

Conference Paper

# Intelligence Mission Data Cost Methodology Guidebook

Eugene P. Cullen III  
Matthew D. Schumacher

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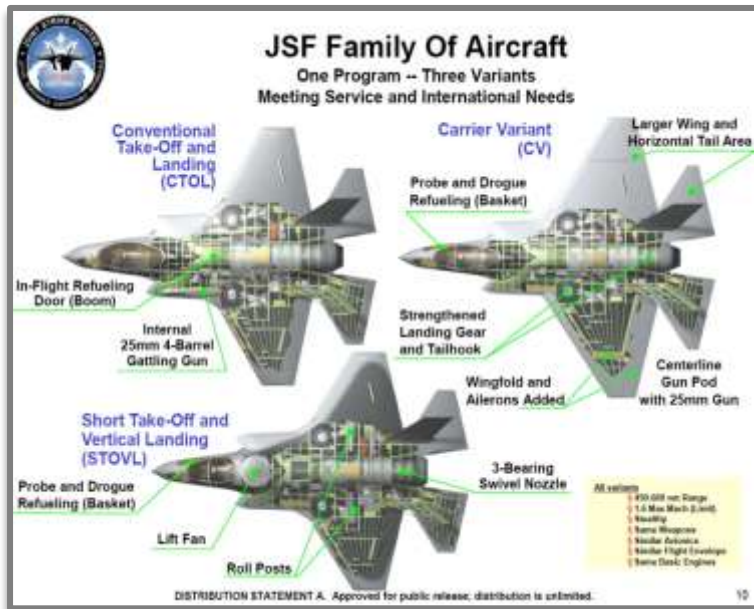
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## Table Of Contents

- ▶ Intelligence Mission Data Overview
- ▶ IMD Cost Methodology Guidebook
  - Intended Benefits & Way Forward
- ▶ Summary & Questions

# Introduction

Intelligence support to DoD Acquisition provides an understanding of foreign threat capabilities that is critical to the development and deployment of current & future U.S. Military platforms



Quantifying IMD costs helps manage Acquisition programs risk & long-term sustainability

## Weapon Modernization

- The rise in complexity of modern DoD weapons systems has created an increasing demand for **Intelligence Mission Data (IMD)** to feed automated processes in supporting the Warfighter

## Technology

- Technology initiatives for weapon system design, operations, and sustainment rely on IMD components to meet expected capability requirements
- 5th Generation Military Aircraft, Ground Vehicles, C4ISR, Space Systems, Missile Defense

## Capability Enhancement

- Programs like the Joint Strike Fighter F-35 require IMD for combat Identification, collection, ISR, communications, targeting, & operational support
- IMD supports response to emerging threat environments

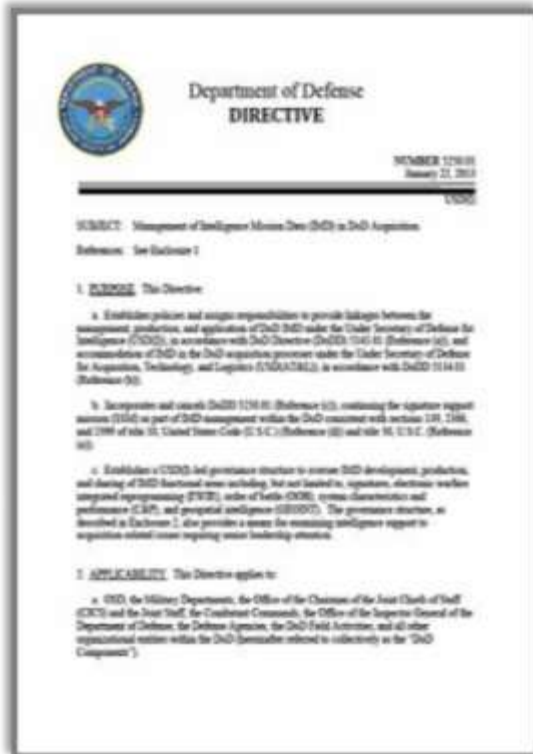
# What is Intelligence Mission Data?

