

The Lifecycle Integration Framework – Extending Affordability Simulation through Cost and Engineering Model Interoperability

2009 ISPA/SCEA Professional Development and Training Workshop June, 2009

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"Resource management issues continue to be the number one challenge to organizations that practice project management."

A BENCHMARK OF CURRENT BUSINESS PRACTICES





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According a 2009 Study by the Center for Business Practices, the top resource challenges that threaten organizational effectiveness are:

1. Resource capacity planning is poor

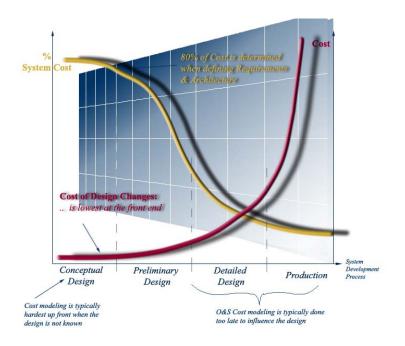
- 2. Not enough appropriately skilled resources
- 3. Too many unplanned requests for resources
- 4. Resource use is not optimized
- 5. Effort estimation is inaccurate

Resource Management Challenges, A BENCHMARK OF CURRENT BUSINESS PRACTICES



Problems with Traditional Resource Estimating/Management

- Gap between designers and estimators
- Lack of visibility into Total Ownership Cost when early design decisions are made
- Amount of time it takes to get cost feedback
- Reluctance to change design late in the development cycle
- Inability to follow a repeatable process
- Lack of in-grained design tradeoffs in the engineering process





Today's Resource Estimating Landscape

- Integration of performance models is needed to rapidly assess the trade space treating costs as any other design variable.
- Need to estimate more complex "Systems of Systems" projects
- "Systems of Systems" modeling drives the need for integrated cost models. Without model integration, "Systems of Systems" modeling is difficult and time consuming
- Integrated cost models must tie all cost elements (Hardware and Software) across the lifecycle.
- Need ability to rapidly build new cost models for integration into a Systems of Systems framework.



Tying Cost to Performance Cost as an Independent Variable

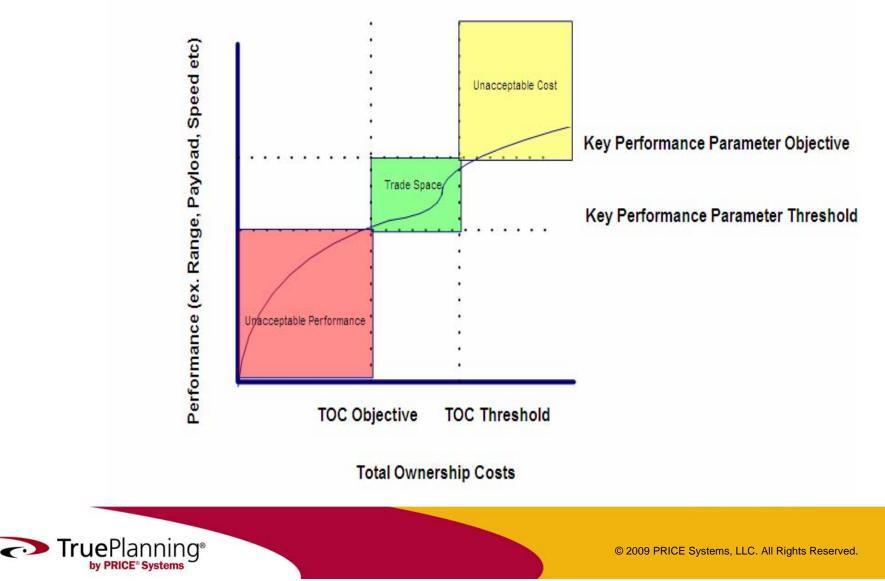
- <u>Cost as an Independent Variable</u> (CAIV)
 - CAIV means a traceable connection among requirements, cost estimate, and budget
 - CAIV means performing cost, schedule and performance tradeoff analysis early and often .
 - Development of a robust trade space and analysis of alternatives
 - Focuses on life cycle costs

Example of cost/performance trade parameters

Tie Performance Models to Cost Models to Establish the Trade Space



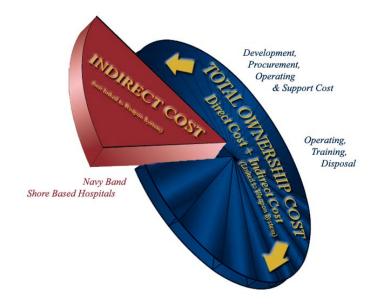
Resource Optimization – Cost As An Independent Variable (CAIV)



7

Tying Performance to Lifecycle – Total Ownership Costs

- Defines the costs of a system on a lifecycle basis
- Cost is treated as a function of design and it is only through repeated design-cost estimate iterations that one can achieve a design that meets affordability goals.
- Cost/performance trade-offs can be slow, error-prone, unrepeatable and cumbersome This hinders them from becoming an in-grained part of the engineering process.



Optimization routines are needed to fully explore the cost/performance trade space



Optimizing Resource Estimating/Management

- Bridging the gap between designers and estimators
- Providing visibility into Total Ownership Cost
- Speeding up traditional design-to-cost
- Providing the ability to make feasible design decisions
- Creating the opportunity for a repeatable process
- Enabling integrated design-to-cost to become an ingrained part of the engineering process

But....How Does This Hold Up in Practice?



