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Cloud Benefits: Efficie	ncy, Agility, Innovation
EFFICIENCY	
Cloud Benefits	Current Environment
mproved asset utilization (server utilization > 60%- 70%)	Low asset utilization (server utilization < 30% typical)
Aggregated demand and acelerated system consolidation (e.g., Federal Data Center Consolidation nitiative)	Fragmened demand and duplicative systems
mproved productivity in application development, application management, network, and end-user	Difficult-to-manage systems
AGILITY	
Cloud Benefits	Current Environment
Purchase "as-a-service" from trusted cloud providers	Years required to build data centers for new services
Near-instantaneous increases and reductions in capacity	Months required to increase capacity of existing services
Nore responsive to urgent agency needs	
NNOVATION	
Cloud Benefits	Current Environment
Shift focus from asset ownership to service nanagement	Burdened by asset management
Tap into private sector innovation	De-coupled from private sector innovation engines
Encourages entrepreneurial culture	Risk-adverse culture
Better linked to emerging technologies (e.g., devices)	





USG Cloud Computing Technology Roadmap Requirements

Regulrement 2			
Solutions for high-priority Security	Requirements (security technolog	()	
Requirement 3	Requirements (see unity teenholog	377	
Technical specifications to enable and security standards and guida	e development of consistent, high-once)	quality Service-Level Agreements (in	nteroperability, portability,
Requirement 4			
Clearly and consistently categoria	ed cloud services (interoperability	and portability guidance and techn	ology)
Requirement 5			
Frameworks to support seamless guidance and technology)	implementation of federated comm	nunity cloud environments (interope	arability and portability
Requirement 6			
Technical security solutions whic technology)	h are de-coupled from organization	al policy decisions (security guidar	ice, standards, and
Requirement 7			
Defined unique government regula technology)	tory requirements, technology gap	os, and solutions (interoperability, p	ortability, and security
Requirement 8			
Collaborative parallel strategic "fut	ure cloud" development initiatives	(interoperability, portability, and see	curity technology)
Requirement 9			
Defined and implemented reliabilit	y design goals (interoperability, po	ortability, and security technology)	
Requirement 10			
Defined and implemented cloud s	enice metrics (interoperability and	portability standards)	





Case Stud	lies (1 of 2)		
Case Study	Cloud Savings	Other non-cost/non-measurable benefits	Vendor (s)
United States Army Army Experience Center	Initial bids from traditional IT vendors to provide required functionality ranged from \$500K to over \$1 million. Cloud-based solution operates at an annual cost of \$54K	Fewer recruiters handle the same workload as the five traditional recruiting centers the Army Experience Center replaced; cloud application has resulted in faster application upgrades, dramatically reduced hw and IT staff costs, and significantly increased staff productivity	salesforce.com
Defense Information Systems Agency (DISA) Rapid Access Computing Environment (RACE)	DISA has divided the costs of provisioning and operating a single physical server among the users of the various virtual servers	A dedicated server environment used to take 3-6 weeks to provision due to lengthy procurement processes; RACE is able to provision functional server space to users in 24 hours; user obtains an account for a cost	
Defense Information Systems Agency (DISA) Forge.mil	New projects developed in this environment save DISA between \$200K and \$500K per project; DISA estimates about \$15 million in cost avoidance by utilizing an open source philosophy that allows for software reuse and collaborative development	Money saved on licensing and support, provides improved software by giving version control, traceability, and having multiple stakeholders from various projects work on the same software code; promotes collaboration, reuse of developed software, rapid delivery, and shortened time-to- market for projects	Cloud providerCollabNe
United States Air Force Personnel Services Delivery Transformation (PSDT)	Manpower reduction initiative and save over \$4 million annually	Able to meet fluctuating demand without compromising customer experience; improvement on search time from 20 minute wait to 2 minutes	SaaS solution by RightNow
Lawrence Berkeley National Labs Cloud Computing Migration	LBL estimates they will save \$1.5 million over the next 5 years in hardware, software, and labor costs from the deployments they already have made		Google Federal Premier Apps and Amazon's EC2

Case Study	Cloud Savings	Other non-cost/non-measurable benefits	Vendor (s)
Department of the Interior Agency-wide E-mail	Improved service to 80,000 users for 1/3 the amount of money they spend today		External Commercial Saa model
General Services Administration (GSA) USA.gov	Legacy system cost \$2.35 million annually for USA.gov, including total hardware refresh and software relicensing costs of \$2 million, in addition to personnel costs of \$350K; cloud service pays annual cost of \$650K = cost savings = \$1.7 million or 72%	site upgrade time from 9 months (including procurement) to a max one day; monthly downtime moved from ~2 hours to near 0 with the cloud solution at 99.9% availability	Terremark's Enterprise Clou Service
General Services Administration (GSA) Agency-wide E-mail	30% cost savings based on 15,000 mailboxes		
National Aeronautics and Space Administration (NASA) World-Wide Telescope		In a traditional IT environment, it would have taken several months to procure new infrastructure and another one to two months of full-time work by two full-time employees to configure the new equipment to handle the data; savings are 4-5 months of time and roughly 800 hours of labor	Nebula
Securities and Exchange Commission (SEC) Investory Advocacy System		Time required to complete files has significantly been reduced - in some cases it was decreased up to 75%; improvements realized in system reliability, efficiency and accuracy	SaaS solution Salesforce.cor
U.S. Department of Agriculture (USDA) IT Infrastructure	Savings up to \$6 million/year, which includes upgrade costs for hardware and software, interface reduction, duplication reduction		

Case Study Cross Examination to Federal CIO Mandate Goals (1 of 2)

Ci	ase Study	Federal CIO Mandate Goa
linit	United States Army Army Experience Center	Select 🖌
<u>Onite</u> Army E		Provision 🖌
Airiy E		Manage
Defense Informat	Defense Information Systems Agency (DISA)	Select 🖌
Detense Informat		Provision
Rapid Access Cor	nputing Environment (RACE)	Manage 🖌
Defense Informat	Defense Information Systems Agency (DISA)	Select 🖌
Defense informat		Provision 🖌
⊢orge.mil	Manage	
l lucito d	United States Air Force	Select 🖌
Dereannel Services [Provision 🖌
Personnel Services Delivery Transformation (PSDT)	Manage	
Leurence B	Lauren en Dadiater National I al a	Select 🖌
Lawrence Berkeley National Labs Cloud Computing Migration	Provision	
	Manage	

Case Study Cross Examination to Federal CIO Mandate Goals (2 of 2)

Case Study	Federal CIO Mandate Goal
Department of the Interior Agency-wide E-mail	Select 🖌
	Provision
	Manage
General Services Administration (GSA)	Select 🖌
	Provision 🖌
USA.gov	Manage 🖌
Operated Complexity Administration (OCA)	Select 🖌
General Services Administration (GSA)	Provision
Agency-wide E-mail	Manage
National Assessmentias and Oness Administration (NACA)	Select 🖌
National Aeronautics and Space Administration (NASA) World-Wide Telescope	Provision 🖌
	Manage 🖌
Securities and Exchange Commission (SEC) Investory Advocacy System	Select 🖌
	Provision 🖌
	Manage 🖌
U.S. Department of Agriculture (USDA)	Select 🖌
	Provision 🖌
	Manage 🖌



















