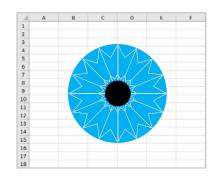
Inherent Risk In Spreadsheets (IRiS) or How to Keep an Eye on your Spreadsheets

ICEAA 2016 International Training Symposium Bristol, 17th to 20th October 2016

Alan R Jones
Estimata Limited

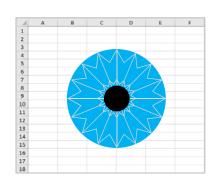
Promoting TRACEability in Estimating





IRiS: Agenda

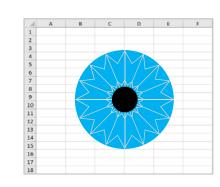
- Who or What is *IRiS*?
- Good Practice Spreadsheet Principles (GPS)
- A Word about Verification and Validation (V&V)
- IRis Scoresheet and Chart
- Any Questions?





Who or What is IRiS?

Let's talk about IRiS

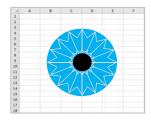




What is IRiS?

- I've known IRIS all her life ... even before she was born
- I'm her proud father ... her Dad
- ... and probably her surrogate Mother as well!
- IRIS is not very old, less than a year, in fact, and this is her first appearance in public
- I knew what I hoped she would become when she was first conceived
- But I know that her future development will evolve based on her interaction with others. her development is not wholly in my hands
- This is your chance to contribute to the development and maturity of IRIS
- IRis is not the real daughter I always wanted.
- IRis is a visualisation tool to express the

Inherent Risk in Spreadsheets





Imagine this ...

Scenario

- You've just inherited someone else's spreadsheet
- You are told to use it to inform an important business decision ... tomorrow
- You open the spreadsheet and what do you find ...
- The Nightmare Scenario ...
 - The logic jumps all over the place
 - Some calculations are 4 lines long
 - You can't find all the input cells
 - There are no notes or comments to help
 - There's a calculation which includes a fixed exchange rate of 1.473 (but from what to what?)

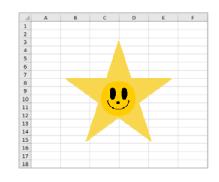
- There's cost calculations to 17 dp's
- There are Excel functions used you never knew existed
- There's an obvious arithmetical error that should have been found before
- There's a macro that generates data but you don't know how it does it

... the list could go on

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Good Practice Spreadsheet Principles

GPS helps you to navigate through someone else's spreadsheet
Based on the European Spreadsheet Risk Interest Group (EuSpRIG) Guidance
http://www.eusprig.org/best-practice.htm



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Good Practice is something of a MUST do

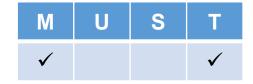
Each of the main principles of Good Practice Spreadsheet Modelling can be classified by MUST:

- Maintainability
 - ... which supports estimate or model **Inheritability** and implies **Simplicity and Accessibility** for future modification
- Usability
 - ... which infers that it is easy to use (Simplicity again) and well-documented
- Security
 - ... which guards against accidental corruption of the spreadsheet without denying **Accessibility** for future modification
- Transparency
 - ... which support Estimators' need for Auditability including Verifiability & Validatability. It also implies Simplicity and Well-documented

So, what 'MUST' Good Practice look like?

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Supporting Documentation



GPS Principle:

The spreadsheet or model should be adequately documented in terms of its intended use, structure, limitations, user instructions, version control etc

Inherent Risk in failing to document adequately

- Users use the wrong version
- Users do not input all the data required
- Users expect the spreadsheet to calculate something outside of its true scope
- The Spreadsheet cannot easily be modified or maintained

Pragmatic Exceptions

 Spreadsheet is for personal, short-term use only and will be not be used as part of an audit trail or Basis of Estimate



X X X



Locked Cells and Worksheet Protection

M	U	S	Т
		✓	

GPS Principle:

Only editable cells should be unlocked for the user to input. Worksheets and Workbook should be Protected from inadvertent editing of calculations and other non-editable cells. It is preferable not to use Password Protection.

