### Quantifying Uncertainty in Early Lifecycle Cost Estimation (QUELCE)

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## Changes in DOD's 2011 Portfolio of Major **Defense Acquisition Programs over Time**

Fiscal year 2012 dollars in billions	1 year comparison (2010 to 2011)	5 year comparison (2006 to 2011)	Since first full estimate (baseline to 2011)
Increase in total research and	\$14 billion	\$39 billion	\$113 billion
development cost	4 percent	14 percent	54 percent
Increase in total procurement cost	\$61 billion	\$192 billion	\$321 billion
	5 percent	19 percent	36 percent
Increase in total acquisition cost	\$74 billion	\$233 billion	\$447 billion
	5 percent	17 percent	40 percent
Average delay in delivering initial	1 month	9 months	23 months
capabilities	2 percent	11 percent	32 percent

Source: DEFENSE ACQUISITIONS: Assessments of Selected Weapon Programs, GAO-12-400SP, March 2012

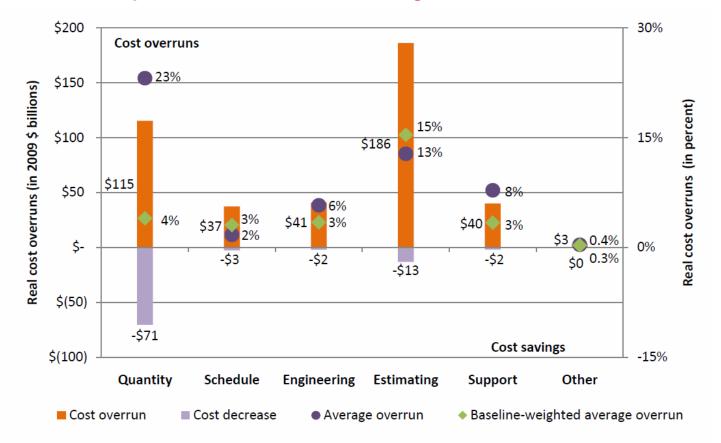


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#### Presented at the 2013 ICEAA Professional Development & Training Workshop - www.iceaaonline.com

"DOD's flawed funding process is largely driven by decision makers' willingness to accept unrealistic cost estimates and DOD's commitment to more programs than it can support. DOD often underestimates development costs—due in part to a lack of knowledge and optimistic assumptions about requirements and critical technologies." \*

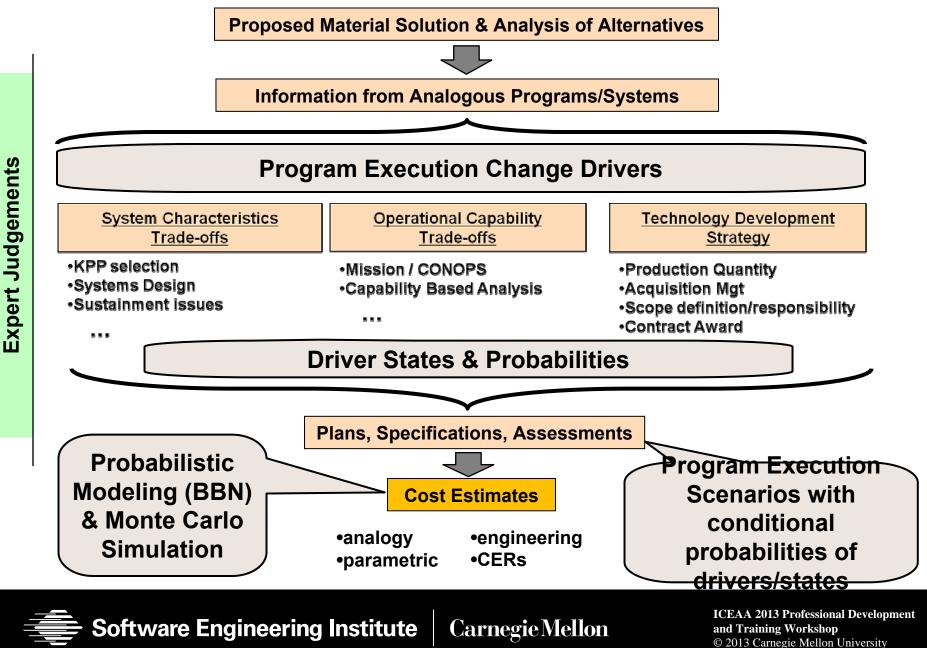


Source: December 2009 SAR; analysis by CSIS Defense-Industrial Initiatives Group

\*Source: *A Knowledge-Based Funding Approach Could Improve Major Weapon System Program Outcomes*, GAO Report to the Committee on Armed Services, U.S. Senate s, U.S. Senate, July, 2008 GAO-08-619