Presented at the 2009 ISPA/SCEA Joint Annual Conference and Training Workshop - www.iceaaonline.com Resource Challenges in the DoD Environment

According to the US GAO - While the Department of Defense's (DoD) acquisition process has produced the best military systems in the world, it is also prone to yielding some consistently undesirable

consequences in these programs – cost increases, late deliveries to the war fighter, and performance shortfalls

Navy cancels third LCS amid cost overruns

By Christopher P. Cavas - Staff writer Posted : Friday Apr 13, 2007 17:09:43 EDT

The Navy on Thursday canceled one of two new Littoral Combat Ships being built by Lockheed Martin.

Calling Lockheed's best offer "unaffordable," Rear Min. Chuck Goddard, the Navy s program executive officer for ships, said the service initiated a "termination of convenience," on LCS 3, the second of two LCS ships that were to have been built by Lockheed.

The Navy was seeking to renegotiate the construction contract for the ship, awarded in June 2006, from a cost-plus agreement to a fixed-price intentive deal. Navy Secretary Donald Winter, following revelations that Lockheed's first LCS was \$130 million to \$155 million over its planned \$220 million budget, issued a stop-work order on the LCS 3 in January 1 it in March pending a renegotiated contract meant to hold down ost increases.



The Navy has issued a stop-work order on the LCS 3 after talks with its builder, Lockheed Martin, stalled. Here, the first Littoral Combat Ship, Freedom (LCS 1) makes a spectacular side launch during her christening at the Marinette Marine shipyard in Marinette, Wis., in September.

ADVERTISEMENT

DoD Blasts Lockheed Missile Program

Associated Press | 3

WASHINGTON - The U.S. Defense Department on Wednesday said a \$5.8 billion Lockheed Martin Corp. cruise-missile program faces termination if its performance does not improve soon

The Joint Air-to-Surface Standoff Missile, or JASSM, drew criticism during a major review triggered by cost overruns. Recent test failures led the Pentagon to seek further review, rather than immediate restructuring, chief Air Force weapons buyer Sue Payton said.

Over the next 30 days, the U.S. Air Force and the Pentagon will decide whether to keep the program, or cancel it and seek other options. For now, the Air Force believes the program is still probably the best way to go, Payton said. But Bethesda, Maryland-based Lockheed Martin must convince the <u>government</u> it has a way to fix navigation glitches and improve reliability.

U.S. Navy, General Dynamics continue contract talks

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By Andrea Shalal-Esa

WASHINGTON, Oct 1 (Reuters) - General Dynamics Corp (GD.N: Quote, Profile, Research) and the U.S. Navy met on Monday to discuss switching to a fixed-price contract for the company's shore bugging Littoral Combat Ships (LCS) after the program was between 50 percent and 75 percent over budget.