Inherent Risk in not locking cells and protecting worksheets / workbooks

- Users might inadvertently overwrite a calculation creating an inappropriate result
- Password Protection leaves the spreadsheet or workbook open to "single point of failure"

GPS Recommendation

 Unlock input cells only. Apply Worksheet Protection without Passwords, allowing read only access to locked cells



Pragmatic Exceptions

Spreadsheet is for personal, short-term use only and will be not be used by others

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Hidden Worksheets, Rows and Columns

M	U	S	Т
✓			✓

GPS Principle:

Worksheets, rows and columns should not be hidden from the user (including white on white etc)

Inherent Risk in hiding worksheets, rows or columns

 Users may inadvertently delete hidden elements by selecting around them and deleting or erasing the selection, causing errors or incorrect outcomes

GPS Recommendation

 Do not hide Worksheets, Rows or Columns from the user. Lock the appropriate cells and Protect the Worksheet

Pragmatic Exceptions

• Where users have left blank rows or columns to facilitate row and column alignment across worksheets, these might be hidden to improve the aesthetic look

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Column and Row Alignment



GPS Principle:

Related elements of data should be located in the same rows or columns within a single spreadsheet tab, or the same rows and columns across different tabs

Inherent Risk in not aligning rows and columns

- Errors are not detected because the logic is harder to follow (lateral alignment is easier to follow)
- Spreadsheet is more difficult to modify in the event of change

GPS Recommendation

• Leave blank rows and columns between sections on a single tab, and where there is no corresponding data

Pragmatic Exceptions

Where spreadsheet logic is wholly contained in a visible or manageable range

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Consistent Colour Coding



Constant

Input
Calculation
Random
Header

Label

GPS Principle:

Spreadsheets should use a consistent colour scheme throughout to denote the type of cell or tab. There should be a Colour Key on a separate Tab

Inherent Risk in not using consistent colour coding

- Users miss key inputs that have a material effect on the output because the need
 was not evident
- · Users inadvertently over write a calculation and corrupt the output

GPS Recommendation

 Inputs, Constants, Calculations, Outputs and Special Features such as Monte Carlo Output should have a uniquely defined colour

Pragmatic Exceptions

• Spreadsheet is for personal, short-term use only and will be not be used by others

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Hard-Coded Constants in Calculations

M	U	S	Т
	✓	✓	

GPS Principle:

Do not use Hard-Coded Constants in Calculations e.g. 3.4*\$D\$14

Inherent Risk in using hard-coded constants in calculations

 When the constant becomes invalid, users fail to recognise that it needs to be changed, thus creating an error in the final outcome

GPS Recommendation

Place constant in a separate cell that is "called" or referenced by the calculation

Pragmatic Exceptions

- Where the use of a constant is axiomatic and will never change later, such as using the power of 2 when something has to be squared, or 1 + an escalation rate
- Excel Function expects a parameter that is a constant e.g.
 MATCH(lookup_value,lookup_array,match_type) where match_type is -1, 0 or 1

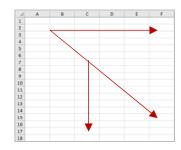


Left to Right, Top to Bottom Readability

M	U	S	Т
✓	✓		

GPS Principle:

A spreadsheet should read like a book, from left to right, top to bottom and front to back ... as far as is reasonably possible,



Inherent Risk in not using left to right, top-bottom, front to back readability

• Future modifications may miss an important element of the logic chain if the logic flow is erratic, jumping forwards and then backwards

GPS Recommendation

Calculations should reference cells to the left, above or on previous tabs

Pragmatic Exceptions

 Calculations that are dependent on the sum or average of a range of previous rows and columns can refer forward e.g. expressing a value as the percentage of a total, or the use of an interactive Dashboard

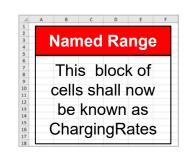
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Named Ranges



GPS Principle:

Use Named Ranges for frequently used cells or blocks of cells to enhance readability to simplify calculations



Inherent Risk in not using Named Ranges

- Verification and Validation takes longer and is more difficult to do thoroughly
- Future modifications can corrupt calculations

GPS Recommendation

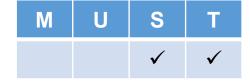
Define Named Ranges in Excel and clearly mark these cells or ranges

Pragmatic Exceptions

Where spreadsheet logic is wholly contained in a visible or manageable range

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Use of Macros



GPS Principle:

