



# ASSOCIATION AWARDS

As in the past, a highlight of the 2014 Conference in Denver was the presentation of the annual Association Awards. ICEAA thanks everyone who nominated one or more of their colleagues for an award; the stories shared gave us unique glimpses into what makes our members the best of the best in the cost professions. We encourage you to personally congratulate any of these individuals should your paths cross in the coming months. As you read the summaries of their achievements below, give thought to the dedicated and inspiring members you interact with regularly and consider submitting a nomination for 2015. Information and deadlines will be posted on the ICEAA website once available.

## Annual Achievement— Management: **Richard Beavers**

**Richard Beavers**, Business Operations Senior Manager for Lockheed Martin Missiles & Fire Control was nominated for his outstanding management contributions to our profession.

With Rick's encouragement, all nine eligible employees in his business operations group joined ICEAA, three of which have since obtained their CCEA® and another is in preparation. This encouragement is backed up by using his overhead budget to pay all the fees related to his employees' engagement in the association, and by allowing employees flexibility in work hours when preparing for and taking the exams.

His dedication to professional development and the personal growth of his employees goes even deeper. For example, in 2013 he initiated a rotation of work assignments in the group to provide opportunities for individuals to expand their knowledge base while giving the group a wider breadth of expertise. He ensures all estimators and analysts in his group remain current on formal compliance

training, sending employees to seminars and formal training, and encouraging them to share tips with each other to enhance efficiency.

Rick takes great steps to ensure his employees' success does not go unnoticed. Everyone in his group has received performance awards, one employee received both a business-level excellence award (top 1% of company) and corporate-level performance award, and another received a promotion. Beyond formal recognition and awards, Rick is constantly looking for ways to make his employees' good performance known, whether sending them informal thank-you notes or forwarding congratulatory emails to their supervisors.

## Association Service Award: **Peter Braxton**



**Peter Braxton**, winner of ICEAA's 2014 Association Service Award has demonstrated uncommon sustained volunteer service to ICEAA and its parent organizations since attending his

first ISPA/SCEA conference in 1999, where he won best paper in the Cost as An Independent Variable track.

Peter has ten consecutive years of service as a committee chair and was a driving force behind the formation of ICEAA, authoring the Training and Body of Knowledge Solution Team plan, and continues to lead the development and maintenance of CostPROF and CEBoK®. While serving as training co-chair for ten consecutive conferences, he has co-authored over two dozen papers, four of which have won best paper awards, and presents at least three training sessions and one paper at each conference.

Peter is integral in forming partnerships between ICEAA and cost professionals around the world. He has conducted week-long CEBoK® boot camps in the United Kingdom and Australia, and presented training and papers at each of the last two European conferences. Stateside, he actively reaches out to sister societies including American Society of Military Comptrollers (ASMC), National Contract Management Association (NCMA), Department of Defense Cost Analysis Symposium (DoDCAS), College of Performance Management (CPM).

He is a strong supporter of the Washington Capital Area Chapter, encourages membership at his employer company, Technomics, promotes the value of CCEA® certification, and actively recruits and mentors the next generation of ICEAA members.

**Annual Achievement—  
Technical:  
James Glenn**



In recognition of his significant cost estimating and analysis contributions to the development, test, and deployment of space and missile defense systems,

**James Glenn**, Manager/Senior Cost Analyst at Computer Sciences Corporation in Huntsville, AL, was selected for the 2014 ICEAA Annual Achievement – Technical Award for his support of the Missile Defense Agency (MDA) Cost Estimating and Analysis Directorate as the acting Engineering Support/Analysis of Alternatives Team Lead.

Mr. Glenn demonstrated unparalleled levels of dedication and professionalism while developing cost estimates for three Congressionally-mandated studies; was a major contributor on both the U.S. Strategic Command Vision for the Future of Missile Defense Study and MDA cooperative effort with the Office of the Secretary of Defense Cost Assessment and Program Evaluation Independent

Cost Estimate for European Phased Adaptive Approach. Mr. Glenn continually followed cost estimating and analysis best practices to ensure the MDA mission was, and will continue to be, executed successfully and with high-quality products.

James Glenn is the Greater Alabama ICEAA Chapter Treasurer, and earned his certified cost estimator analyst (CCE/A) certificate May 2012. He was selected as MDA Directorate of Cost Estimating 2012 Contractor Cost Estimator of the Year, and received the 2013 Air, Space, and Missile Defense Association Service Excellence Award-Contractor.

**Parametrician of the  
Year:  
Greg Kiviat**



In recognition of his life-long work in parametric model development and of his continued support to ICEAA and its parent organizations, **Greg Kiviat**, Manager of

Preliminary Design Affordability Analysis at Sikorsky Aircraft was named ICEAA’s 2014 Parametrician of the Year.

To support his belief in promoting more effective applications of parametrics at Sikorsky and United Technologies Corporation (UTC), Greg has executed an initiative of internal training and certification

for 800 company estimators, with a four-tier in-house certification and training program, based on more than 40 formal instructor-led courses. For his MIT-Industry Partners System Engineering Certificate Program in 2004, Greg conducted original research on the application of parametrics-focused CAIV and DTC initiatives through government and industry, including surveys of ISPA and SCEA members.

Greg is a regular presenter at ICEAA chapter events and ISPA/SCEA and ICEAA Conferences, was co-author of the 2007 Best Paper Overall, “Realities of Cost As an Independent Variable (CAIV) - Stakeholder Perceptions,” and has been a member of the Board of Directors for both ISPA and ICEAA since 2010. Greg co-founded the Affordability Network of United Technologies Corporation (UTC), parent company of Sikorsky Aircraft, which promotes the use of parametric techniques at the company.

Thanks to the 2014 Awards Committee for taking the time to carefully read and conscientiously score each of the numerous nominations we received this year:

**Hank Apgar  
Brian Flynn  
Robyn Kane  
Robert Nehring  
Andy Prince  
Alf Smith  
George Stratton**