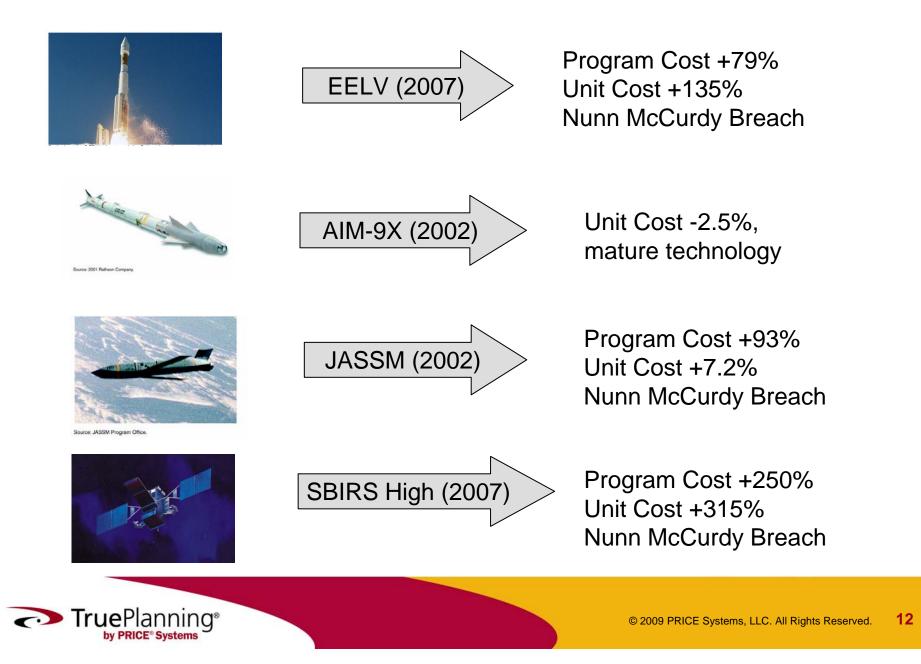


Some History.....1996 – DoD CAIV Flagship Programs

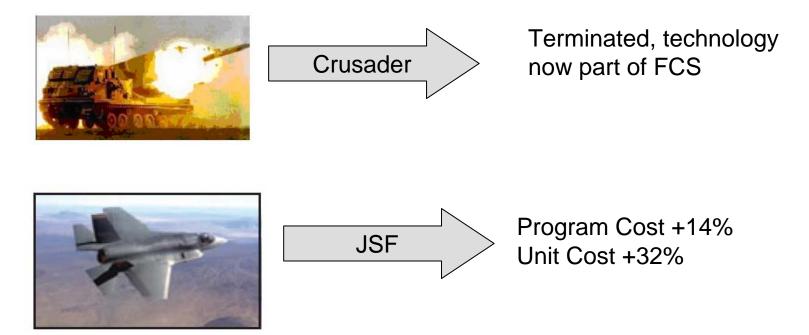
PROGRAM	PROGRAM DESCRIPTION	PROGRAM STATUS
EELV	A more cost-effective space launch vehicle for medium and heavy lift requirements	Pre-EMD start Dec. 1996
AIM-9X	Next generation Sidewinder air- to-air missile	EMD start Jan. 1997
TACMS- BAT P3I	Upgrade of tactical ground-to- ground missile - new seeker	Currently in PDRR EMD start in 1998
MIDS	Third generation secure, jam- resistant, communications system for NATO family	EMD contract awarded in Mar 1994 Restructured Jun. 1994 CDR in-process
JASSM	Long-range air-to-surface standoff missile	Entered 2-year competitive PDRR
CRUSADER	155MM self-propelled Howitzer and armored resupply vehicle	Completion of PDRR in FY 2000 Single contractor team
JSF	Advanced Strike Fighter Aircraft	Pre-PDRR
SBIRS	Space-based infrared surveillance system for missile defense	Entered EMD for GEO in FY 1996 PDRR for LEO with MS II in FY 1999



Selected 1996 DoD CAIV Flagship Programs – Where are They Now?



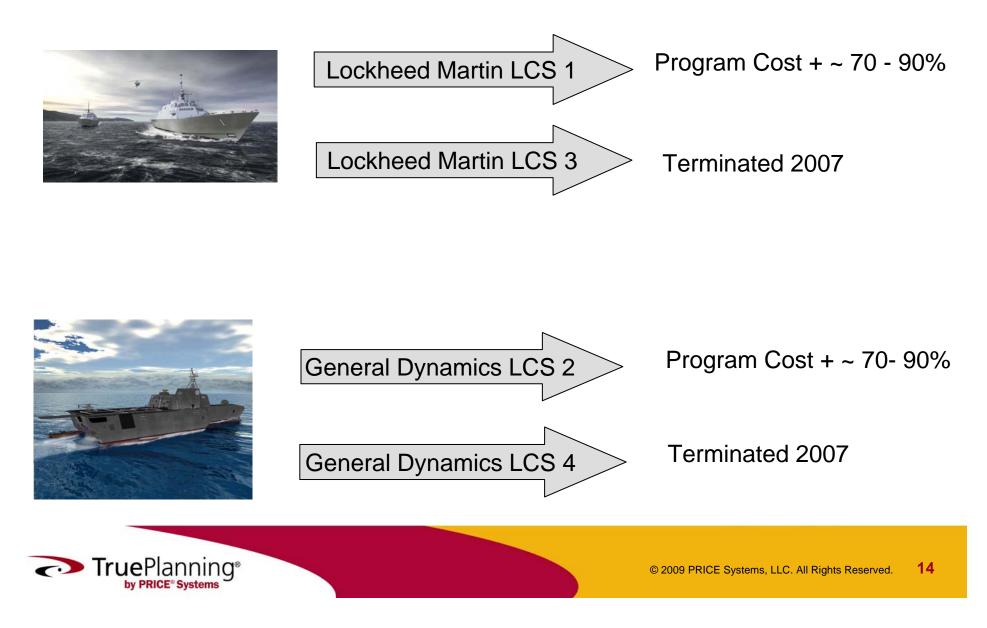
Selected 1996 CAIV Flagship Programs – Where are They Now?



- Almost all of the original 1996 CAIV Flagship programs have experienced unacceptable cost growth including Nunn-McCurdy breaches.
- What about more recent programs?



CAIV in Today's Environment (2008) – Littoral Combat Ship Example



Case In Point: Littoral Combat Ship

- LCS was a CAIV Program starting the Pre-Concept Phase
- Strict Key Performance Parameters
 - Range
 - Payload
 - Speed
- Strict Cost Parameter
 - Capped at \$220M per ship
- Awarded May, 2004
- Lockheed Martin First ship delivered September 2006
- General Dynamics First Ship under construction
- In 2007, the Navy cancelled LCS ships 3 through 6
 - \$130-\$150 over \$220 per ship budget
 - CAIV target exceeded



Lockheed Martin LCS



General Dynamics LCS



Why is CAIV Failing as a Resource Management Tool?

- CAIV is often not extended over the program lifecycle
 - CAIV proves most used during concept and preliminary design phase for:
 - Sizing of the initial design
 - Linkage of performance parameters to cost.
 - Optimizing design for Key Performance Parameters in relation to cost.
- CAIV seen as discriminator for proposal win, but does not extend into detail design and manufacturing
- No consistent framework exists to link engineering tools to cost tools over the program lifecycle
- Cost impact of engineering and programmatic changes not fully evaluated within engineering tools.