Macros that generate or modify data changes should be avoided



Inherent Risk in using macros

- Users change the structure of the workbook and the macros may read inappropriate cells, generating errors
- Macros are more difficult for user to follow and modify
- Independent Verification and Validation is delayed

GPS Recommendation

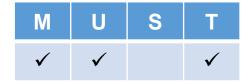
Users can use Macros for Navigation

Pragmatic Exceptions

- Only use Macros that have Named Ranges for all cell and range references
- Define Macro-generated Output with a unique colour as a warning to users

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Use of Array Formulae



GPS Principle:

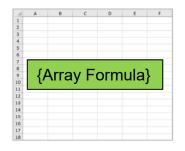
Array Formulae (where you have to press CTRL+SHIFT+ENTER to activate them) should be avoided wherever a simpler, practical alternative exists

Inherent Risk in using array formulae

- Many users do not understand Array Formulae and will not always spot an error
- Incorrectly modified, Array Formulae can create inappropriate, incorrect output but not always in a manner that is obvious

GPS Recommendation

Look for standard Excel Functions that achieve the objective

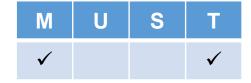


Pragmatic Exceptions

 Where they is no practical alternative to an Array Formulae, define a unique cell colour to highlight its existence to other users

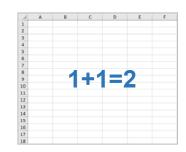


Calculation Simplicity



GPS Principle:

Spreadsheet calculations should be as simple as possible



Inherent Risk in not keeping calculations simple

- Users cannot follow the calculation logic and avoid using the spreadsheet
- Complex calculations are more difficult to V&V and errors may still arise

GPS Recommendation

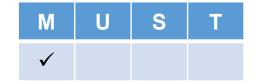
 Complex calculations (including multi-nested Condition Formulae) should be broken down into smaller, more transparent steps in adjacent columns or rows

Pragmatic Exceptions

• There are some (albeit only a few) calculations that require the use of an Array Formula. All Array Formulae class as complex calculations

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Use Full Excel Function Syntax



GPS Principle:

Always use the full Excel Syntax, even where Excel assumes a Default when a parameter is omitted

Inherent Risk in not using the full Excel Function Syntax

- Reliance on an Excel-defined default can be shown to produce unexpected or unintended results
- The spreadsheet logic may need to be modified in the future and the default may no longer be appropriate but the modification is missed

GPS Recommendation

Always use the full Excel Syntax including the optional parameters

Pragmatic Exceptions

No exceptions



Active Links to External Spreadsheets



Auto

GPS Principle:

Active Links to External Spreadsheets that are used as Third Party Inputs, should be avoided where possible

Inherent Risk in using active links to external spreadsheets

- Third Party users change the feeder spreadsheet with consequential unexpected changes in our linked data that we are unable to explain
- Some Excel Functions do not work across Workbooks unless they are both open

GPS Recommendation

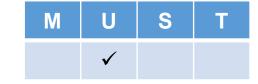
- Cut & Paste data from external spreadsheets as inputs.
- Have a dynamic link to a Checksum value to highlight when the 3rd Party data changes and is available to refresh by Cut & Paste

Pragmatic Exceptions

 If Direct Links have to be used for reasons of efficiency, set them with a specific cell colour and/or tab colour

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Unambiguous Units of Measure



GPS Principle:

The units of measure or currency of a value in a cell should be unambiguous

Inherent Risk in not stating units of measure clearly

- Users may read the data as being absolute when it is scaled or vice versa e.g. £ instead of £k, or £ instead of \$ or €
- Users may input data that is in different units of measure than was intended e.g.
 lbs instead of kg

GPS Recommendation

• Place the Unit of Measure / Currency in the Column Header, or the Row Label, or use Cell formatting to include the unit, or in an adjacent blank cell

Pragmatic Exceptions

No exceptions

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£

kg

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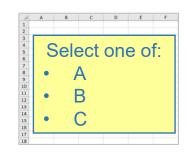
£/kg

Input Data Validation



GPS Principle:

Use Excel's Data Validation feature to control inputs by users



Inherent Risk in not using data validation

 Users input inappropriate values outside of the intended or expected range creating potentially invalid outputs