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## **Information Flow for Early Lifecycle Estimation**



# Quantifying the Uncertainty of Cost Estimation Inputs and Resulting Estimates

Explicit identification of domain specific program change drivers. 1. Identify Change **Drivers & States** 2. Reduce Cause and Unique application of Dependency Structure Matrix techniques for cost Effect Relationships estimation. via Dependency Structure Matrix techniques BBN modeling of a larger number of program change drivers for 3. Assign estimation than previous research. Conditional **Probabilities to BBN** Model 4. Calculate Cost Scenario modeling of alternate program executions to assess influence of **Factor Distributions** various underlying assumptions. for Program **Execution Scenarios** Monte Carlo simulation applied to estimation input parameters rather than 5. Monte Carlo output values. Simulation to **Compute Cost** Distribution

**Technical Problem** 

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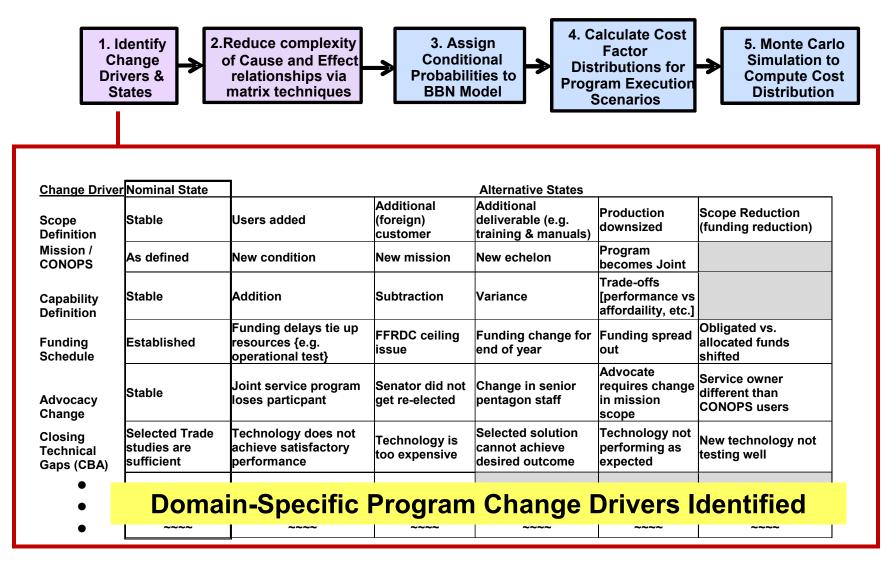
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**Complexity Reduction** 

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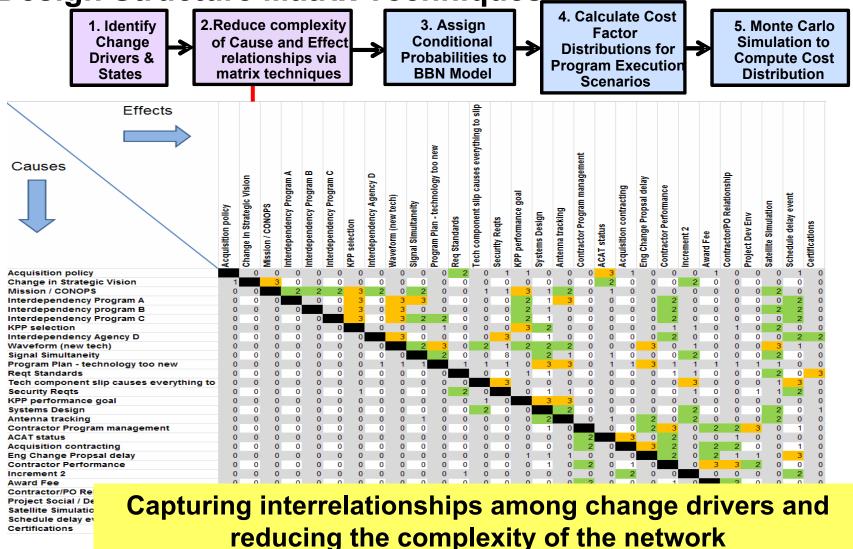
**Modeling Uncertainty** 

