CER ISSUES AND SOLUTIONS

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Disclaimer:

Views expressed are strictly those of the author.

Background:

 Cost Estimating Relationships (CERs) are widely accepted as an effective cost estimating tool

Background (Continued):

- There are some issues with CER development and their application in the estimate that need to be addressed
 - They should not be accepted blindly

Issues:

- This briefing will discuss and explore some probable shortcomings and how they may be alleviated with the goal of refining our cost estimating capabilities
- Some such concerns involve
 - Normalization to constant year dollars (escalation or inflation)
 - Improvement (or learning) curve applications
 - Accurate accounting for quantities
 - CERs reflecting only the past

- Normalization to constant year dollars (escalation or inflation)
 - The actual inflation that has been occurred is not really known
 - Future escalation is also conjuncture
 - Arbitrary factors without solid support are applied

- Improvement (or learning) curves used in developing CERs and their applications
 - Are often arbitrary and not necessarily data based in their derivation
 - Are not always consistently applied
 - ✓ Often a curve (or curve type) with a slope different than that used in CER normalization is applied in the estimate

- Accounting for total quantities may not accurately assessed
 - Past lots
 - Concurrent lots
 - Planned production
 - Spares
 - Commonality with other projects

- CERs address what happened in the past
 - Old experience is used as a baseline without adjusting for the future
 - The present and beyond is not frequently projected
 - Changes in effort [cost or labor] through time as technology evolves is not considered

Solutions:

- There are ways to adjust for these weaknesses most can be looked at as uncertainties!
 - These uncertainties can be expressed as variability in creating the CER
 - The estimate should also be constructed to reflect such issues
 - The range of possibilities must be considered

- Inflation should consider range of potential inflation and apply uncertainty in calculations
 - ✓ In developing CERs
 - **✓ Within the estimate**

- Improvement curve applications have a range of potential curves that may be addressed as an uncertainty
 - ✓ Calculations within the estimate and assumptions used in CER development should be consistent

- Quantities also have ranges and are often uncertain
- In CER development and estimate application the following ideally need to be taken into account:
 - **✓ Past production**
 - **✓ Current production**
 - **✓ Planned production**
 - ✓ Spares
 - ✓ Commonality

- Technology changes impacting time, materiel, and cost trends with associated CER growth or reduction can be determined by:
 - **✓** Exploring product line experience through time
 - ✓ Developing trend profiles which will project or modify CER(s) for the time in the future that the activity will occur
 - **✓** Applying as an unknown in the estimate

Conclusion:

- CERs (and the way they are employed) are a commonly used and accepted tool
 - Would benefit from some suggested refinements
 - These will further improve our cost estimating accuracy and abilities

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