GPS Recommendation

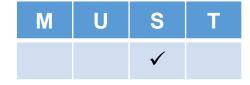
- Prevent user inputting values outside or a Min/Max range, or non-integer when an integer is expected using Excel's Data Validation feature
- Create lists of allowable text input values in conjunction with Named Ranges e.g.
 Manufacturing but not Production

Pragmatic Exceptions

Spreadsheet is for personal, short-term use only and will be not be used by others

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Independent Verification and Validation

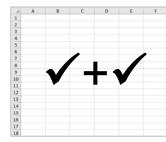


GPS Principle:

Spreadsheets should be independently verified and validated against the defined business objective

Inherent Risk in not having spreadsheets independently V&V'd

 Spreadsheet developers may see what they expect to see and miss logic errors, typing errors and other input errors



GPS Recommendation

 All Business Critical spreadsheets are subject to independent Verification and Validation by a suitably trained auditor

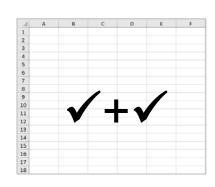
Pragmatic Exceptions

Spreadsheet is for personal, short-term use only and will be not be used by others

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Verification and Validation

Not just about detectig errors



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Verification and Validation?

What's the difference? Which is which?

Are the Inputs appropriate?

- Validation focuses on whether the assumptions and data used in a spreadsheet or model are accuracy and appropriate for their intended purpose
- Verification focuses on whether the calculations and logic of a spreadsheet or model are accurate and appropriate for their intended purpose

It is not just Pass or Fail

Does it calculate correctly?

- If the V&V assessment detects an error, then the Spreadsheet is usually "failed" or sent back for correction before use
- Just because V&V has not detected any errors, it does not mean that the spreadsheet is risk free (or even error free)
- A good V&V Report will identify risks in the ongoing use of a spreadsheet, not just current errors
- Each organisation needs to decide how much risk is acceptable

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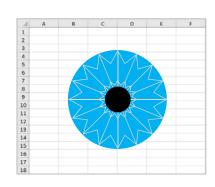
Agree or Disagree?

These "principles" are not necessarily absolute, or even complete

- Each organisation should evaluate the risks of current spreadsheet practice and decide on what is important to them
 - How they can better mitigate these risks with improved and consistent spreadsheet discipline?
 - Encapsulate their expectations in a Policy Statement
- Here, we have discussed 16 GPS Principles, but different organisations can tailor the list to their needs and circumstances
- Having created a "policy" on acceptable spreadsheet practice, organisations might want to consider tagging each business critical spreadsheet with an *IRiS* Rating ...
- So, back to the original question, what is IRIS?
 ... and how can IRIS help?

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Keeping an eye on those risks





 We can use the following as a self-assessment tool when we have created an important spreadsheet or model

Or, it can be used by someone performing a Validation and Verification of someone else's spreadsheet

Against each of the GPS Modelling Principles, we can score them as follows:

		Risk Score
•	Follows Good Practice principles well	0
•	Occasionally fails to follow Good Practice principles	1
•	Several instances where Good Practice is not observed	2
•	Multiple instances of failing Good Practice principles	3

- By taking an average we get an overall view of the Inherent Risk in our (or someone else's) Spreadsheet
 - Alternatively, to increase the weighting of higher risk scores, we can take the Square Root of the Average Squares of the Scores

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Good Practice	Risk Score			
Feature	0 - Low Risk	1 - Medium Risk	2 - High Risk	3 – Very High Risk
Level of Documentation	Full documentation available	Most documentation Available	Little documentation available	No documentation available
Hard-Coded Constants in Calculations	No hard-coded constants in calculation cells except axiomatic formula values	Some instances of hard-coded constants in calculation cells of small spreadsheet	Some instances of hard-coded constants in calculation cells of large spreadsheet	Multiple instances of hard-coded constants in calculation cells
Column and Row Alignment	All corresponding columns and rows align across multiple worksheets	Some corresponding rows do not align across multiple columns of a single worksheet	Some instances where corresponding columns and rows are not aligned across multiple worksheets	Several instances where corresponding columns and rows are not aligned across multiple worksheets
Full Excel Syntax	Full syntax is being used for all Excel functions	Occasional instances of syntax being abbreviated for a small number of Excel functions	Multiple instances of syntax consistently being abbreviated for a range of Excel Functions	Multiple but inconsistent instances of syntax being abbreviated for a range of Excel Functions