- ▶ **Definition:** DoD intelligence used for programming platform mission systems in development, testing, operations, & sustainment including the functional areas of:
  - Signatures
  - Electronic Warfare Integrated Reprogramming (EWIR)
  - Order of Battle (OOB)
  - Characteristics and Performance (C&P)
  - Geospatial Intelligence (GEOINT)
- ▶ DoD Directive 5250.01 “Management of IMD in DoD Acquisitions”



**For an acquisition program, IMD is a system component just like wheels, wings, or electronics across the program lifecycle**

# DoDD 5250.01 IMD Costing Requirements



Signed by DEPSECDEF on 22 January 2013; Available on DAU DoDD 5250.01 Website

## *Functional Responsibilities*

- ▶ IMD dependent acquisition programs must submit a LMDP that details all IMD requirements
- ▶ Intelligence Production Centers (IPCs) are to assess requirements & are responsible for developing IMD availability & costing shortfall estimates
- ▶ Requires all IMD producers use a **standardized costing methodology** for each functional area when developing cost estimates
- ▶ Costing requirements apply to only **Potentially Available IMD**: IMD that is not currently available but can be produced given current technical capabilities and legal authorizations

# DIA-Intelligence Mission Data Center



## ▶ Lead DIA organization tasked with the implementation DoD Directive 5250.01

- Serves as the enterprise focal point for IMD development, production, discovery, and sharing
- Identifies common IMD requirements across acquisition programs, efforts, and operational systems
- Provides support to 250+ major defense acquisition programs

## ▶ Specific to the IPCs assessment of gaps and costs, the IMDC developed and published the IMD Cost Methodology Guidebook in February 2013

- Implemented costing process that ensure IMD cost estimates are compliant with Office of the Secretary of Defense Cost Assessment and Program Evaluation (OSD CAPE) standards
- Assist IPCs in the development of a repeatable & streamlined response to LMDPs which includes standardized templates



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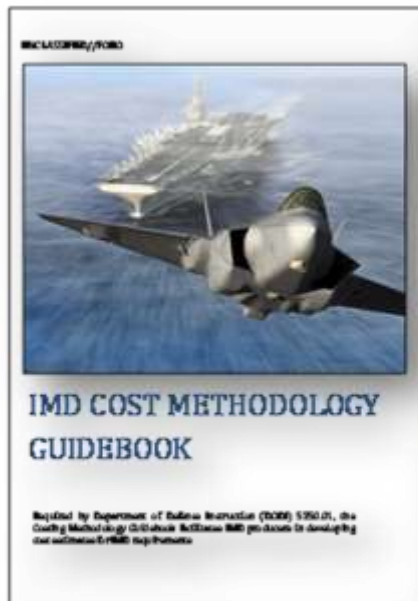
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# IMD Cost Methodology Guidebook

In 2013, Booz Allen Hamilton developed the IMD Cost Methodology and the Guidebook on behalf of the DIA IMDC

## *Guidance*

- ▶ Modeled after 2009 GAO Cost Estimating and Assessment Guide
- ▶ Provides the “blueprint” to credible cost estimating procedures, applying them to the IMD problem set
- ▶ Serves as the official costing manual for lifecycle mission data planning, required by DoDD 5250.01
- ▶ Establishes IMD cost guidance that aligns to OSD CAPE & GAO compliant standards
- ▶ Provides explanation on how to conduct sensitivity, risk, uncertainty, O&S, analysis on IMD



**DAU Link:**  
<https://acc.dau.mil/CommunityBrowser.aspx?id=289687>

## *Highlights*

- ▶ Version 1.0 published 15 Feb 2013
- ▶ Represents the latest USG guidance for creating high-quality & credible cost estimates
- ▶ Considered “living guidance”, to be updated at the direction of OUSD(I) & DIA
- ▶ Approving bodies included OUSD(I), DCAPE, & DIA IMDC
- ▶ Over 100+ copies have been disseminated across the DoD & IC
- ▶ Available on DAU DoDD 5250.01 Website



# Chapter Summary & Contents

## Chapter I : Introduction

- Purpose, scope, intended audience & availability
- Policy Imperatives: MDAPs, WSARA,
- Department of Defense Directive 5000.01 series,
- Acquisition Lifecycle,
- DoD“Better Buying Power” Initiative & Affordability

## Chapter II: Cost Analysis Overview

- USG Cost Estimating Best Practices & Characteristics of Credible Cost Estimates
- Identification of Common Pitfalls
- Case Study 1: Joint Strike Fighter F-35 IMD, Operations and Sustainment

## Chapter III: 12 Steps to High Quality Cost Estimating

- Overview of 12 Step Credible Cost Estimating Process
- Review of Costing Methodologies: Analogy, Parametric, Engineering, Extrapolation of Actuals
- Case Studies 2-4: Acquisition Intelligence Lifecycle Cost Estimating Structure (AILCES), Metrics for TECHELINT and EWIRDB Production, NASIC Joint Strike Fighter F-35 IMD Cost Estimate
- EK-38 Merganser Vignettes