#### **Step 1: Identify Change Drivers and States**



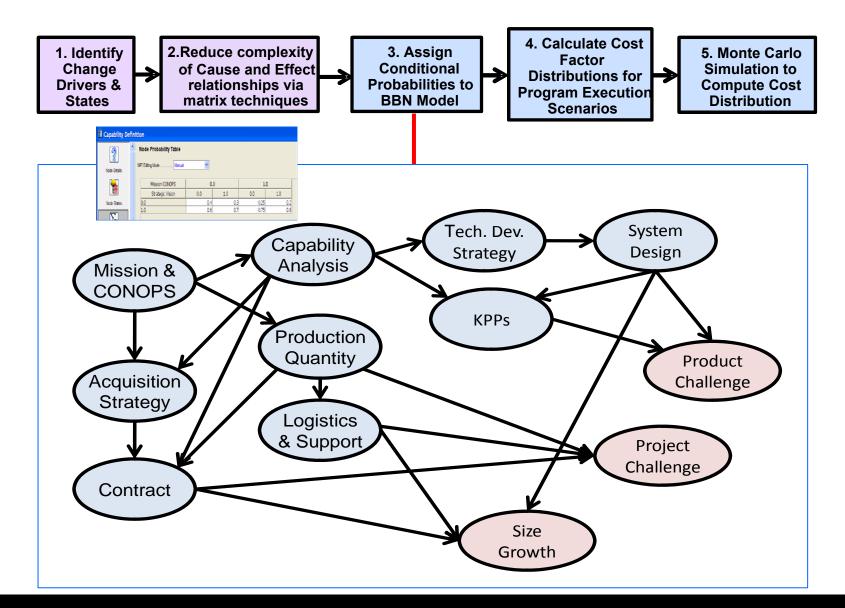
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#### Step 2: Reduce Cause and Effect Relationships via Design Structure Matrix Techniques\_\_\_\_\_



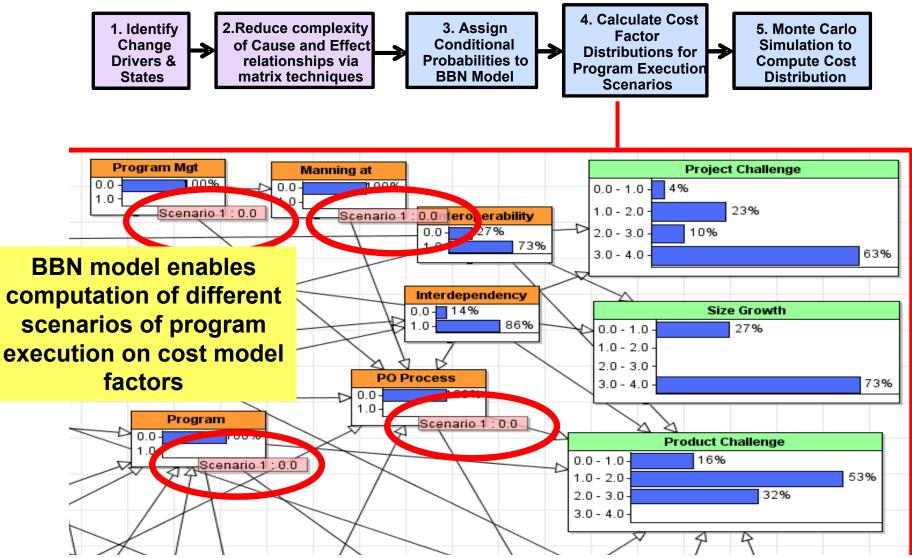
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#### **Step 3: Assign Conditional Probabilities to BBN Model**