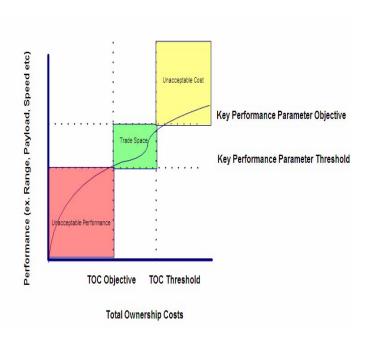
Fixing CAIV – Linkages between tools needed!

- Once programs enter final design, automated linkages between CAD systems and parametric cost models are needed to give engineers early and continuing feedback on CAIV target objectives.
- Linkages should continue over the entire lifecycle.
- Without these linkages, it is difficult for engineers to understand the cost impacts associated with detail design thus CAIV targets are easily exceeded.
- At the program level, automated linkages would give Business Managers a complete view of the program.



Extending CAIV Effectiveness

- For CAIV to remain effective across all program phases, it must be integrated with engineering tools
- Avoid "disconnect" between final design and CAIV targets.
- Need to integrate the need for engineers and cost estimators to jointly understand the impact of design on cost in real time – and quickly evaluate alternatives.
- CAIV is extended through cost interoperability tying cost models directly with engineering design tools.





TruePlanning Suite

- Meeting Resource Management Estimating Challenges Across The Lifecycle



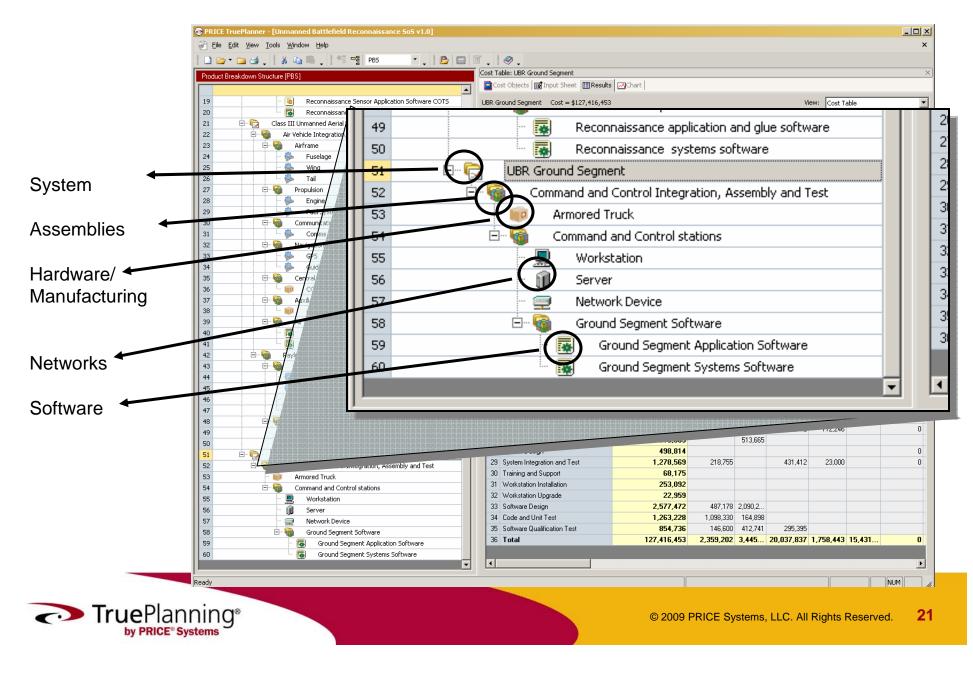
TruePlanning Suite A single framework to estimate and manage costs thru the lifecycle

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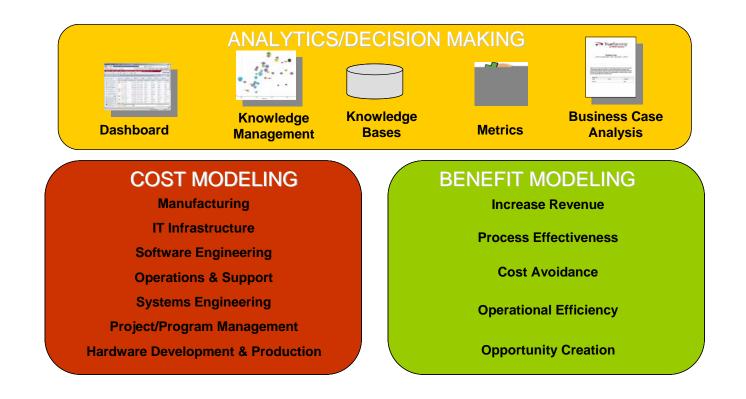
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TruePlanning Suite