## Chapter IV: Agency & Service Cost Estimating Guidance

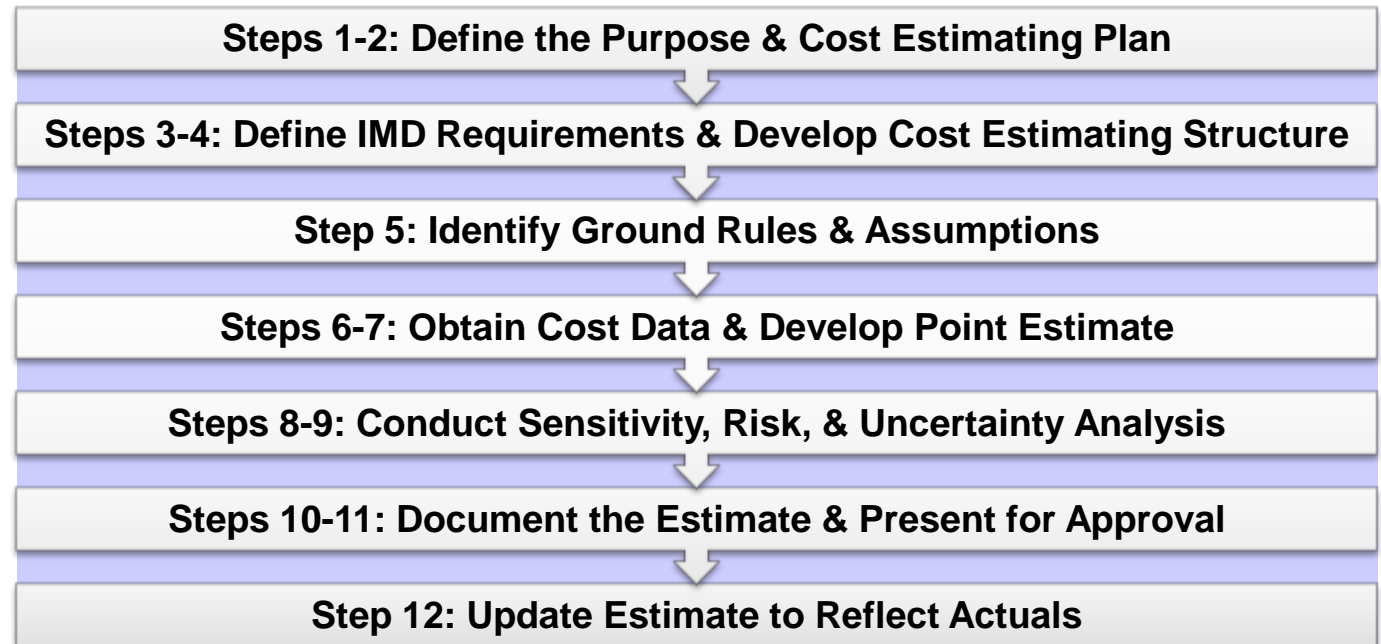
- Overview of USG cost agencies (e.g. OSD CAPE, ODNI CAIG, AFCAA, NCCA)
- IMD cost estimating functions, roles, & responsibilities
- Data sources, material resources, & POC information