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Good Practice	Risk Score			
Feature	0 - Low Risk	1 - Medium Risk	2 - High Risk	3 – Very High Risk
Named Ranges	Extensive use of Named Ranges, proportionate to spreadsheet size and complexity	Some use of Named Ranges, proportionate to spreadsheet size and complexity	Small simple spreadsheet with no named ranges	Large complex spreadsheet with no named ranges
Input Data Validation	Extensive use made of Input Data Validation with User Help explanations	Wide use made of Input Data Validation with User Help explanations	Limited use of Input Data Validation	No use of Input Data Validation on a complex spreadsheet with multiple input variables
Left to Right Top to Bottom Readability	Consistent flow of workbook logic from left to right, top to bottom, and front to back	Generally good adherence to workbook logic flowing from left to right, top to bottom, and front to back	Logic flow is inconsistent with a number of instances of jumping from right to left, or bottom to top, or back to front	Logic flow is haphazard jumping frequently from right to left, or bottom to top, or back to front



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Good Practice	Risk Score				
Feature	0 - Low Risk	1 - Medium Risk	2 - High Risk	3 – Very High Risk	
Clarity of Units of Measure	All cells, columns, rows and worksheet tabs are clearly labelled with their units of measurement / scales	Most cells, columns, rows and worksheet tabs are labelled with their units of measurement / scales	Basic cell value measurement units are visible but scale units (k, m, b) are frequently missing	Cell value measurement unit scales are largely missing	
Consistent Colour Coding	Organisation approved standard colours are used consistently and correctly	Generally, cell colours are not used, or there are some inconsistencies in the application of standard colours	Non-standard colours are used instead of organisation approved ones	Similar cell types are coloured differently	
Locked Cells, Worksheet and Workbook Protection	Input cells are unlocked, other cells are locked, worksheets and workbooks are protected but without password	Input cells are unlocked, other cells are locked, worksheets are password protected or the workbook is unprotected	Some worksheets or the workbook are unprotected leaving those cells unlocked and vulnerable to change	All worksheets and workbook are unprotected leaving all cells unlocked and vulnerable to change or deletion	



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Good Practice		Risk Score				
Feature	0 - Low Risk	1 - Medium Risk	2 - High Risk	3 – Very High Risk		
Active External Links	There are no active links to external data sources (other than checksum values)	There are some active links that simply read external data sources	There are some active links that perform calculations on external data sources	There are multiple links to or high value links calculated from external data sources		
Use of Macros	Any macros are used for navigation only	Macros are used to calculate cell values, but they all use Named Ranges rather than absolute cell references	Some macros are used to generate cell values, and logic uses absolute cell references rather than Named Ranges	Multiple macros are used to generate cell values, and logic uses absolute cell references rather than Named Ranges		
Independent Model Verification & Validation	Independently V&V'ed by trained Assessor	Simple Peer review (Dip Check)	Multiple Checksum Vets (Self-inspection only)	No checking performed		
Use of Array Formula	No Array Formulae are used	One Array Formula is being used but explanatory text is available	One Array Formula is being used without documented notes	Multiple instances of Array Formulae being used		



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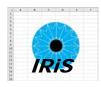
Good Practice	Risk Score			
Feature	0 - Low Risk	1 - Medium Risk	2 - High Risk	3 – Very High Risk
Hidden Worksheets, Rows and Columns	No hidden worksheets, columns or rows	Worksheet hidden but no hidden rows or columns	Some rows and columns are hidden	Multiple instances of hidden rows and columns
Simplicity of Calculations	All calculations are simple	Calculations are complex but documented	Multiple nested condition formulae are being used without documentation	Multiple nested condition formulae are being used without documentation

This list can be modified to the needs of individual organisation

If you do use or modify *IRiS*, please have the courtesy of citing this presentation as the source

