



Being Certain about Uncertainty, Part 2

Next Step

- Can We See Extreme Cost Growth Coming?





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Another Question

If unknown unknowns are truly unknown, then how can I credibly bound my cost risk analysis?

• Ancillary Questions:

- If we can't credibly address "unknown unknowns" then how can we credibly address "I forgot's?"
- If we really don't know what we don't know or what we forgot, then how can we even begin to estimate the magnitude?
- Is applying a fixed reserved (i.e. 30%) to an estimate anything more than a safety factor based on historical experience?
- Is there anyway to keep this train of thought from leading us into an *inability to do cost estimating death spiral*?



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Choose Your Weapon!

- Inputs-Based Methods
 - Cost Model Input Uncertainty
 - Estimating Method Uncertainty
 - Discrete Project Risks

Outputs-Based Methods

- Multiple Model
- Same Model, Multiple Inputs
- Historical Cost Growth
- Discrete Project Risks

• Scenario Based Methods (SBM)

- Non-statistical SBM
- Statistical SBM
- Enhanced SBM (eSBM)





- Understand Your Analysis
 - You should be able to support all actions on the basis of facts, data, analysis, sunspots, Ouija Boards, etc.
 - Test yourself: explain it to a co-worker, your boss, your dog (cats won't listen) don't try to it explain to family members!

Develop Your Explanation

- Remember: you will be talking to managers and senior government officials, so keep it simple
- Avoid deep discussions of probability theory and statistics

Explaining

- Explain the difference between uncertainty and risk
- Show the relationship between facts, data, analysis, and subjective assessments
- People understand stories, so use the Narrative Fallacy to your advantage

Goal is for Your Cost Risk Analysis to be a Logical Outcome of the Evidence



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- Constructing the Narrative before doing the Analysis
- Using Triangular (and other Truncated) Distributions
- **Relying on Experts**
- Inadequately Addressing Estimating Uncertainty
- **Ignoring or Minimizing History**
- Failing to Acknowledge the Possibility of Extreme **Cost Grow**