Cost Modeling Interoperability - Vision



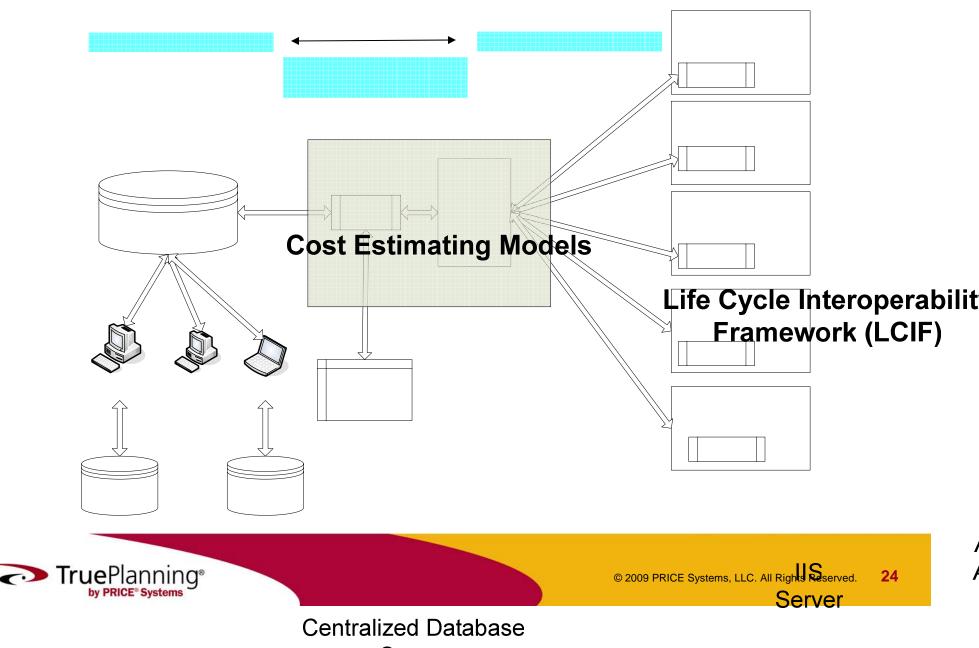


Life Cycle Integration Framework (LCIF) Concept

- Today, cost models tend to be stand alone and are used as an independent element of the program office or development contractor.
- Future cost modeling needs to be fully integrated and interoperable with the product life cycle tools used throughout DoD and its contractors.
- Technology has evolved to make this possible. Software languages have evolved to a standard interface language (XML) that allows communication between applications that once were standalone
- A Cost Model data exchange standard is needed



Life Cycle Interoperability Framework (LCIF)



LCIF Benefits

Surfacing cost/performance problems much earlier where solutions are less costly – helping to prevent future program failures due to unexpected cost growth.

Development of a Service Oriented Architecture (SOA) standardized language seamlessly facilitates the links between engineering models and cost models.

Integration of cost estimating models with engineering tools is needed so that CAIV management and reporting is enabled throughout the lifecycle of a program



LCIF Applications

Current Interoperability Applications

- Optimization: Integration with ModelCenter 8.0 and Insight FD
- MCAD: Integration with Pro/Engineer 3.0 and 4.0

Future Interoperability Applications

- PLM: IBM Rational
- Logistics: TFD MAAP and EDCAS
- Customized: Applications for specific modeling from Armaments to Engines



LCIF Specific Application – True Cost Engineer

True Manufacturing Cost Model

- New catalog, part of the TruePlanning framework,
- Driven with artifacts from an automated design/engineering tool
- New Cost estimating relationships facilitate process trade studies/material trade studies
- Can manually populate and run with inputs from MCAD design tools such as Pro/E.
 CATIA, Autodesk, etc.

The Affordability Companion

- Interacts with the design engineer to automatically and seamlessly capture and automatically pass essential design parameters to the True Manufacturing Cost model for affordability simulation.
- Results of the affordability simulation are returned directly to the engineer's workstation for further analysis such as trade studies.



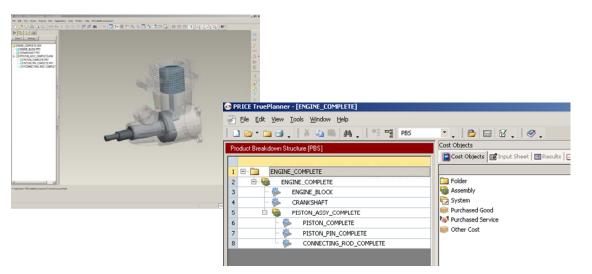
The Affordability Companion resides within the engineers' design tools, enabling engineers to treat cost as a design parameter

- Allows engineers the ability to trade off between performance and cost in real time before unaffordable designs are established
- Provides program managers a quantitative, repeatable methodology to understand cost tradeoffs, and ultimately produce better decisions, and save already limited funds.



Recent Integration Success Story True Engineer

Pro/E Affordability Companion





Presented at the 2009 ISPA/SCEA Joint Annual Conference and Training Workshop - www.iceaaonline.com Elements of True Cost Engineer

True Manufacturing Cost Model

- new catalog, part of the TruePlanning framework,
- driven with artifacts from an automated design/engineering tool
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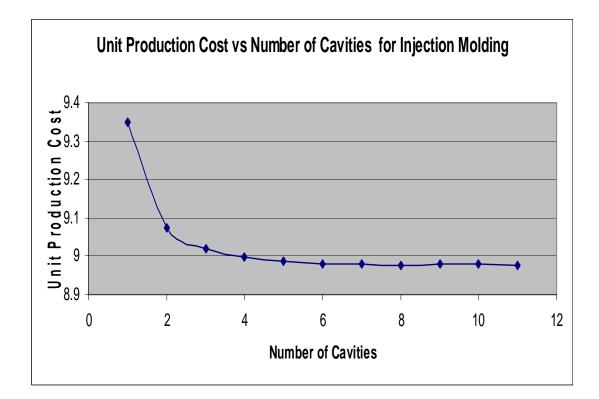
Pro/Engineer Affordability Companion

- Interacts with the design engineer to automatically and seamlessly capture and automatically pass essential design parameters to the True Manufacturing Cost model for affordability simulation.
- results of the affordability simulation are returned directly to the engineer's workstation for further analysis such as trade studies.



