	1.3.2.2	Propulsion DLRs
1.3.2.3	1.3.2.3	Electronics/Avionics DLRs
1.3.2.4	1.3.2.4	Other Major Subsystem DLRs (1n)
1.3.2.5	1.3.2.5	Other DLRs

1.3.4	1.3.4	Depot Maintenance
1.3.4.1	1.3.4.1	Scheduled Overhaul
1.3.4.1.1	1.3.4.1.1	Airframe/Hull/Vehicle Scheduled Overhaul
1.3.4.1.2	1.3.4.1.2	Propulsion Scheduled Overhaul
1.3.4.1.3	1.3.4.1.3	Electronics/Avionics Scheduled Overhaul
1.3.4.1.4	1.3.4.1.4	Other Major Subsystems Scheduled Overhaul
1.3.4.1.5	1.3.4.1.5	Other Scheduled Overhaul
1.3.4.2	1.3.4.2	Unscheduled Overhaul
1.3.4.2.1	1.3.4.2.1	Airframe/Hull/Vehicle Unscheduled Overhaul
1.3.4.2.2	1.3.4.2.2	Propulsion Unscheduled Overhaul
1.3.4.2.3	1.3.4.2.3	Electronics/Avionics Unscheduled Overhaul
1.3.4.2.4	1.3.4.2.4	Other Major Subsystems Unscheduled Overhaul
1.3.4.2.5	1.3.4.2.5	Other Unscheduled Overhaul
1.3.5	1.3.5	Other Overhaul

Presented at the 2018 ICEAA Professional Development & Training Workshop - www.iceaaonline.com

Using Sustainment CSDR Data

1921-5 Data Report



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2. REMARKS										

CSDR Plan Approval Process

- Cost Working Group Integrated Product Team (CWIPT)
 - Drafts CSDR plan
 - Coordinates with stakeholders
 - Program Office Analyst
 - DCARC Analyst
 - Service Cost Center Analyst
 - CAPE Analyst
 - Then approved by DCARC Director (If Co-plan, PARCA Deputy)
 - Final Signature by Deputy Director of CAPE (except for non-ACAT I)
- GOAL: Include approved CSDR plan in Request for Proposal
 - Bidder is informed of reporting requirement
 - Bidder knows the reporting structure they are expected to use.

Technical Data Report (1921-T) and Maintenance and Repair (1921-M/R)

Report



- Data Item Descriptions (DID) for these reports were approved in November 2017
- The Technical Data Report for Sustainment contracts is used in lieu of 1921-Q Quantity Report
- There are several pilot programs starting, but data is not expected until mid 2019

1921-M/R



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The 1921-M/R collects, from Industry, data similar to what we get for Government (organic) maintenance efforts