
Integrity - Service - Excellence

***Including Escalation into
CERs***



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- **Introduction**
- **Review of Nonlinear Regression**
- **Cost Improvement Curve Example**
- **Summary and Conclusions**



Introduction

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- **Prior to developing a Cost Estimating Relationship (CER) the data are normalized**
 - Could be for scope or quantities
 - Usually includes some form of economic normalization

- **Currently a lot of debate about what are the “right” set of economic indices to use for normalization**
 - GDP deflator, PPI, ECI, CPI

- **Recent DoD Policy places responsibility on analyst**
 - AFI 65-502: “analysts should use information and methodologies that have the highest probability of accurately estimating the budget authority that will be required”



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- **Choice of specific inflation/escalation rate is generally subjective**
 - Could vary by analyst (for same data sets)
 - Could be based on local policy

- **Normalizing with inappropriate rates could create major program disconnects**
 - Rejecting a truly meaningful CER due to lack of fit
 - Accepting a misleading CER due to apparent fit

- **Rather than make a bad assumption about the appropriate inflation/escalation rates, infer it from the data!**
 - Add an escalation parameter to CER and compute the best fit parameter from the data
 - Airborne Radio Example (In paper)
 - Cost Improvement Curve Example
 - Analysis provides feedback about the quality of the computed parameters



Review of Nonlinear Regression

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- **Consider a simple error function, $e(x, \beta) \in \mathbb{R}^{1 \times 1} \rightarrow \mathbb{R}$**
 - Assume convex with sufficient regularity
 - Expand around a point $e(x, \beta^{(k)})$ using Taylor Series

$$e(x, \beta) \approx e(x, \beta^{(k)}) + \left[\frac{\partial}{\partial \beta} e(x, \beta) \right]_{\beta=\beta^{(k)}} (\beta - \beta^{(k)})$$

- If we assume that $e(x, \beta) = 0$ and rearrange terms

$$\beta = \beta^{(k)} - \left(\left[\frac{\partial}{\partial \beta} e(x, \beta) \right]_{\beta=\beta^{(k)}} \right)^{-1} e(x, \beta^{(k)})$$

- **Given an estimate $\beta^{(k)}$, we can find new (better) estimate $\beta^{(k+1)}$**
 - As $k \rightarrow \infty$ then $e(x, \beta^{(k)})$ approaches its minimum
 - The error function has be linearized about $\beta^{(k)}$



Review of Nonlinear Regression

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- For system of equations, we get

$$\mathbf{D}^{(k)}(\boldsymbol{\beta} - \boldsymbol{\beta}^{(k)}) = -\mathbf{E}(\mathbf{x}, \boldsymbol{\beta}^{(k)})$$

where $\mathbf{D}^{(k)} = \left[\frac{\partial}{\partial \boldsymbol{\beta}} \mathbf{E}(\mathbf{x}, \boldsymbol{\beta}) \right]_{\boldsymbol{\beta}=\boldsymbol{\beta}^{(k)}}$ is the error system Jacobian at $\boldsymbol{\beta}^{(k)}$

- Not square; Not invertible

- Use Pseudoinverse

- Provides least squares solution

- $[\mathbf{D}^{(k)}]^+ = \left([\mathbf{D}^{(k)}]^T [\mathbf{D}^{(k)}] \right)^{-1} [\mathbf{D}^{(k)}]^T$

- Iterative Solution

$$\boldsymbol{\beta}^{(k+1)} = \boldsymbol{\beta}^{(k)} - [\mathbf{D}^{(k)}]^+ \mathbf{E}(\mathbf{x}, \boldsymbol{\beta}^{(k)})$$



Multiplicative Error

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- **Given a CER with multiplicative error**

- $y_i = f(x_i, \beta) \cdot (1 + \varepsilon_i)$

- **Error term equation is**

- $\varepsilon_i(x_i, \beta) = \frac{y_i}{f(x_i, \beta)} - 1$

- **By the Chain Rule, the partial derivatives of the error function are given in terms of the CER partial derivatives**

- $$\begin{aligned} \frac{\partial}{\partial \beta} \varepsilon_i(x_i, \beta) &= \frac{\partial}{\partial \beta} \left[\frac{y_i}{f(x_i, \beta)} - 1 \right] \\ &= \frac{-y_i \left(\frac{\partial}{\partial \beta} f(x_i, \beta) \right)}{f(x_i, \beta)^2} \end{aligned}$$