TruePlanning Manufacturing Cost Model

- Activity Based
 Statistical Model
- Cost estimating relationships facilitate process trade studies/material trade studies





True Manufacturing Model Cost Model

- Driven with artifacts from an automated design/engineering tool
 - Populate and run with inputs from MCAD design tools such as Pro/E, CATIA, Autodesk, etc.

Input Parameter	Machining	Die Casting	Injection Molding	Forging	Sheet Meta Forming
Initial Slug Volume	x				
Cycle Time		x	x	x	x
Parts per Cycle		x	x		x
Finished Surface Area	x				
Material Removal Tool Width	x				
Finishing Tool Width	x				
Material Removal Toolset Cost	x				
Finishing Toolset Cost	x				
Parting Line Complexity		x	x		
Features		x	x		
Number of Lifters		x	x		
Number of Piercing Stations					x
Number of Forming Stations					x
Number of Trimming Stations					x



TruePlanning Manufacturing Model

- Consists of two sub-models which account for Manufacturing and Tooling and Test activities across the Production and Development phases
 - 1. Mechanical Assembly
 - 2. Parts
- Ability to Model Manufacturing Processes, Assembly Processes, Tooling Time, Material Cost, Set Up Time

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1	Start Date	1/1/2007 📰	
2	End Date		
З	Quantity	1	
4	Prototypes	0.00	
5	Quantity Next Higher Assembly	1	
6	Operating Specification	1.40 √🗐	
7	Manufacturing Process	Machining 💌	
8	Labor Learning Curve	Machining	
9	Material Learning Curve	Die Casting	
10	Material	Injection Molding Forging	
11	Material Unit Price	Sheet Metal Forming	Cur 💽
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13	Sprue Volume	0.00	ft^3 💽
14	Initial Slug Volume	1.000000	ft^3 💽
15	Finishing		
16	Number of Holes	0.00	
17	Linear Length of Rounds	0.00	in 💽
18	Linear Length of Chamfers	0.00	in 💽
19	Process Inputs		
20	Cycle Time	0.01	hou
21	Percentage Downtime	8	
22	Parts per Cycle	1	
23	Finished Surface Area	0	
24	Material Removal Tool Width	1.00	in 💽
25	Finishing Tool Width	1.00	in 💽
26	Material Removal Toolset Cost	50	
27	Finishing Toolset Cost	75	
28	Parting Line Complexity	Standard (Steeped 💌	
29	Features	5	



How does it work?

Cost Drivers for Production Manufacturing:

- Operator effort function of
 - Cycle Time, Size = Volume x Material Density, Quantity, Learning Curve, Downtime, Maturity/automation adjustment
- Material Cost function of
 - Size, Material Unit Price, Learning Curve Effect, Waste Percent, Quantity

• Cost Drivers for Tooling Costs:

 Volume and Sprue Volume, Parting Line Complexity, Features, Lifters, Parts Per Cycle (Number of cavities)



"Should Cost" for Manufacturing

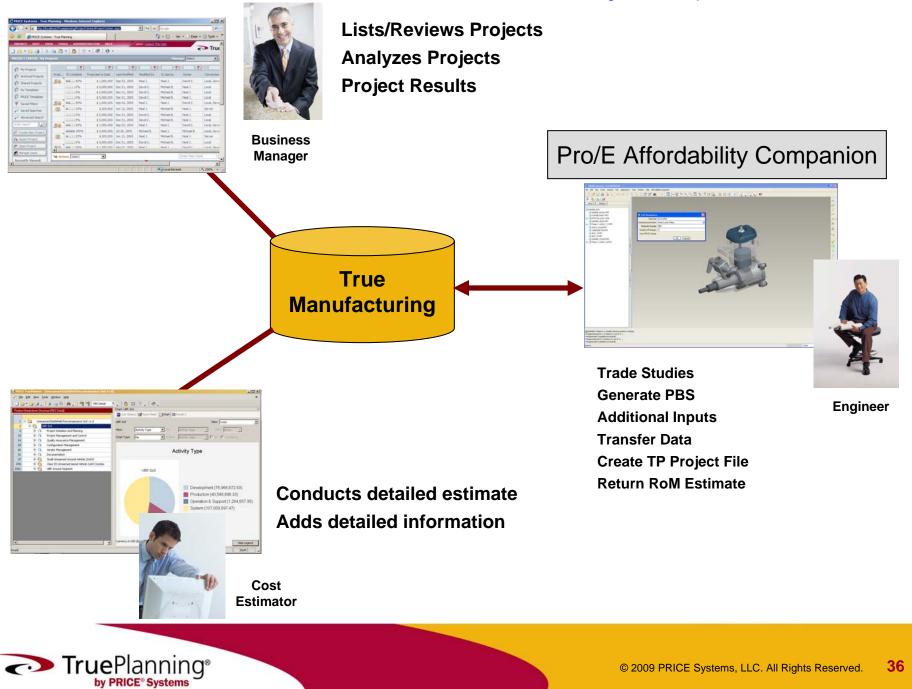


Pro/E or CATIA Bill of Material and other model parameters (weight, volume, surface finish, material type, etc.)

