New Research in General Error Regression Model (GERM) Significance Testing

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- Dr. Stephen Book, for inspiring the research and for critical feedback
- Tim Anderson, for further inspiration and for sharing the original GERM data set
- Technomics, for sponsorship of research



"It would be so nice if something made sense for a change."

- Lewis Carroll. Alice's Adventures in Wonderland (1865)



- Background
- The Problem
- The SIG Solution
- The Bias Adjuster Solution
- The Bootstrapping Solution
- Comparison of Results
- Conclusions
- Ideas for Further Research



- General Error Regression Models (GERM) are regression models in which no particular assumption is made about the distribution of the error term
- However, we still need to specify whether additive or multiplicative error
- We also need to specify a *penalty function*, e.g.:
 - Sum of squared errors (weighted or unweighted)
 - Sum of squared percent errors
 - Average absolute percent error with zero bias constraint, etc.



Presented at the 2010 ISPA/SCEA Joint Annual Conference and Training Workshop - www.iceaaonline.com Background: Significance Testing

- **Significance testing** refers to a set of methods designed to determine whether results have occurred by chance¹
- In classical significance testing, the p-value is the probability that the *true* value of the parameter being estimated is zero
- Significance testing adds value to a cost estimating relationship (CER):
 - Allows for a process of nullification, wherein insignificant variables can be dropped
 - Increases degrees of freedom/explanatory power of regression
 - May remove bias in estimated coefficients of significant variables

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- Leads decision-makers down the "right path" when making cost-design tradeoffs:
 - The relationship between cost and an insignificant variable, by definition, cannot be expected to hold in the future
 - True cost drivers are statistically significant and can be managed as such

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Slide 7

- Traditional significance testing is not possible in GERM
 - We want a p-value
 - Need a t-stat to get a p-value
 - T stat = parameter estimate / standard error
 - We don't know the standard error of the parameter estimate
- To remedy this, one author ² proposes the "SIG Test"
- We will explore this, and two other methods



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- Run the full model to generate estimated coefficients
- Set all inputs to their means; record the CER output and its standard error (SE) or standard percent error (SPE)
- "Nullify" a variable; record the CER output & SPE

SIG_{SPE} = % change in CER SPE=
$$1/(n-m) [\Sigma ({f(x_i) - y_i}) / f(x_i)]$$

$$SIG_{total} = |SIG_{mean}| + SIG_{SPE}$$

As a starting point, the parameter is deemed "significant" if $SIG_{total} > .1$

Presented at the 2010 ISPA/SCEA Joint Annual Conference and Training Workshop - www.iceaaonline.com Inconvenient Truths: SIG_{mean}

- SIG_{mean} = 0 in all cases in a linear (OLS) framework
 - OLS predictions always pass through (μ_x , μ_y)
 - Implies that if your GERM model happens to have a linear or nearly linear relationship, "significance" cannot be tested using SIG_{mean}
 - But a general error method should work in the general case, a minimum criterion for which is working in this specific case
- SIG_{mean} isn't related to CER performance and therefore is not measuring the same thing as a t-test
 - It measures movement in the output of the CER, but these outputs are never linked to the dependent variable. What if the CER "moves" in the wrong direction?



- SIG_{SPE} does measure CER performance, because it relies upon comparison of standard percent errors, with and without the variable in question
- Unfortunately, it does not accurately replicate significance test results in the (testable) OLS case
- It is not clear how to handle negative values:
 - "Note that there should be no need to take the absolute value of SIG_{SE} or SIG_{SPE} . If either...were negative, it would mean that the variance of the reduced CER was less than the variance of the full CER. However, this case should not happen if the optimization is done correctly. If a lower variance solution of the CER were available...then the optimization should have found that solution." (Anderson (2009))
 - Yet we have found numerous examples where SIG_{SPE} is legitimately negative (degrees of freedom change). This has been noticed before ³
 - Adding absolute value bars does not fix the problem, because then highly insignificant variables (ones with $SIG_{SPE} < 0$) get rewarded!



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Presented at the 2010 ISPA/SCEA Joint Annual Conference and Training Workshop - www.iceaaonline.com Inconvenient Truths: SIG_{total}

- $SIG_{total} = |SIG_{mean}| + SIG_{SPE}$
 - Each component has its malcontents
 - We're adding a "how much does the mean move" metric to a CER performance metric
 - Percentages are being summed where the denominators are different. This has been previously called "innumerate," and in so doing, one is said to fall victim to Simpson's Paradox ⁴
 - We do not feel so harshly about the method; in fact, it can be quite useful. But is there something better?



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Consider the GERM equation

 $Y = a + bX^{c}W^{d}Q^{e}f^{Type}$

- Regress/optimize as usual
- Recognize that a is simply a bias adjuster, and would not be needed if the zero-intercept model were unbiased
- Subtract a from both sides and take logs: ln(Y-a) = ln(b) + cln(X) + dln(W) + eln(Q) + Type ln (f)
 - This gives an unbiased estimate of ln(Y-a)
 - This equation is linear, so p-values can be calculated
 - Use these p-values as proxies for p-values associated with the original fit parameters

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- Recall the original problem: we don't have reliable estimates of the standard errors around regression fit parameters derived in a GERM framework
- "Bootstrapping is the practice of estimating properties of an estimator (such as its variance) by measuring those properties when sampling from an approximating distribution... It may also be used for constructing hypothesis tests. It is often used as an alternative to inference based on parametric assumptions when ...parametric inference is impossible." ⁵
- This is exactly the problem at hand: if we could estimate the standard error of a fit parameter, we could also estimate its significance using standard t-tests/p-value analysis
- Bootstrapping as a technique to generate confidence intervals and significance is *not* new to the cost community ⁶