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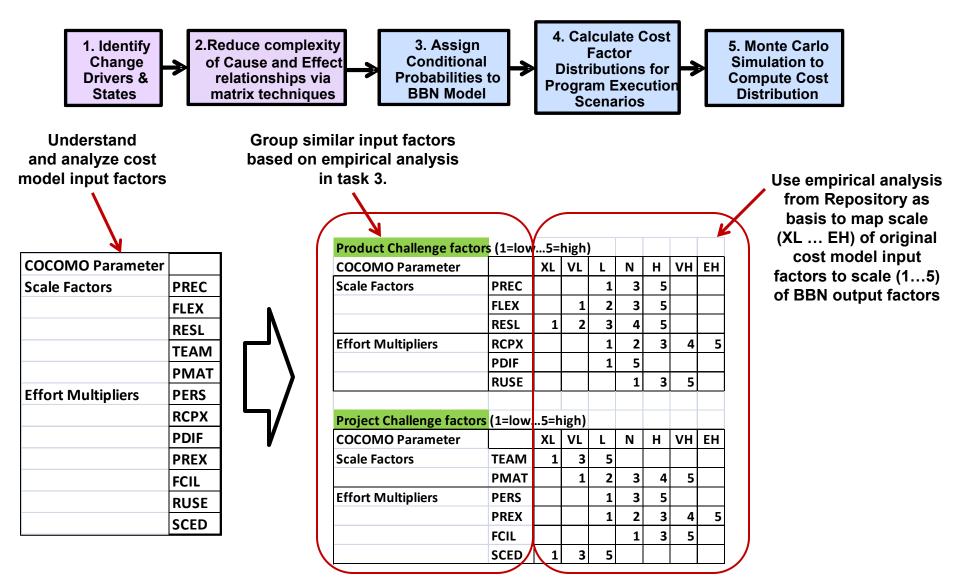
## Step 4: Calculate Cost Factor Distributions for Program Execution Scenarios



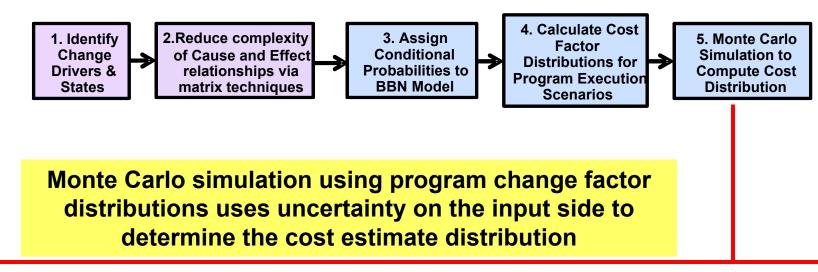


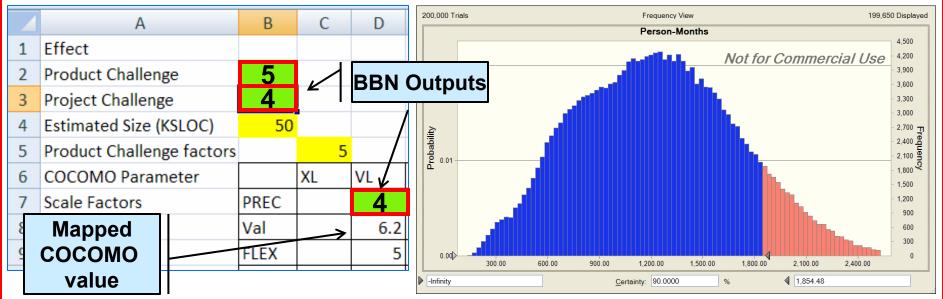
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### **Connecting BBNs to Cost Estimation Models**



#### **Step 5: Monte Carlo Simulation to Compute Cost Distribution**







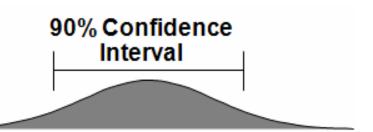
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# **Experts Tend to Be Over-Confident**

Most people are significantly *overconfident* about their estimates, especially educated professionals

(AIE = Hubbard Generic Calibration Training)



Group	Subject	% Correct (target 90%)
Harvard MBAs	General Trivia	40%
Chemical Co. Employees	General Industry	50%
Chemical Co. Employees	Company-Specific	48%
Computer Co. Managers	General Business	17%
Computer Co. Managers	Company-Specific	36%