- **Other error term forms can similarly be written in terms of the CER partial derivatives**



Matrix Condition Number

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■ Suppose

- A is a nonsingular matrix, z satisfies $Az = b$
- \tilde{z} satisfies the perturbed problem $\tilde{A}\tilde{z} = \tilde{b}$ with $\|\tilde{A} - A\|\|A\|^{-1} < 1$

■ Then

$$\frac{\|z - \tilde{z}\|}{\|z\|} \leq \frac{\kappa(A)}{(1 - \|\tilde{A} - A\|\|A\|^{-1})} \left(\frac{\|b - \tilde{b}\|}{\|b\|} + \frac{\|A - \tilde{A}\|}{\|A\|} \right)$$

where $\kappa(A) = \|A\|\|A^{-1}\|$ is called the condition number

■ If A is singular, A^{-1} doesn't exist

- Define generalized condition number

$$\kappa(A) = \|A\|\|A^+\| = \frac{\sigma_1}{\sigma_r}$$

where σ_1 and σ_r are the largest and smallest singular values of A

- Singular values are the square roots of eigenvalues of $A^T A$



Cost Improvement Curve Problem

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■ Production Average Unit Cost (AUC) CER using learning and rate effect

$$- AUC = \beta_0 \left(\frac{\left(L + \frac{1}{2}\right)^{\beta_1 + 1} - \left(F - \frac{1}{2}\right)^{\beta_1 + 1}}{\beta_1 + 1} \right) \cdot (L - (F - 1))^{\beta_2 - 1}$$

$$- \beta_0 = T_1, \beta_1 = b, \beta_2 = c$$

■ Add escalation term

$$- AUC = \beta_0 \left(\frac{\left(L + \frac{1}{2}\right)^{\beta_1 + 1} - \left(F - \frac{1}{2}\right)^{\beta_1 + 1}}{\beta_1 + 1} \right) \cdot (L - (F - 1))^{\beta_2 - 1} \cdot (1 + \beta_3)^{Yr}$$

■ Potential Issues

- Production data may not be truly independent
- Parameters can have similar effects
- Certain production profiles could make solution difficult



Cost Improvement Curve Dataset

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■ True parameters used to generate notional data

- Error terms were sampled from a normal distribution with $\mu = 0, \sigma = 0.05$

Parameter	True Value
β_0	100
β_1	-0.120
β_2	-0.201
β_3	0.018

Lot	F	L	Yr	True Cost	Err %	Noisy Cost
1	6	15	0	47.71	-8.6%	3.57
2	16	35	1	37.91	1.2%	14.19
3	36	85	2	28.95	2.8%	3.76
4	86	185	3	23.25	0.3%	16.68
5	186	385	4	12.79	7.2%	13.70
6	386	585	5	7.64	7.8%	8.23
7	586	785	6	12.11	0.7%	12.20
8	786	985	7	11.15	-9.0%	10.15
9	986	1185	8	13.58	-5.6%	12.82
10	1186	1385	9	26.91	7.0%	28.78



Model Verification

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- Check the model using the manufactured (perfect) data

Parameter	Initial Value	Final Value	Final Error	Relative Error
β_0	50	100	-8.29e-09	8.29e-11
β_1	-0.152	-0.120	1.03e-10	8.59e-10
β_2	-0.152	-0.201	9.38e-11	4.67e-10
β_3	0	0.018	-1.48e-11	8.24e-10