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IRiS Scorecard Example



Constants in Calculations	0 - Low Risk Full documentation available	1 - Below Average Risk	2 - Above Average Risk	3 - High Risk	Score
Documentation Hard-Coded Constants in Calculations	Full documentation available				
Constants in Calculations		Most documentation Available	Little documentation available	No documentation available	2
	No hard-coded constants in calculation cells except axiomatic formula values	in calculation cells of small spreadsheet	Some instances of hard-coded constants in calculation cells of large spreadsheet	in calculation cells	1
olumn and Row A Alignment	all corresponding columns and rows align across multiple worksheets	Some corresponding rows do not align across multiple columns of a single worksheet	Some instances where corresponding columns and rows are not aligned across multiple worksheets	Several instances where corresponding columns and rows are not aligned across multiple worksheets	0
ull Excel Syntax	Full syntax is being used for all Excel functions	Occasional instances of syntax being abbreviated for a small number of Excel functions	Multiple instances of syntax consistently being abbreviated for a range of Excel Functions	Multiple but inconsistent instances of syntax being abbre liated for a range of Excel Functions	0
lamed Ranges	Extensive use of Named Ranges, proportionate to spreadsheet size and complexity	Some use of Named Ranges, proportionate to spreadsheet size and complexity	Small simple spreadsheet with no named ranges	Large complex spreadsheet with no named ranges	1
Input Data Validation	Extensive use made of Input Data Validation with User Help explanations	Wide use made of Input Data Validation with User Help explanations	Limited use of Input Data Validation	No use of Input Data Validation or a complex spreadsheet with multiple input variables	1
	consistent flow of workbook logic from left to right, top to bottom, and front to back	Generally good adherence to workbook logic flowing from left to right, top to bottom, and front to back	Logic flow is inconsistent with a number of instances of jumping from right to left, or bottom to top, or back to front	Logic flow is haphazard jumping frequently from right to left, or bottom to top, or back to front	0
	All cells, columns, rows and worksheel abs are clearly labelled with their units of measurement / scales	Most cells, columns, rows and worksheet tabs are labelled with their units of measurement / scales	Basic cell value measurement units are visible but scale units (k, m, b) are frequently missing	Cell value measurement unit scales are largely missing	0
onsistent Colour Coding	Organisation approved standard colours are used consistently and correctly	Generally, cell colours are not used, or there are some inconsistencies in the application of standard colours	Non-standard colours are used instead of organisation approved ones	Similar cell types are coloured differently	1
	Input cells are unlocked, other cells are locked, worksheets and workbooks are protected but without password	Input cells are unlocked, other cells are locked, worksheets are password protected or the workbook is unprotected	Some worksheets or the workbook are unprotected leaving those cells unlocked and vulnerable to change	All worksheets and workbook are unprotected leaving all cells unlocked and vulnerable to change or deletion	3
	There are no active links to external data sources (other than checksum values)	There are some active links that simply read external data sources	There are some active links that perform calculations on external data sources	There are multiple links to or high value links calculated from external data sources	1
Use of Macros	Any macros are used for navigation only	Macros are used to calculate cell values, but they all use Named Ranges rather than absolute cell references	Some macros are used to generate cell values, and logic uses absolute cell references rather than Named Ranges	Multiple macros are used to generate cell values, and logic uses absolute cell references rather than Named Ranges	0
Independent odel Verification Inc. & Validation	ndependently V&Ved by trained Assess	Simple Peer review (Dip Check)	Multiple Checksum Vets (Self-inspection only)	No checking performed	1
Use of Array Formula	No Array Formulae are used	One Array Formula is being used but explanatory text is available	One Array Formula is being used without documented notes	Multiple instances of Array Formulae being used	0
Hidden Worksheets, Rows, Columns	No hidden worksheets, columns or rows	Worksheet hidden but no hidden rows or columns	Some rows and columns are hidden	Multiple instances of hidden rows and columns	0
Simplicity of Calculations	All calculations are simple	Calculations are complex but documented	Multiple nested condition formulae are being used without documentation	Multiple nested condition formulae are being used without documentation	2

Score the spreadsheet against each GPS Principle

Or those agreed in line with your organisation's policy

Look at whether Scores of 2 or 3 can be addressed easily to return them to 0 or 1 risks