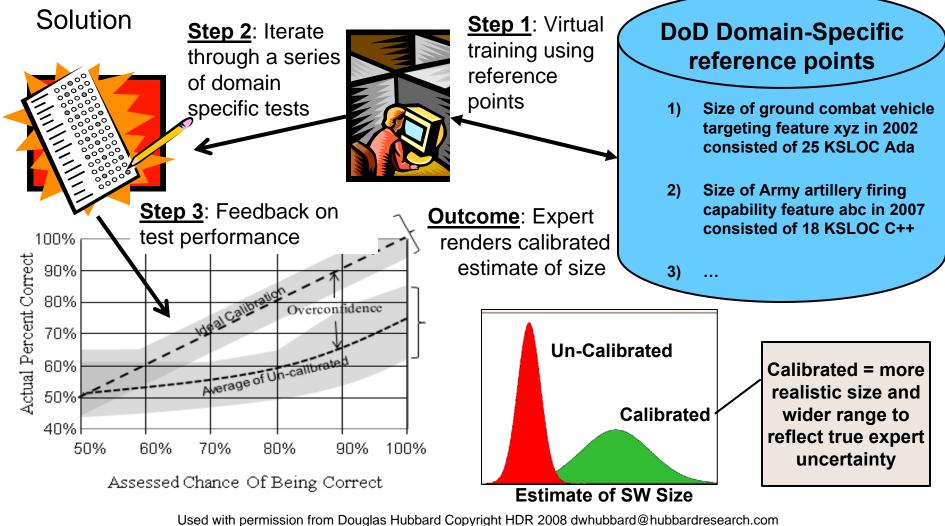
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#### **Develop Efficient Techniques To Calibrate Expert Judgment of Program Uncertainties**



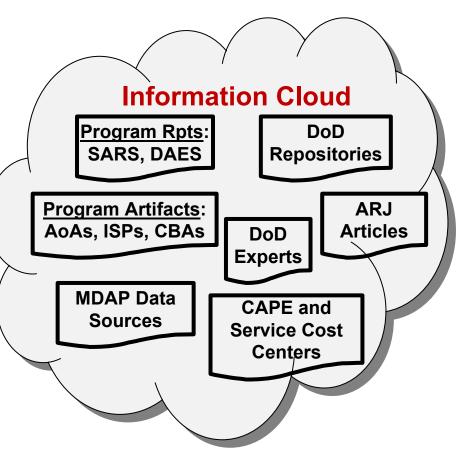
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## **Create A Repository to Aid Expert Judgment**

Subject Matter Experts need DoD MDAP **data about uncertainty** to quantify relationships of program change drivers and their impact on program execution.

Why Hard? Empirical data need to be identified, accessed, extracted and analyzed from a myriad of sources. Data about program change is not structured nor quantified for use in estimation.

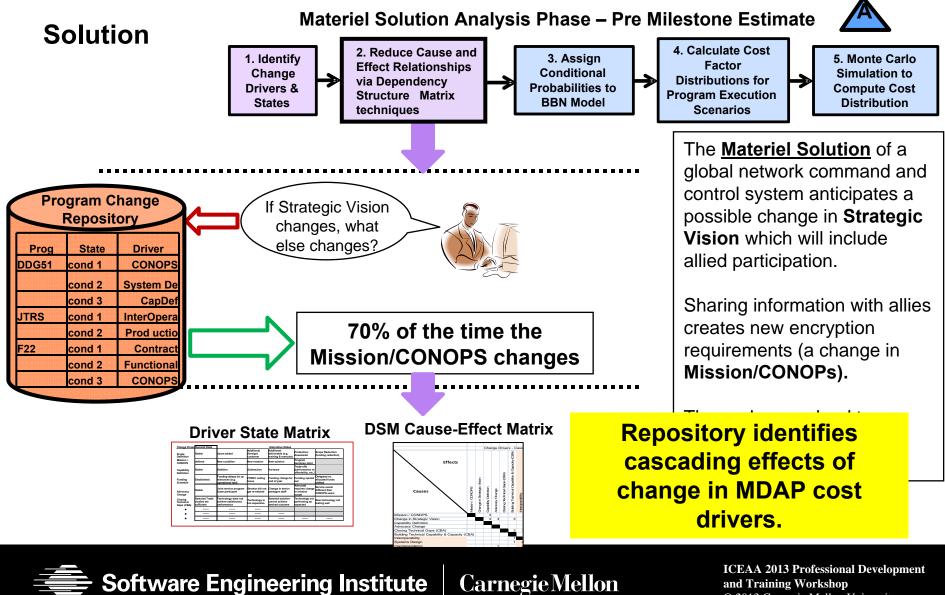
**DoD Need**: Quantified information about **cost driver uncertainty** should inform estimates.