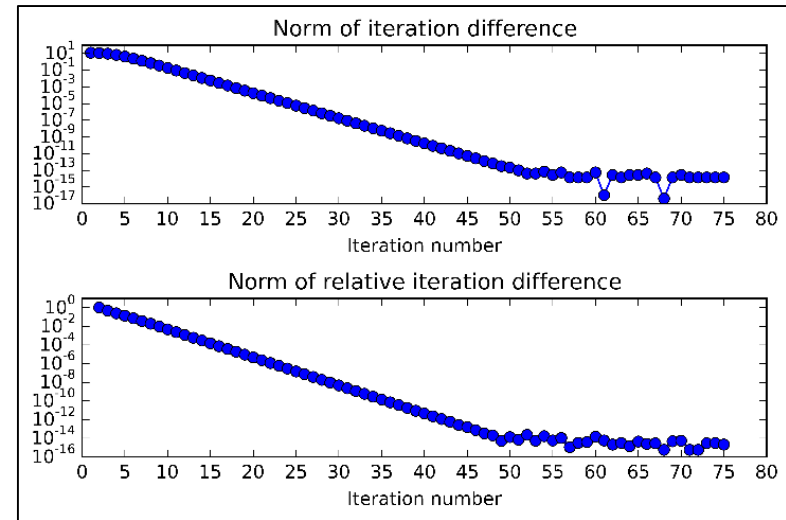
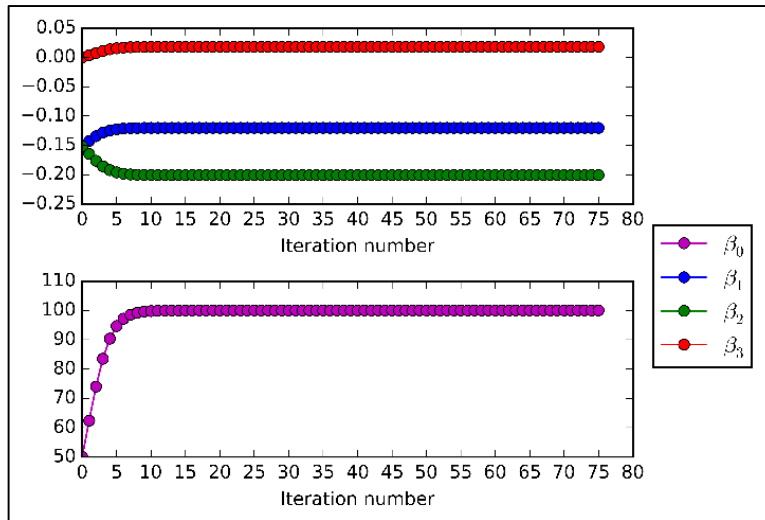
- Model computes the right values for the parameters
 - Not quite exact though
 - Iterative methods have stopping criteria
 - Conditioning of problem may allow errors



Diagnostic Checks (Perfect Data)

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■ Check iteration values and differences



■ Comments

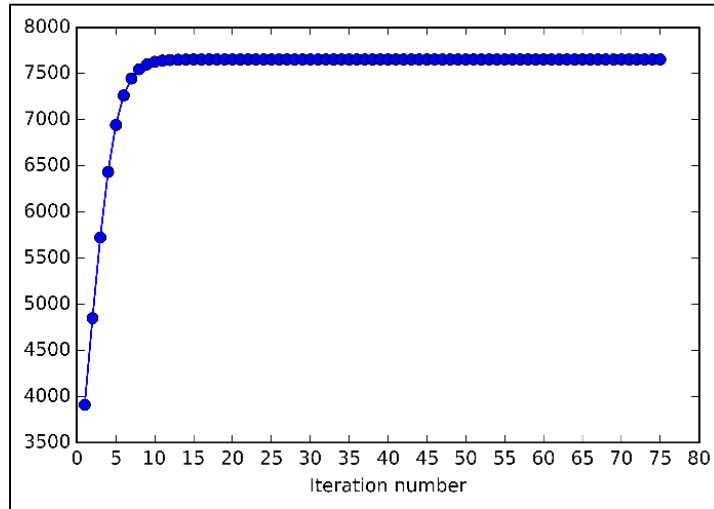
- After about 10 iterations the solution values don't change significantly
- After about 50 iterations the method has stalled



Diagnostic Checks (Perfect Data)

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■ Check condition numbers and parameter correlations



	β_0	β_1	β_2	β_3
β_0	1			
β_1	-0.717	1		
β_2	0.545	-0.973	1	
β_3	0.799	-0.978	0.911	1

■ Comments

- The condition number prevents a better solution
 - Initial guess yielded a better conditioned system Jacobian than the final solution
- Strong correlation exists
 - Between the Rate and Learning curve parameters
 - Between the Escalation and both the learning and rate parameters
- The model still converges to the right parameters (with perfect data)



Model Application

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■ Apply the model to the noisy cost data

Parameter	Initial Value	Final Value	Final Error	Relative Error
β_0	50	95.047	4.954	5.0%
β_1	-0.152	-0.096	-0.025	20.6%
β_2	-0.152	-0.214	0.013	6.7%
β_3	0	0.014	0.004	24.3%

■ Maximum parameter relative error ~25%

- Parameter relative error about 5% overall
- Noisy cost data relative error about 3.6% overall

■ Why ?