## Chapter V: Appendix

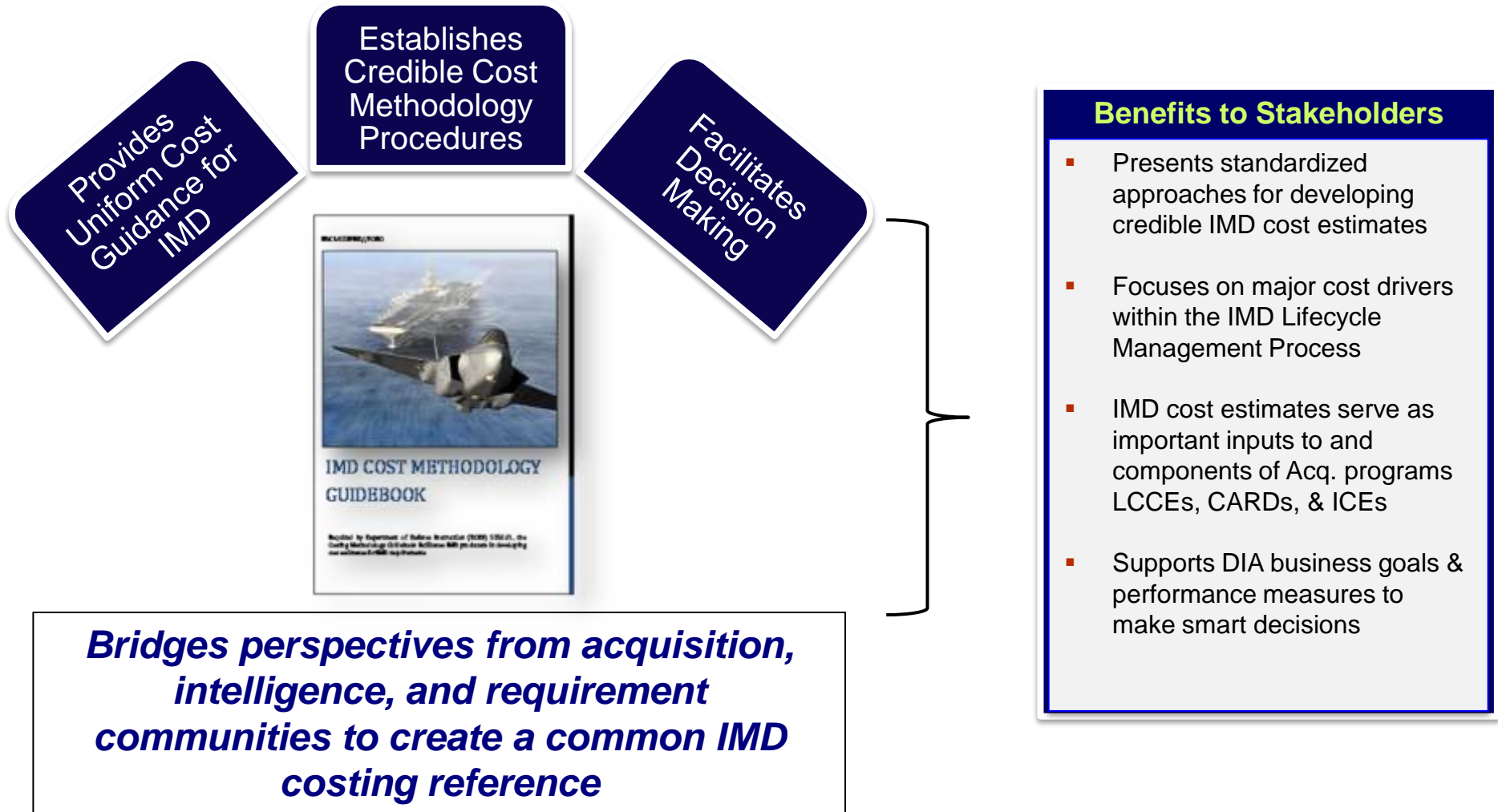
- Glossary, Terms of Reference
- IPT Charter & Abstract
- IMD Cost Estimating Reporting Templates

# IMD Credible Cost Estimating Process

- ▶ **Adopted the 12 Steps to High Quality Cost Estimates process outlined in the 2009 GAO Cost Estimating Guidebook**
  - Represents a credible framework & the most basic structure for developing cost estimates
  - Several elements of the GAO processes were modified slightly to conform to specific IMD cost estimating requirements



# Benefits and Objectives of the Cost Guidebook



**Supports Congressional and DoD Policies ...**

# Current Activities and Future Initiatives

## **IMD Costing Efforts**

Created a 50+ IMD Costing Standards Working Group; designed to tackle a variety of complex issues facing IMD

Provided technical cost assistance and training to IPCs

Developed the first ever IMD Costing Requirements Workbook

Established a prioritization process for LMDPs entry into the availability and costing phase

Refined processes to aggregate and conduct analysis on IPC costing shortfall data; 7 programs assessed to date (i.e. AMDR, IFPC, 3DELRR)

Monitor emerging JSF F-35 IMD requirements (June-Aug)

Conduct cross program IMD analysis of MDAPs going through LMDP phases (July-Aug)

Update IMD Cost Methodology Guidebook (Aug-Oct)



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# Summary

- ▶ **The generation of reliable IMD cost estimates is critical to supporting both DoD's acquisition & intelligence programmatic processes**

- Enables comparability analysis to identify efficiencies
- Provides cost-saving opportunities across the DoD Enterprise



- ▶ **The capture of IMD shortfalls & gap analysis is presented in multiple ways to support:**

- Acquisition program's risk assessments
- OIPT & DAB processes
- Resource justifications for decision makers

- ▶ **Developing a deeper understanding of the IMD costs associated with intelligence support to acquisition improves the DoD & ICs' ability to validate budgetary requirements & manage resources more effectively**

# *Questions*

# Contact Information

**Eugene P. Cullen III**

Associate

**Booz | Allen | Hamilton**

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Booz Allen Hamilton Inc.  
1001 Research Park Blvd.  
Mobile: 703-919-6342  
Culleniii\_Eugene@bah.com