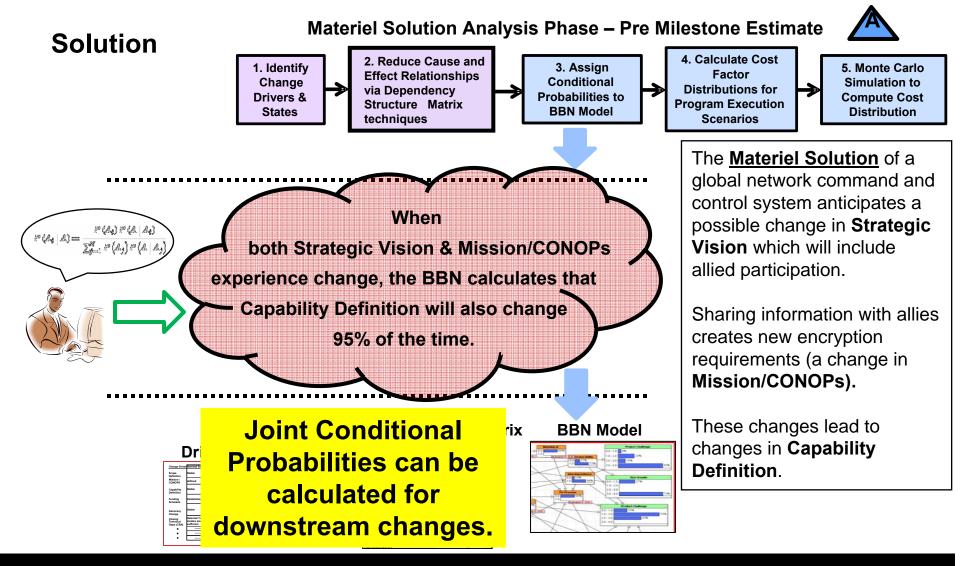
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#### **Repository: Analyze Existing Data to Model Program Execution Uncertainties**



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#### Repository: Analyze Existing Data to Model Program Execution Uncertainties



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# Summary

QUELCE includes the effects of uncertainty in the resulting estimate by:

- Making visible the quantified uncertainties that exist in basic assumptions.
- Calculating uncertainty of the input factors to the model rather than adjusting the output factors.
- Using scenario planning to calculate how specific changes might affect outcomes.

The method utilizes subjective and objective data as input

- Historical data can be used to populate the BBN nodes and establish the connections between the BBN and cost model inputs.
- Expert judgments are documented and made explicit.
- Information typically not used for estimation purposes can be leveraged.

The method explicitly includes factors that have been documented as sources of program failure in the past but are not typically captured by cost models



#### **For More Information**

#### **QUELCE Technical Reports:**

http://www.sei.cmu.edu/library/abstracts/reports/11tr026.cfm

http://www.sei.cmu.edu/library/abstracts/reports/13tr001.cfm

SEI Webinar (recorded Oct 31, 2012)

http://www.sei.cmu.edu/library/abstracts/webinars/Quantifying-Uncertainty-in-Early-Lifecycle-Cost-Estimation.cfm

#### SEI Blog <u>http://blog.sei.cmu.edu</u>

•"Improving the Accuracy of Early Cost Estimates for Software-Reliant Systems, First in a Two-Part Series"

•"A New Approach for Developing Cost Estimates in Software Reliant Systems, Second in a Two-Part Series"

•"Quantifying Uncertainty in Early Lifecycle Cost Estimation (QUELCE): An Update"

#### Journal of Software Technology

http://journal.thedacs.com/issue/64/207

"An Innovative Approach to Quantifying Uncertainty in Early Lifecycle Cost Estimation"

Acquisition Research Symposium (forthcoming)

"Quantifying Uncertainty for Early Lifecycle Cost Estimates"



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# **Contact Information**

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