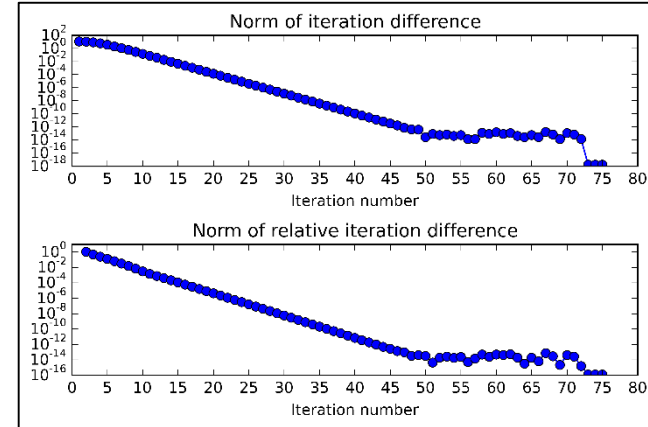
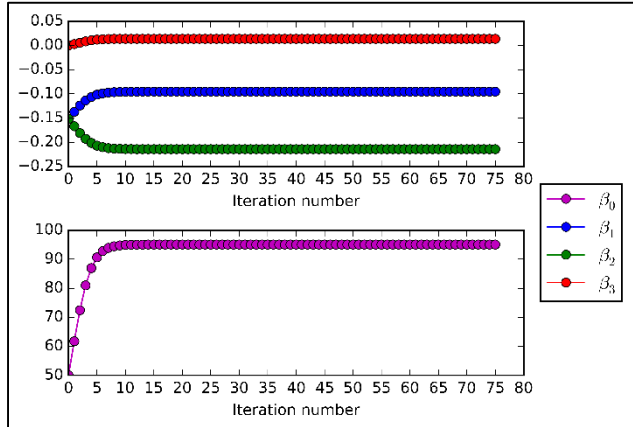
- Iterative Method Failure?
- System conditioning?
- Parameter correlation?



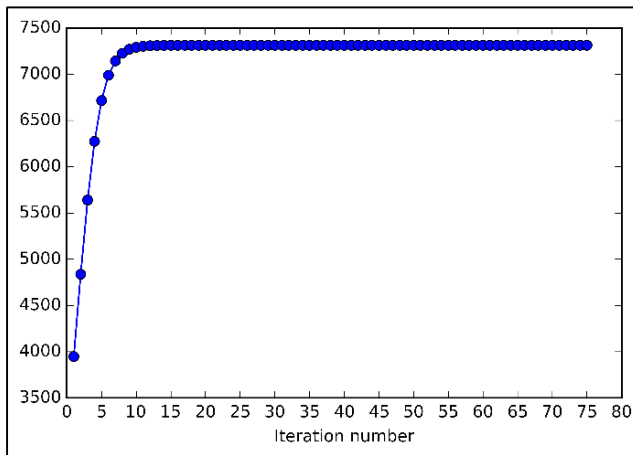
Diagnostic Checks (Noisy Data)

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■ Check iteration values and differences



■ Check condition numbers and parameter correlations



	β_0	β_1	β_2	β_3
β_0	1			
β_1	-0.726	1		
β_2	0.558	-0.973	1	
β_3	0.807	-0.978	0.912	1



Diagnostic Checks (Noisy Data)

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- **The noisy cost data provides a slightly better conditioned system**
 - Reduces the spread of eigenvalues of $\left([D^{(k)}]^T [D^{(k)}]\right)$
 - Does not reduce the correlation!

- **The condition number suggests the solution relative error could be magnified by more than 7000 times the relative data error**
 - Trivial examples exist that are worst case
 - In practice usually not that bad
 - For this problem 37% increase from the data relative error
 - Use specialized methods to mitigate the numerical errors
 - QR or SVD

- **The covariance matrix provides information useful for uncertainty quantification**



Summary and Conclusions

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■ **The objective of this paper**

- Highlight the critical normalization step
 - Choices are usually subjective, biased or at least require defending
- Test under controlled conditions the feasibility of augmenting CERs with an escalation term
 - Condition numbers are a worst case, not a guarantee
 - Smarter input variable data sampling can reduce condition number
- Provide a clear example for nonlinear regression

■ **Future Work**

- Apply method to identify a defensible, data driven commodity specific escalation rate



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QUESTIONS?