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23	Finished Surface Area	75				
24	Material Removal Tool Width	1.00				

Results (unit cost, total cost, etc.)



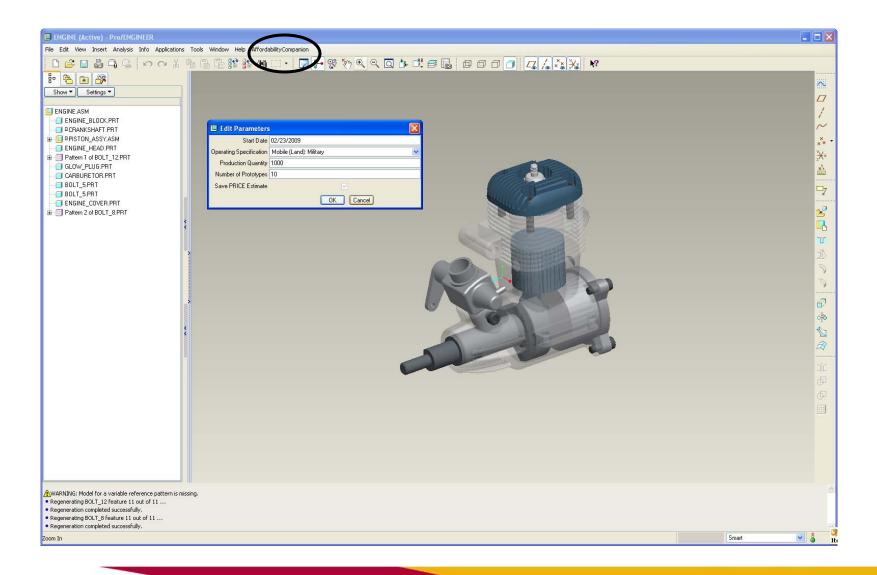


Affordability Companion

- Interacts with the design engineer to automatically capture and pass essential design parameters for affordability simulation
- Results are returned to the engineer's workstation for further analysis such as trade studies
- Resides within the engineers' design tools
- Allows engineers the ability to trade off between performance and cost in real time before unaffordable designs are established
- Provides program managers a quantitative, repeatable methodology to understand cost tradeoffs, and ultimately produce better decisions, and save already limited funds



Pro/E Engineer & Affordability Companion



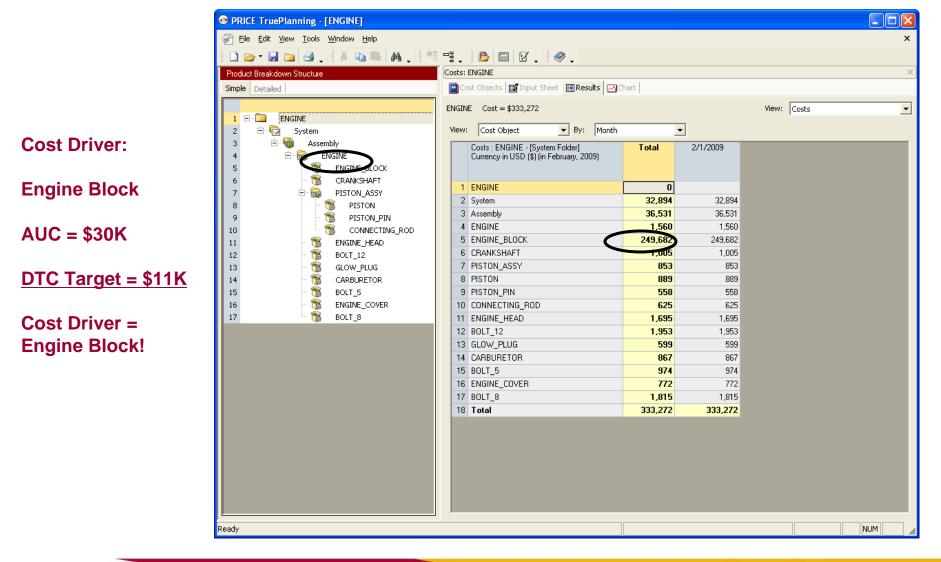


Baseline: Pro/E Engineer Workstation with Cost Estimating Results – Steel Engine Block/Forging Cost Driver

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Baseline: TruePlanning Workstation with Cost Estimating Results





Trade #1: Material Trade – Change from Steel to Aluminum for Engine Block /Semi Automated Process

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9 TISTON_PIN		Manufacturing Process	Forging 💌		
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		Finishing Toolset Cost	75	\$	
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Trade #1: Material Trade Result – Change from Steel to Aluminum for Engine Block

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AUC \$ 27.6K (Semi-Automated)