Take a simple average of the scores across the agreed principles

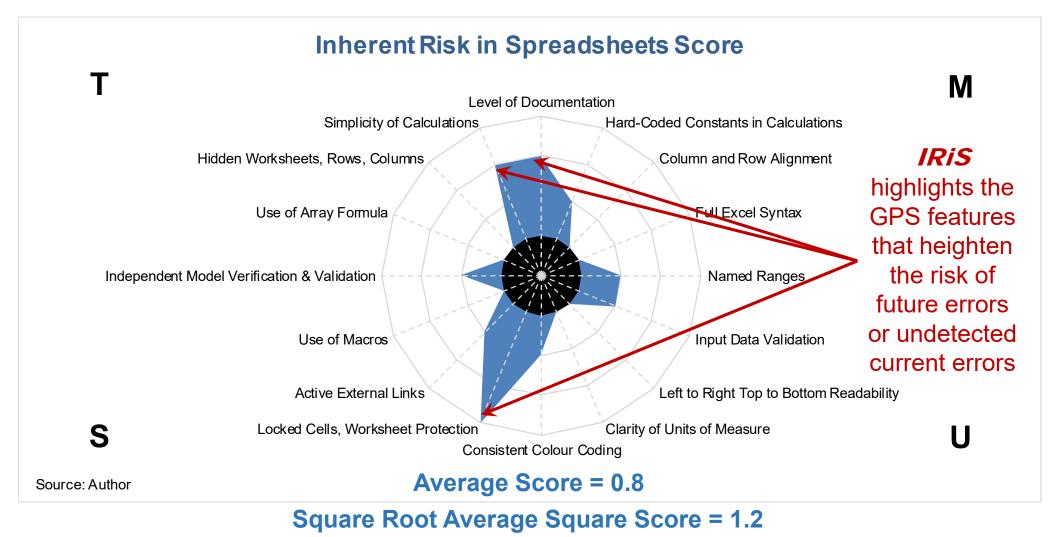
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IRiS Chart

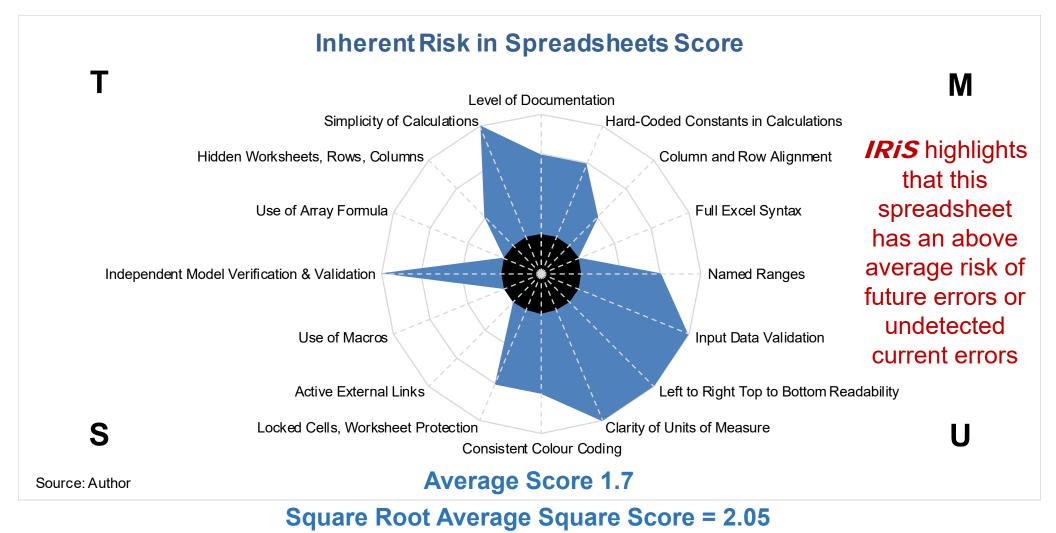






IRiS Chart (Further Example)





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IRiS Scorecard Example

- The more we see of the IRIS, then the more we need to keep an eye on the Inherent Risk in our Spreadsheets
- Follow GPS Principles (or define those that work for your organisation)
- Bearing in mind that:
 - GPS are a guide to reducing undetected errors
 - No spreadsheet is perfect
 - Even the GPS Principles can conflict with each other; it's about achieving a pragmatic balance
- Let's not turn a blind eye to the Inherent Risk in Spreadsheets
- IRis can help you visualise the risks and focus on mitigating them



Thank you for Listening

Any Questions?

Any Comments or Suggestions?