**Matthew Schumacher**

Lead Associate

**Booz | Allen | Hamilton**

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Booz Allen Hamilton Inc.  
1001 Research Park Blvd.  
804-252-9111  
Schumacher\_matthew@bah.com



# ***Back Up Slides***

# Summary -12 Cost Estimating Steps (1-4)

## Step 1: Define Purpose & Scope

- Identify required level of detail, overall scope of the estimate, and who will receive the estimate.
- Level of detail & overall scope will vary based on maturity of acquisition program.
- Estimates will be delivered to PMs and decision-makers to inform resourcing and risk strategies.

## Step 2: Develop Estimating Plan

- Identify cost estimating team, outline approach and develop timeline
- Teams should include broad participation (mix of IMD producers & resource managers in consultation with acquisition programs, acq-intel personnel and IMD functional area board.

## Step 3: Define IMD Requirements

- Determine the appropriate specificity of IMD requirements for the program or effort's level of maturity and development.
- IMD producers will identify available, potentially available, and unobtainable requirements.
- IMD producers, the IMDC, and acquisition effort sponsors should agree on the potentially available IMD requirements and the scope of the cost estimate.

## Step 4: Determine Cost Estimating Structure

- Describe the level lower system characteristics, configuration, quality factors, operational concept, and the risks associated with the system.
- Select estimating method for each WBS element.
- Define a WBS and describe each element in a WBS dictionary.
- Identify potential cross-checks for likely cost and schedule drivers.
- Develop an IMD cost estimating checklist.

# Summary - 12 Cost Estimating Steps (5-8)

## Step 5: Identify Ground Rules & Assumptions

- Identify global GR&As that apply to the entire estimate and determine which ones carry most risk.
- Collaborate with the IMDC to identify existing data or processes to be leveraged during GR&A development.
- Identify any schedule or budget constraints, inflation assumptions, and miscellaneous costs.
- Understand tech. refresh cycles/assumptions.

## Step 6: Obtain Data

- Create a data collection plan with emphasis on collecting current and relevant technical, programmatic, cost, and risk data.
- Collect data and normalize them for cost accounting, inflation, learning, and quantity adjustments.
- Analyze the data for cost drivers, trends, and outliers.
- Interview data sources and document pertinent info.

## Step 7: Develop Point Estimate

- Develop the cost model by estimating each WBS element, using best methodologies.
- Include all estimating assumptions in the cost model.
- Add WBS elements to develop the point estimate.
- Validate the estimate by looking for errors like double counting and omitted costs.
- Perform cross-checks on cost drivers to see if results are similar.
- Update the model as more data become available

## Step 8: Sensitivity Analysis

- Test the sensitivity of cost elements to changes in estimating values and key assumptions.
- Identify effects on the overall estimate of changing the program schedule or quantities.
- Determine which assumptions are key cost drivers and which cost elements are affected most by changes.
- Ensure consistency of tested elements with key ground rules and assumptions.
- Sensitivity analysis permits decisions that influence design, production, and operations.

# Summary - 12 Cost Estimating Steps (9-12)

## Step 9: Conduct Risk & Uncertainty Analysis

- Determine and discuss with technical experts the level of cost, schedule, and technical risk associated with each WBS element.
- Analyze each risk for its severity and probability.
- Determine type of risk distributions and reason for their use.
- Use an acceptable statistical analysis methods.
- Identify the amount of contingency funding and add this to the point estimate to determine the risk-adjusted cost estimate.

## Step 10: Document the Estimate

- Document all steps used to develop the IMD cost estimate.
- Document the purpose of the estimate, the team that prepared it, and who approved the estimate and on what date.
- Include auditable and traceable data sources for each cost element and document for all data sources how the data were normalized.
- Describe the results of the risk, uncertainty, and sensitivity analyses.

## Step 11: Present Estimate for Approval

- Develop a briefing that presents the documented life-cycle cost estimate.
- Focus on the largest cost elements and drivers.
- Make the content clear and complete so that those who are unfamiliar with it can easily comprehend the competence that underlies the estimate results.
- Act on and document feedback from management. Request acceptance of the estimate.

## Step 12: Update Estimate to Reflect Actuals

- Update the estimate to reflect changes in technical or program assumptions or keep it current as the program passes through new phases or milestones.
- Report progress on meeting cost and schedule estimates.
- Document lessons learned for elements whose actual costs or schedules differ from the estimate.
- Document all changes to the program and how they affect the cost estimate.