Trade #2: Automation Trade: Change from Semi to Fully Automated for Engine Block

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Product Breakdown Structure		neet: ENGINE_BLOCK	· · · · ·		
5imple Detailed	Cos	st Objects 🛒 Input Sheet 🗐 🕅	Results 🔀 Chart		
	Name:	ENGINE_BLOCK	Notes: 🔊 🕖	Input: Detailed Est	imate
		,	Value	Units	S
2 E System			T dius	Onics	5
3 E Ssembly	11	Volume	0.001229	ft^3 🔽	
		Sprue Volume	0.001223	ft^3 🔽	
5 TS ENGINE_BLOCK 6 TS CRANKSHAFT		Initial Slug Volume	0.002103	ft^3 🔽	
7 E 🖓 CRANSTART		Finishing	0.002103	K 3 💌	
8 TSTON_ASST		Number of Holes	19.00		
9 - 🔞 PISTON_PIN		Linear Length of Rounds	56.36	in 💌	
10 CONNECTING ROD		Linear Length of Chamfers	0.00	in 💌	
		Process Inputs	0.00		
12 📆 BOLT 12		Cycle Time	0.02	hours	
13 - 🔞 GLOW_PLUG 14 - 🄞 CARBURETOR		Percentage Downtime	5%	%	
14 To CARBURETOR		Parts per Cycle	1		
15 - 15 BOLT_5 16 - 16 ENGINE_COVER		Finished Surface Area	0%	%	
16 📆 ENGINE_COVER		Material Removal Tool Width	1.00	in 💌	
17 😽 BOLT_8		Finishing Tool Width	1.00	in 💌	
		Material Removal Toolset Cost	50	\$	
	26	Finishing Toolset Cost	75	\$	
		Parting Line Complexity	Standard (Steeped parting line with moderate depth of part.)		
		Features	47		
		Number of Lifters	0 🔽		
	30	Number of Piercing Stations	1		
		Number of Forming Stations	1		
		Number of Trimming Stations	2		
		Degree of Automation	Semiautomated 💌		
	34	Process Maturity	Labor intense		
	35	Overhead Cost Rate	Semi automated	Currency/Hour 💌	
	36	Waste Percentage	Full automation with many manual tests	%	
	37	Worksheet Set	Fully automated		
	<	1		1	1



Trade #2: Degree of Automation Trade Result: Change from Semi-Automated to Fully Automated for Engine Block

Produ Simple	e Edit View Tools Window Help 	More Results: System			×
Produ Simple	ct Breakdown Structure	More Results: System			
Produ Simple	ct Breakdown Structure	More Results: System			
Simple					×
1		📄 🔁 Cost Objects 🛛 🗊 Input Sheet 🛛 🔲 🖂 🔿	hart		
	ENGINE ENGINE System	System Measurement Type: Imperial		View: More Results	•
AUC \$ 11.4K Fully Automated	Assembly Assembly Assembly ENGINE MG ENGINE_BLOCK MG CRANKSHAFT	More Results : System - [System] Currency in USD (\$) (in February, 2009)	Value Units	Notes	^
6 7		Average Unit Production Cost Amortized Unit Production Cost	11,431,42	<u>₩0</u>	
DTC Target = \$11K	- 🔞 PISTON - 🔞 PISTON_PIN	3 Total Weight	0.73 lbs	N	
10		4 Total Software Size	0 Software Size U	(
11	8 ENGINE_HEAD	5 Software Size Units	Source Lines of		
12	BOLT_12	6 Total Cost	132,262 \$	0	3
13	GLOW_PLUG	7 Total Development Cost	20,012 \$	<u>N 0</u>	
14	CARBURETOR Solut_5	8 Total Production Cost	112,250 \$		
15	BOLT_5	9 Total Operation and Support Cost	0 \$		
16	- 1 ENGINE_COVER	10 Total Labor	1,143.17 hours	<u>N</u>	
17	- 🔞 BOLT_8	11 Total Development Labor	143.03 hours	<u> </u>	
		12 Total Production Labor	1,000.14 hours	N	
		13 Total Operation and Support Labor	0.00 hours	1	
		14 Total Cost Per Weight Unit	180,862.62 Currency/lbs	🕵 🕖	-
		15 Total Cost Per Software Size Unit	0.00 Currency/Softw	1	
		16 Average Unit Production Cost Per Weight U	132.09 Currency/lbs	N	
		17 Total Hours Per Software Size Unit	0.00 Hours/Software	N	
		18 Amortized Unit Production Cost Per Weight	15,631.97 Currency/lbs	N	
		19 -		N	
		20 Project Initiation and Planning Development	10 \$	🔊 🕖	
		21 Project Initiation and Planning Production C	68 \$	N	
		22 Project Initiation and Planning Operation an	0 \$	N	
		23 Total Project Initiation and Planning Cost	77 \$	0	
		24 Project Management and Control Developm	1,308 \$		
		25 Project Management and Control Productio	9,145 \$	N	
			- .		×



Summary

- When engineering and cost estimating tools are not integrated, a "reactive" stovepipe approaches to CAIV often occurs leading to cost growth.
- The need for an integrated, standardized framework (LCIF) and common cost language (XML) is essential for providing the greatest degree of interoperability between engineering and cost models.
- PRICE Systems recent development of True Cost Engineer highlights a recent success in the cost interoperability arena and demonstrates the need to rapidly extend cost interoperability to many more engineering tools.



What's Next?

- Continued R&D in Cost Interoperability across the lifecycle
- Additional cost research to expand the True Manufacturing Catalog
 - expand the models depth and breadth to work with additional MCAD parameters,
 - commodity pricing interface
 - Ability to estimate Operations and Support Cost.
- Customization of the PRICE Systems cost estimating framework (TrueManufacturing) for specific advanced weapons systems.
- Build new Affordability Companions to work with additional engineering design tools
 - such as CATIA, UGS and Autodesk.
 - integration of True Cost Engineer within the Windchill environment.