5. http://en.wikipedia.org/wiki/Bootstrapping_(statistics)

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6. Book, Dr. Stephen A. Prediction Bounds for General Error Regression CERs. 39th Annual DoDCAS: Williamsburg, VA (2006)

Presented at the 2010 ISPA/SCEA Joint Annual Conference and Training Workshop - www.iceaaonline.com The Bootstrapping Method Applied to GERM

- Perform the GERM regression/optimization as usual
- Generate n error terms
- Assume that the data are independent of their error terms
 - This does not violate GERM because we still have no assumption about the distribution of those error terms
- This gives a population of nⁿ possible combinations of data with errors to sample from
- Sample, with replacement, from this population to create 30 new data sets of 30 points each
- Estimate each coefficient 30 times
- The standard deviation of the 30 estimates approximates the standard error of the estimated coefficient
- Approximate t stat =

average(estimated coefficients) / stdev(estimated coefficients)

• This is a high-level summary; much more details provided elsewhere in this conference ⁷

7. Feldman, Daniel I. Testing for the Significance of Cost Drivers Using Bootstrap Sampling. ISPA/SCEA Joint Conference: San Diego, CA (2010)



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- Assess all three methods in two cases:
 - An additive error, linear model in which OLS assumptions hold (but are not assumed to hold when performing the regression) that has exact parameter values, and exact p-values associated with each parameter
 - A multiplicative error, GERM model in which no particular assumptions hold (except that the error terms and data are uncorrelated), which also has exact parameter values, but no exact p-values
- Assess how faithfully each method replicates actual significance testing in both cases
- Because the SIG method does not produce a p-value, assume a 90% significance level and use estimated p-value =

 $0.1 - (SIG_{total} - 0.1)/0.9$ for $SIG_{total} \ge 0.1$ (significant case)

 $0.1 + (0.1 - SIG_{total})/0.1$ for SIG_{total} <=0.1 (insignificant case)



Presented at the 201 Chaptine logical Depiction of Mapping WSkepop - www.iceaaonline.com to Estimated P-Values





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Average Absolute Error in P-Value (OLS Case)





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Conclusions as to Significance (OLS Case)

	b1	b2	b3	b4	b5	# correct
Exact	Not Significant	Significant	Significant	Significant	Not Significant	1
Bias Adj	Significant	Significant	Significant	Not Significant	Significant	2
SIG Method	Not Significant	Significant	Not Significant	Not Significant	Not Significant	3
Bootstrapping	Significant	Significant	Significant	Significant	Not Significant	4

Note: When the data were originally generated, only b5 was set to zero (i.e. b1 is nonzero). When compared to *those* "exact" values, the bootstrapping method draws the correct inference in all five cases, because it draws the correct inference about b1.

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P-Values (GERM with Multiplicative Error)



Note: When the data were generated, only "e" was set to zero. So nominally, lower is better in all cases, except with "e," where higher is better. There are bars for all methods in all columns, except Bias Adjuster for "a."

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Presente Compare Service Compare Service (GERM with Multiplicative Error): Nine.com Which Method Comes "Closest to Reality"?

Parameter	"True" P Value	Bias Adjuster	SIG Method	Bootstrapping
а	0.0000			Х
Ь	0.0000			Х
С	0.0000			Х
d	0.0000			Х
е	1.0000		Х	
f	0.0000			Х



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Bootstrapping Applied to Original "SIG Method" Data Set



Note: Bootstrapping suggests that the parameter "e," associated with regressor x₃, is significant (at the 10% level). It was given as an example of a "relatively insignificant" variable when evaluated under the SIG method (Anderson (2009)).

- In the (testable) OLS case, bootstrapping does a far better job of approximating "true" significance than the "Bias Adjuster" and "SIG" methods
 - Much lower average absolute error
 - Draws correct inference as to significance more often
- While an exact test in the GERM case is not possible, bootstrapping results show promise
 - Comes "closest to reality" in 5 of 6 cases
 - Draws different conclusions when applied to "SIG Method" data
- The SIG Method does incrementally better than the Bias Adjuster Method, but bootstrapping provides superior results



- Better method of converting SIG_{total} to estimated pvalues using SIG Method
- Method of deriving estimated p-values for additive intercept term in Bias Adjuster Method
- Investigate whether study findings are replicated with:
 - Other data sets
 - Cases where regressors are mostly insignificant
 - Using other calibration points (e.g. $SIG_{median},\,SIG_{80th}$ instead of SIG_{mean})
- User-friendly Excel routines that automate the bootstrapping process (we have a great start)
- Other discussion



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- $y = a + b_1 x_1 + b_2 x_2 + b_3 x_3 + b_4 x_4 + b_5 x_5 + \varepsilon$
- ε ~ N(0,500)
- All x's ~ U(0,100)

Fit Parameter	Exact Value	Exact P Value
а	5	0.6860
b1	6	0.1408
b2	7	0.0096
b3	8	0.0218
b4	9	0.0535
b5	0	0.8985



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- $y = a + \varepsilon(bX^cW^dQ^ef^{Type})$
- Independent variables distributed as follows:

Variable	Distribution	Mean	StDev
Х	Normal	<mark>1</mark> 08	10.8
W	Normal	12	1.2
Q	Normal	9.9	0.99
Туре	Bernoulli	0.5	0.5

• ε distributed lognormally as follows:

Parameter	Log Space	Unit Space Pop	Unit Space Sample
Mean	0	1.0560	1.0777
Variance	0.1089	0.1283	0.1155
StDev	0.33	0.3582	0.3399
Median	0	1	1.0180

